3 levels of EarthLing

1. highlighted English (stupid words highlighted)
2. ~~EarthLing (English w/~~ ~~highted words removed~~)
   " " (OK words highlighted)
3. EarthLing (using only highlighted "approved words")

In Earthling we can refer to "speaking acts" in quotes. That may be a common subject of examination at first. But (hopefully) we will quickly solve these problems and move on to more interesting "real" problems.

The 1st problem Earthling could turn it's powers on in cleaning up English (Earthling should create itself)

6002

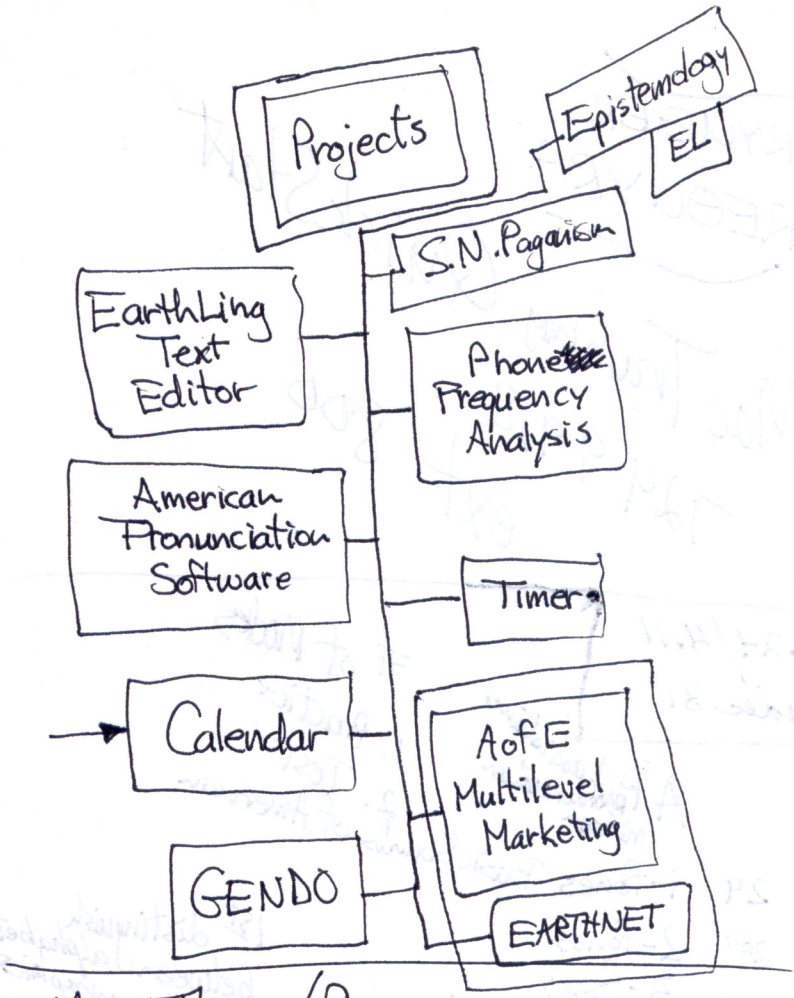
~~PIG-YBRED~~

ABZ

The sense of "self" that arises out of the L.M.'s behavior - is not who/what/etc. I am.

38.23/4.10
Jdec 30

Apparently most people a quite sure that they know who they are — And they are right! Not because "that's the way it is" but because "in the domain of Magic, what you say is true is true" 3+4=7



Music Theory/Piece

Start with sub-audible high amplitude ~~30~~ 20 Hz

Then add partials until you have enough notes to make music.

6004

ARYUBER
REBUYRA

QuickStart

Mac Training
724 9918
ext 800

38.24/4.11
sadec 31

A PA assistance pronunciation
American

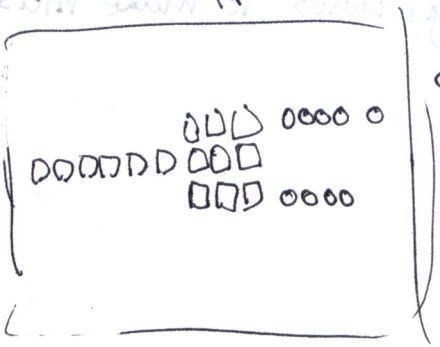
# of Modes
1. Practice
2. Test

29 1-fones Basic Sounds of American
200 2-fones
200 3-fones
200 4-fones
200 5-fones

1st distinguish alphabet between alphabet and phonographics

a card →

Havim sing



click and here it.

AofE

100 500 1000 5000 10,000. 50,000

100,000
300,000
1,000,000

- You get • 5,000 cards
  • 5,000 propaganda sheets
- Your obligation –
  recruit ~~X~~ people (?) why limit it?
  get rid of everything as soon as possible and order more
- Quarterly meeting / monthly meetings
- BBS
- Other stuff to buy

100

100 100
100 100 100 100

prep 25%

- 1 +306.25
- 2 +137.50
- 3 +25
- 4 -50
- 5 -100

675 168.75

450 - 112.50 ↑

2 x 225 ↑

300 - 75

6006

Player on level

1

2

3

4

5

25%

level	EARTHNET	Total people	Total $
1	100	1	100
2	250	3	300
3	475	7	700
4	812.50	15	1500
5	1318.75	31	3100

406.25

Received

150

2

3

743.75
475.00
500.00
400.00

675

168.75

2x23750
4x125
8x50

receives	sends	keeps .25	EVEN	
200	150	50	250	300
300	225	75	475	700
450	337.50	112.50	812.50	1500
675	506.25	168.75	1318.75	3100
1012.50	759.38	253.12	2078.13	6300

1·1

1·1

1·1

1·1·3

1·1·88·

1·1077·1·2·1·1·8

	# on each level	total to Level	total $ Level	Event Total	Garbage on
1	1	1	100	100	
2	2	3	800		
3	4	7	700		
4	8	15	1500		
5	16	31			
6	32	63			
7	64	127			
8	128	255			
9	256	511			
10	512	1023	102,300		

$25

.5263
.58

6009

38.25/4.12

sudden surjan 1

25%

round	total $	ENET	1 x	2 x	4 x	8 x	16 x	6
1	100	100						
2	300	250	50					
3	700	475	125	50				
4	1,500	812.50	237.5	125	50			
5	3,100	1318.75	406	237.5	125	50		
6	6,300			406	237.5	125	50	
7	12,700				406	237.5	125	50
8	25,500					406	237.5	125

$X - ((2/8)X)$

$.25X$

6010

level	total #	Enet	1	2	3	4	5	6
1 2	200	150	50					
2 4	~~600~~	375	125	50				
3 8	~~1400~~	712.50	237.5	125	50			
4 16	~~3000~~	1218.75	406.25	237.5	125	50		
5	~~6200~~							
6	~~12600~~							
7	~~25400~~							
8	25600							

$200 + [x^2(200)]$

$200 + \left[\frac{(x-1)}{2}(200)\right]$

$100(2$

$2^x + 2^{x-1}$

$200 + 2x$

$2x + 200$

1 200
2 600
3 1400
4 3000

need formulas for

total $ to level x

ENET$ to level x

individual on level y to level x

$.75(200) - 150$

3/4
5/8

.75
.625
.50892 85

$200^{(x)}$

$200^{(x)} + 200^{(x-1)}$

$200^{(x)}$

$\left[2^{(x+1)}(100)\right] - 200$

200
600
1400

-200

$\left[2^{(x+1)}(100)\right] - 200$

1
2
3

2^3
2^4

6012

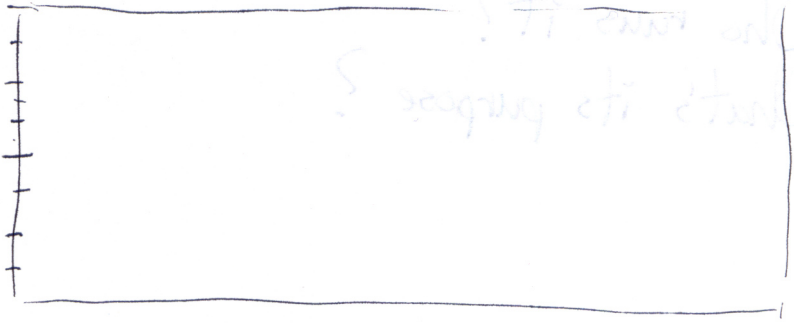
Attn Tran Mgr
Quick Start Cor Tr
16812 Hale Ave
Irvine 92714

"Sacred" is what doesn't bend to accomodate any contingency!"

In America - the work week (Monday thru Fri) is sacred. Holidays are shifted to Monday - Even new years day.
The Week is an idol. Moon is not.

It can finally be said.
We can say what the "higher self" is.
It has a physical form as well as a mental form
It's physical form is Earth

38.26/4.13
mojan 2



Q. What will EARTHNET do with money
A. Public Relations / Advertising / Recruiting / salaries

6014

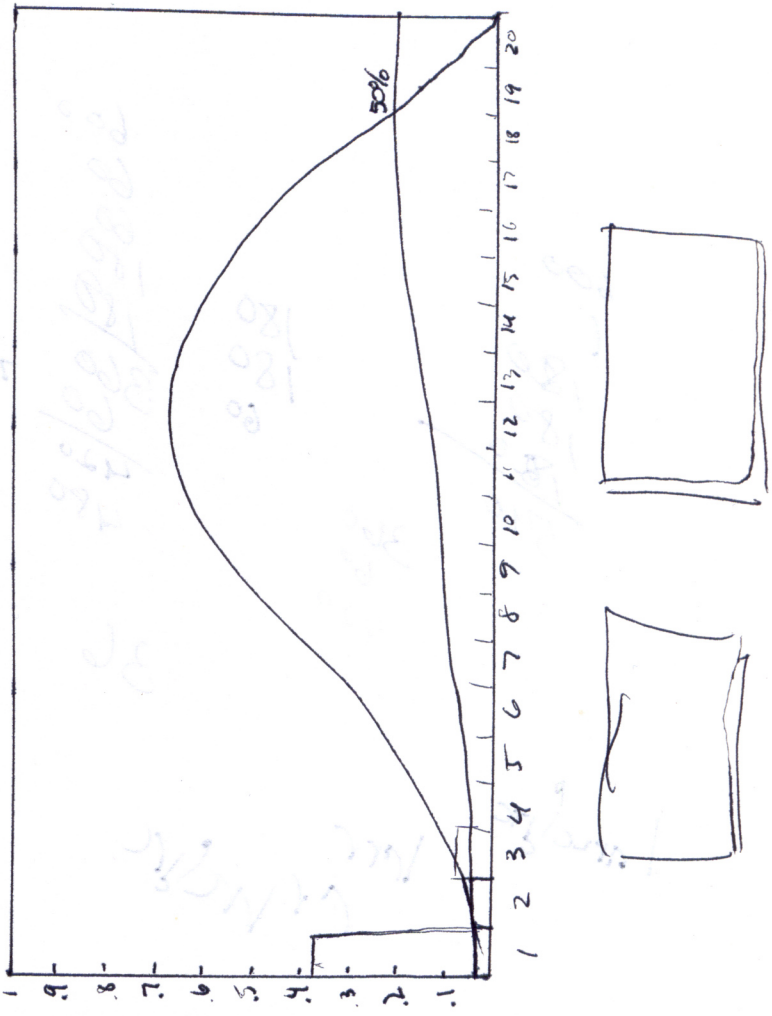
social ecology
Stockels
at UCI.

---

what is the World Bank?
Who runs it?
What's its purpose?

6015

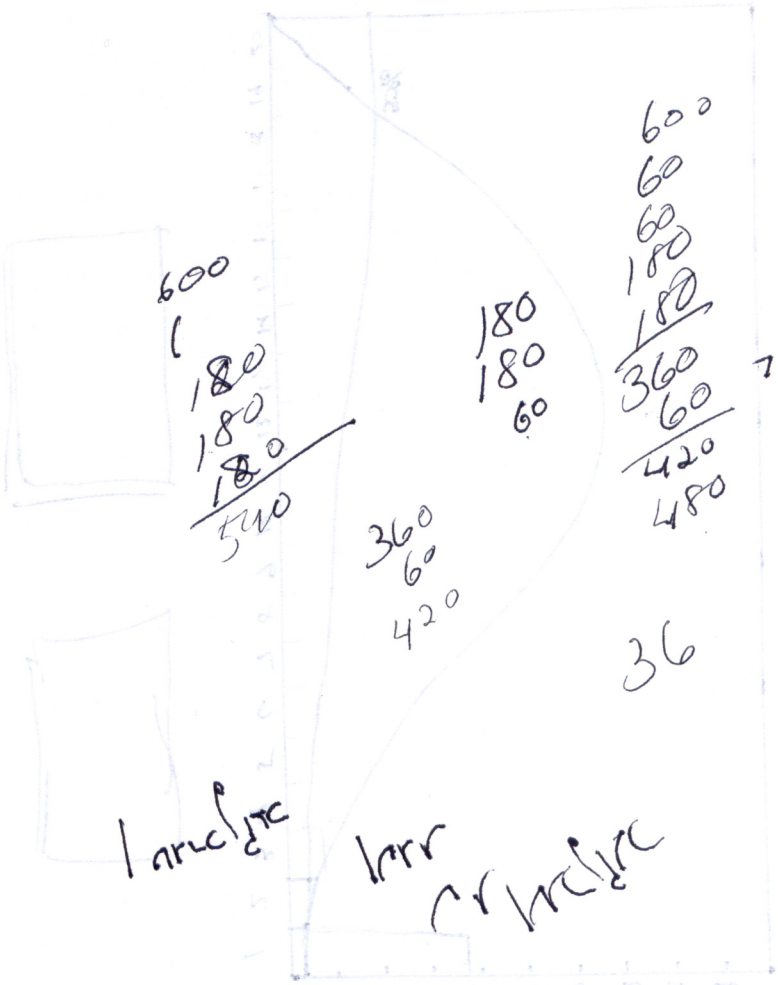
Data line 150
+15/mo
150/yr
P.O. box



6016

14 15 19 26 42 49 32

714 976 4275



38.27/4.14
tujan 3

~~Step one in Earthling~~

Definition of Earthling:

1. Written Language – it can be spoken: but loses (1) one dimension of information and is subject to ~~increased~~ ambiguity and misunderstanding.
2. Core authorized vocabulary of under 3000 words.
3. Rules for creating new words (variables)
4. New punctuation
5. Different capitalization scheme
6. ~~Emphasis~~

~~Steps to Earthling~~

Learning Earthling

1. Regular English with emphasis (parts of speech)

How many dimensions to text.

serif or sans serif
italic
outline
caps
bold
underline

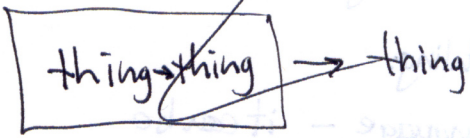
~~thing~~ + process

relators

thing - thing
process - thing
process - process

6018

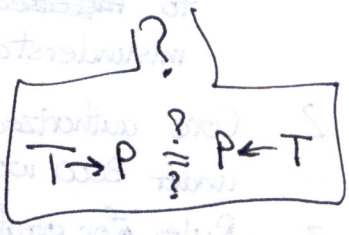
thing → thing
thing → process
process → thing
process → process



(thing

T P

T → T
T → P
P → T
P → P

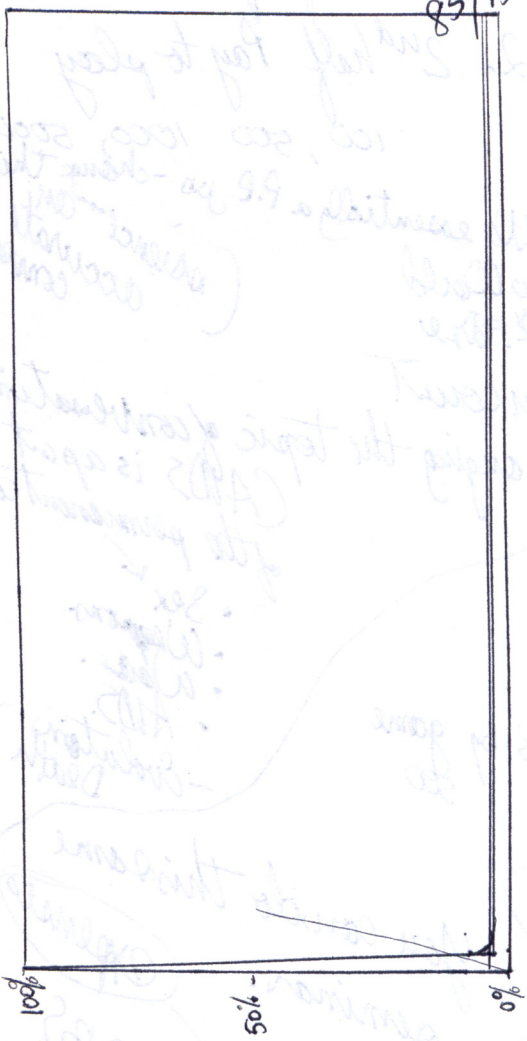


((T→T)→T) → P→T

21 4
22 8 m
23 16 m
24 32
25 64 m
26 128 m
27 256 m
28 512 m
29 1,024 m
30 2,048 m

Baley/ create a real time
random model of multilevel
market wave

80/20 rule
90/10
85/15



1 2 4 8

6020

PAS

Recruiting Agents of Evolution

do a free seminar (EARTHNET)

2 parts

1. 1st half free
2. 2nd half Pay to play

100, 500 1000, 5000, etc.

Part 1 It's essentially a P.R. job - change thinking (science - an accurate conversation)

New World

~~P.R. Use~~

You count

changing the topic of conversation

CAIDS is a part of the permanent conversation

- Sex
- ~~Weapons~~
- ~~War~~
- AIDS
- Evolution
- Death

6.5 standard deviation range/spread distrib

modeling the capsule

Part 2

Groups by game

100 500

show graph on ~~the~~ prev. page

T.V. Radio Mag etc.

You can do this same seminar.

expenses

BBS

PAS
(cont.)

Can a person join more than once?
Yes, but must alter name
~~Be~~ Tom Bohn
Tom Bohn.2
" " .3
Mobnot
MABNAT
not bomb

TAMBAN
TAN
NATBAM
TAMNOB
BATNAM

Mitch Argyle
Quick Start
724 9918
ext 648

1:00 16812
Frank Hale Ave.
Cavenaugh Irvine. Call

6022

People get married the 1st time because they have to
" 2nd " " they're lovely
" 3rd " " ~~artists~~ stupid artists
" 4th " "

38.28/4.15
wejan4

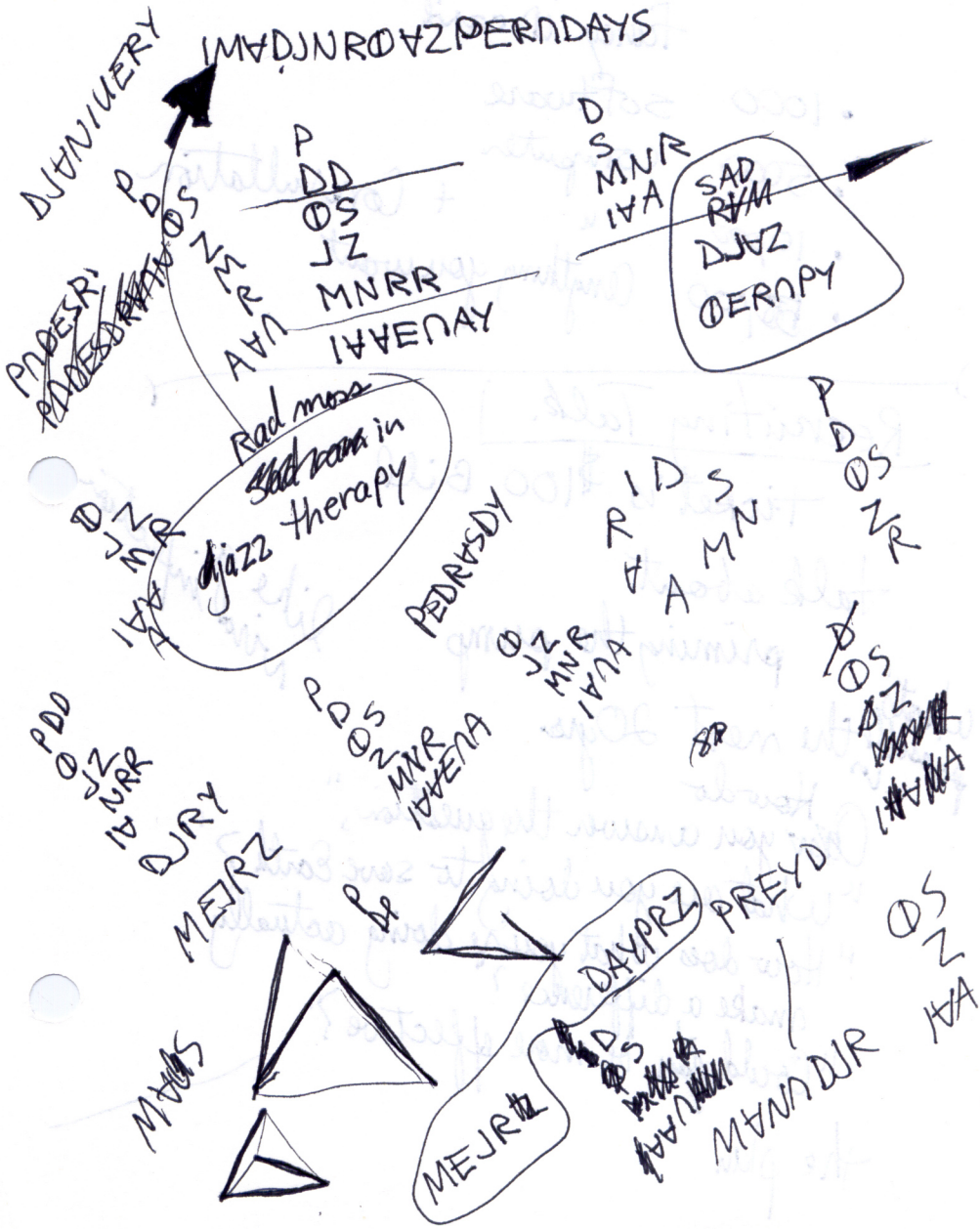
ENET's plan..
Were gonna change the conversation!!! in Earth

Kinds of conversations
- survival
- possibility
- ?

Bumper Stickers
PARADISE NOW
IMAGINE
~~EARTH IS PARADISE~~

PERNDAYSNAU

ASUANPREYD ASWAN PARADE
SAUANPNREYD ~~SOLU OU PARADE~~



6024

ENET

- 100 cards, propaganda
- 500 decals, bumper sticker
  fancy ID card
- 1000 software
- 5000 computer + Consultation
- 10,000 " "
- ~~50~~,000 Anything you want

Recruiting Talk.

ticket is $100 Bill

talk about
priming the pump

like a viral injection

what's possible in the next 20yrs.

How do you answer the question,
"What are you doing to save Earth?"
"How does what you're doing actually make a difference?"
"Could you be more effective?"

the plan

- anger-fear
- disliking someone

3ME

3ME

3ME

DS D

38.29/4.16
thujan 5

PAS ERGODE ~~RECRUITING~~ TALK
say nothing about selling/multilevel/etc. marketing until second part - when only members are present.

An agents responsibility commitment
- to talk about evolution/transformation
- to pass out propaganda

6026

Recruiting Structure

3 parts.

Parts 1 and 2 in an evening

Part 3 ~~evening one week~~ latter next new moon

End Pt 1 with invitation to pt 2

" " 2 " " " " 3

Recruiting meeting according to ~~meeting~~ lunar schedule.

Pt 3 meets 3rd sunset after new moon

Pronunciation Software

? sample orelz recordings clipped or natural

Structure

Part 1
- Evolution
- Next 20 yrs
- Intention
- Changing the conversation
- You make all the difference
- Invitation

Part 2
- Now that you've bought -
- How can you be more effective.
- Your Commitment
- distribution / answering questions

Part 3
- the ergode

Homer Taylor
P.O. Box 332
Stanton, CA 90680
714-761-3333

6028

DDP
ΦSJZ
MNRR
IAAENAY

ΦSZ
MNR
IAAVA

RAΦ
ΦSZ
M
VAA

SZ
M
AAVA

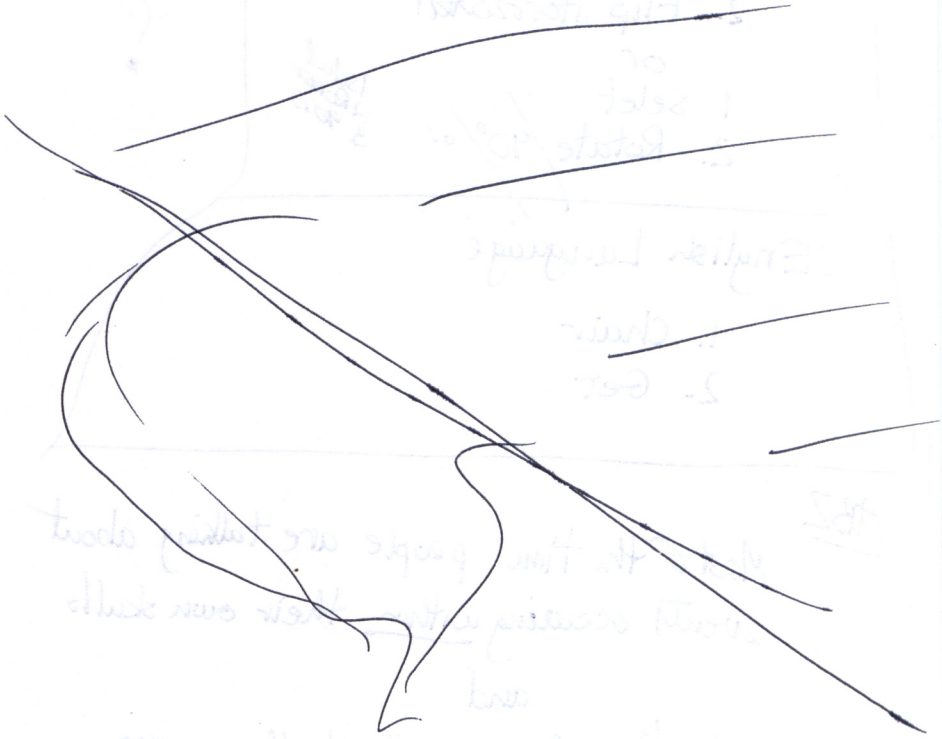
DJEPRDY RAΦ

ABZ

Even if no potential customers "buy" – if everyone always leaves after the first part – it's still successful – everyone been infected –

ENVIRONMENTAL
LINGUISTICS
EPISTEMOLOGY
newcord

Noösphere



M Feallon
415 849 2331
10 880

6030

38.30/4.17
frjan 6

MacDraw Language

1. select
2. Flip Horizontal
   or
1. Selet
2. Rotate/90°/or

1 select
2 Rotate
3 90°

?

English Language

1. Chair
2. Get

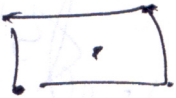
ABZ

Most of the time people are talking about events occuring within their own skulls
and
~~reacting~~ treating them as though they were events outside.

Science Teacher Jr Hi/Hi Sch.
Prvt Sch
dislexic
213/390 6281

KULKSTART

- what's the position?
  - trainer?
  - developer?
  - trainer/developer?



- what're some products?
- what's the pay?
- what're the hours?
- any flexibility?

Recruiting Talk

- Rupert Sheldrake (morphogen~~e~~ic field
  - crystal formation
  - Arctic bacteria (1848)
  - monkey washing potatoes?

2 Outlines

1. Intro to Pagemaker 6hr
2. Advanced P.M.

by next Fri

6032

Objects Menu

background info

script button

ON BS BYTES

New line wait until the mouse is down

New line wait until the mouse is up.

simple beep

Please send update!

Barbara Tien

what are the basics of PageMaker?

Tool box

objects [Text (Blocks)]
[Art]

Layer

Why not just use the PM tutorial

Reference pg

Class consists of creating the
[student name] ~~Pages~~ News.

Provide students with text files
to place - Quotes
- articles scanned images other art
(give each student a disk with propaganda)

~~scan someone's face~~
scan someonesface and place it.

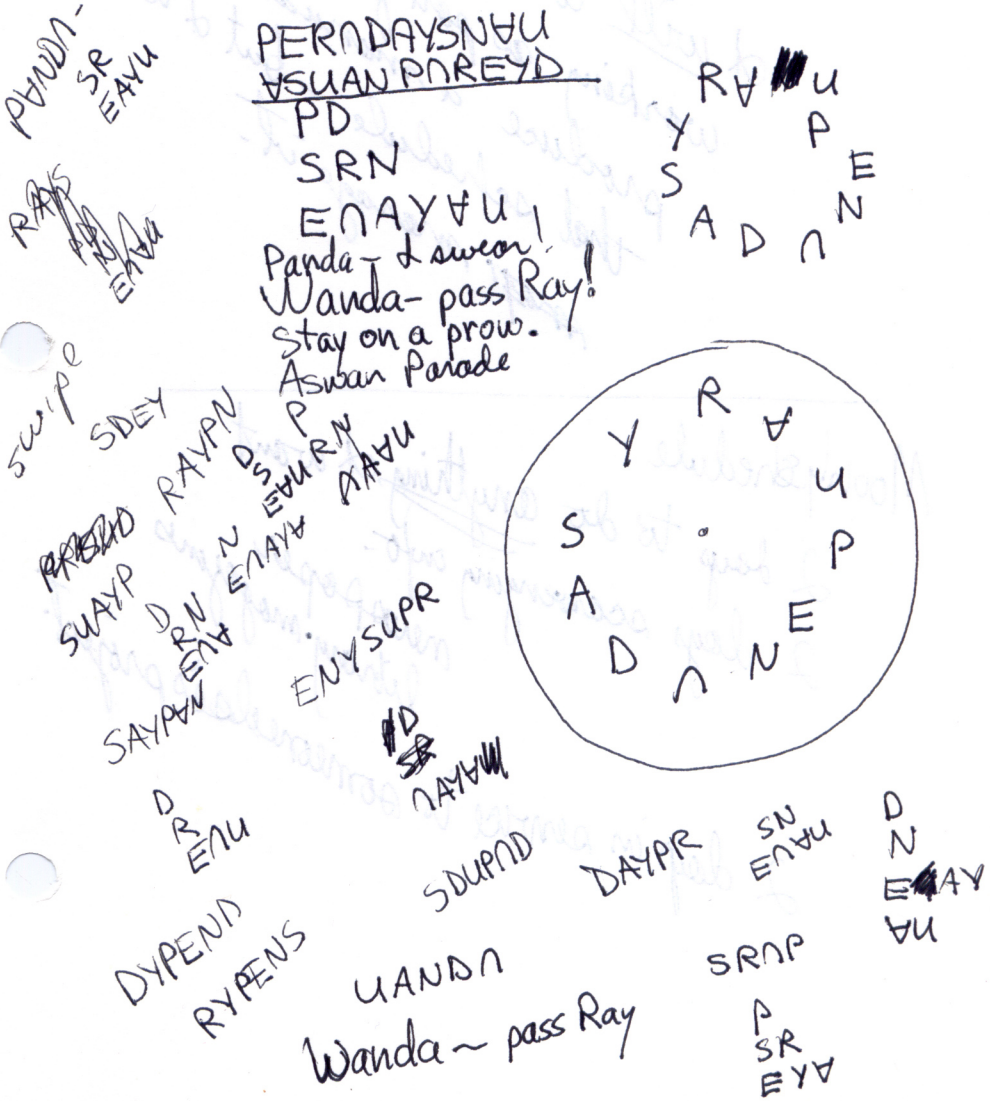
QUOTE OF
The DAY

6034

PageMaker Course (Cont)

war O
please —
~~ooo~~
mate EY
father A
patrol ∩
crack ∀

PERNDAYSNAU
~~∀SUAN PNREYD~~
PD
SRN
ENAY∀U!
Panda – I swear!
Wanda – pass Ray!
Stay on a prow.
Asuan Parade



6036

39.1/4.18
sojan 7

Frank Kavanagh
I won't commit to producing
1 manual every 2 mo.
I will commit 25hr/mo @ $20.00
working as part of a team to
produce a manual on
that schedule - but I won't
manage it.

Monthly schedule
2 days to do anything I want
2 days scavenging info.
newspaper
library magazines
2 days in service to someone else's project.

teach for $15/hr
develop for $20/hr

$50 meeting

Participation in Evolution

- time
- money

HERONSTONE

39.2/4.19
sujan 8

E.L.

{(good intentions)/(a good loving heart)}

are not enough - a malfunctioning L.M. will override & wear down the best intention.

→ necessary but not sufficient

intelligent and efficient application of loving heart

6038

GEOTOPIA
work shifts - 6 hrs - quarterdays

Commitments in Lunar Calendar
are for Years
~~Years~~ Quarters Year

Moon
Quarters Moons

Days
Quarterdays

Hours

Mandatory time-off
1-4

Developing a procedure for
forming definitions
useful

distinguish between prescriptive
descriptive

ENTITY
YTITNE

For perceptable objects/processes

1. indicate at least 3 core instances agreed to by everyone involved
2. indicate examples of excluded items (+borderline cases)
3. select appropriate "genus"
4. create differentia

This evening ~~I [illegible] ironstone ~~we are here to witness~~~~ continues the unbroken chain of witnesses to the reappearance ~~of the new moon~~ Luna for the 39th time.

6040

I assume the purpose of a 3 hour introductory wksp on PM are to:

a. How to use the manual/documentation
1. Demonstrate what PM can do.
2. Get student motivated, excited, liking PM, liking QuickStart
3. Sell advanced P.M. wksp

wrkshp

lectures don't
· teach
· motivate
lectures
· bore

39.3/4.20
mojan 9

Concerning Thinking –

- You don't have to be a genius to think like one
- You need a system

So-called geniuses are not genetically different – they just absorbed a set of systemic thinking habits, that work

advanced training seminar

- Q+A
- Seminar Style
- Prerequisites (submit/something)
- networking/users

intermediate training

Q & A

EARTHLING. 1 2 3

" :2

" :3

abstract nouns — cap small

to be

the — BOLD

abstract verbs — italic

pronoun — Bdd Caps

End of Representative Democracy

beginning of Participatory Dem...

6042

LAYFPAYL

Cliff
6344788

39.4/4.21
typos 10

Adios
Amoebas

ELC
teaching material
define "zygote"
1st
- have them remember the definition
- then have them give examples

39.5/22
wejan 11

6043

the nature of authority

n issues - does the mechanic know more about transmissions than I do.
- do I trust him/. does he have integrity

A difficult problem in the arena of epistemology/assumptions/thinking skills/etc because ego becomes involved.
It's not a problem (usually) with respect to transmissions - why should it be with epist.

few people feel embarrassed by lack of knowledge about transmissions. - they realize the spent no time studying it. thinking/epist./etc. could be regarded in a similar manner.

6044

EarthLing

good indicators of consciousness

- if... then
- and so...
- therefore
-

What are the facts of epistemology?

- computers
- language events
- human behavior/interactions

39.6/23
thujan 12

when beepers first appeared ~~the~~ my reaction was, "he must be important."
now I see like a leash (a long one) - someone who performs on someone else's behalf.

34 11 31 12 37 16 17

TIC TALK

green ideas
surgeon's story
wisdom machine
the
unconscious assumptions
2 domains

---

distinguish between

engineering — architecture

epistemology — philosophy

building materials — style/kind of edifice

---

no (edifice of words) can be the ~~map~~ territory it
map
attempts to portray. ∴ You can't know/say
claims
THE TRUTH. You can only know/say
an truth. (idea about)

imagine a map on toilet paper-like tissue
using finger with muddy water.
as compared with
MacDraw / Illustrator / Acta
SAME AS
English to Earthling

6046

PAS

do an epistemology show with Cindy!

Fundamentals of GAIA

- living Earth (Universe)
- epistemological adulthood
- levels of abstraction

ABZ

Definition

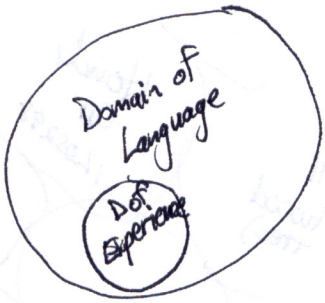
Sacred— that which you won't compromise ~~or haven't compromised~~

~~the moon~~

money

sexual orientation

39.7/24
fryan 13



Define "language" — (in language?)
what isn't language

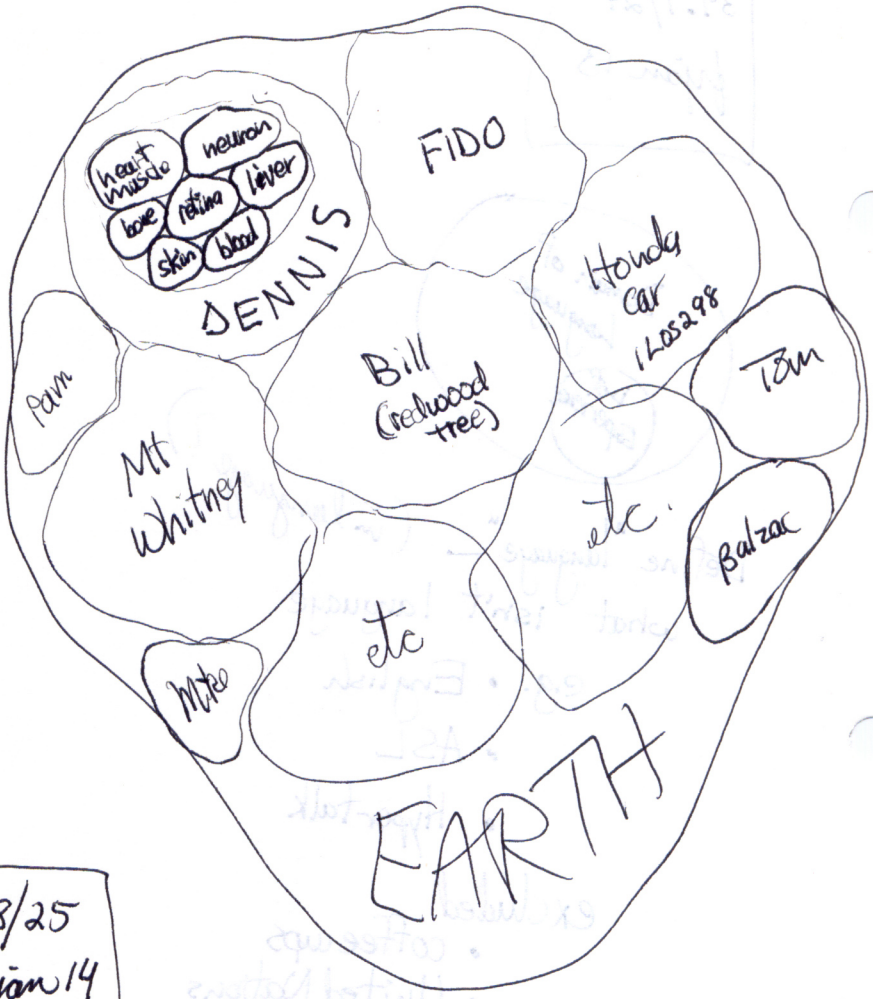
e.g.
- English
- ASL
- Hypertalk

excluded
- coffee cups
- United Nations
- making love

borderline
- birdsong
- insect phermones
- bee dance

Genus: - human behavior

6050



39.8/25
sojan 14

"Things" Dennis/Heron/etc. can sell:
~~software~~ - pronunciation
timer
calendar/AofEcards

"Services" Dennis/Heron/etc. can sell:

GENDO
Consulting
Enet

6051

what I want – from investor/mgr.
- $500/wk (after taxes)
- work 20hrs/wk
- x% for company

Magnolia + Garden Grocer
Craft
Kandy DAGY
537 9919
ask for HYEN

39.9/26
sujan 15

39.11/28
tujan 17

6052

ENET
BROCHURE

- infection
- intention
- assumptions
- transforming Earth is a PR job
  - changing thought
- Human intellect not bound by biological evolution
- turning point in Evolution
- You see or not - no convincing by argument

How does the flyer work with the rest of ENET?

ENET official Agents fillout extensive "info for networking" form

what you get
- 1000 A of E cards
- 1000 flyers
- bumper sticks
- decals
- Networking questionaire

6053

~~two~~ ways to comeupon ENET.

- personal comm. (face to face)
- printed material
- both
- ~~Print~~ story on TV/radio

PRINTED Material.

1. Flyer
2. card
3. other (article in paper)

- Newcomer will get a phonecall from an A of E.

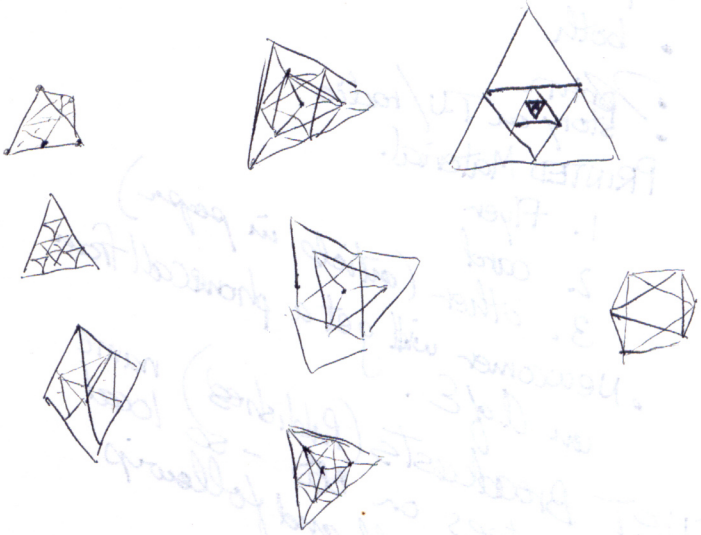
ENET Broadcasts (Publishes) name of requestees on BBS - so local people can call and followup

---

Call Barbara Baer
Call Tom
Homer Taylor

39.12/29
wejan 18

6054



Epistemology is the science which studies:

- the consequences of unspoken assumptions
- human linguistic interactions

213 650 7988
Alternative Living
for Aged.

39.13/30
thujan 19

According to Bateson

2 fundamental beliefs inhibit progress
erroneous

1. "mind" vs "matter"
2. Cartesian coordinates

According to Heronstone

1. failure to distinguish map from territory
2. reification of "self"
3. failure to remember - all knowledge is a bet.

39.14/31
fijan 20

39.15/32
sojan 21

6056

E.L. Brochure.

Quote
- Whorf
- Watzlawick
- Twain
- Jay
- Abbott

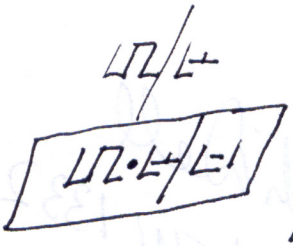
- English, like all world languages...
- same structural situations over and over. different contents.
- solving problems one at a time - or solving entire classes of problem by eliminating their emergence in the 1st place.
- smart - solves problems quickly
  wise - prevents their emergence.
- The Center offers
  - private consultations
  - training for work groups.
  - GENDO - self defense in the Domain of L.

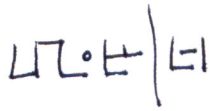
- External vs Internal lang.
- Epistemology
- Environmental Ling.

6057

39.16/33

suyan 22





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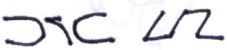

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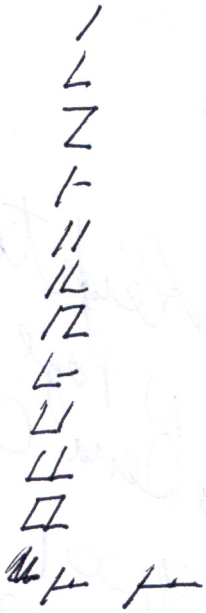


6058

Seeing is believing. But faith is in believing that seeing is believing.

G. Bateson

39.17/34
mojan 23

Reith Dell
213/541 1332
Selima

Gaia
Luna
Sol
Venus
Jupiter

Ralph Leighton
248 N Page Dr
Alta Dena Ca
91001
818 355 3957

TWIN
see
enthusiast

39.19/36
wejan 25

39.20/37
thujan 26

One problem

most people feel no connection to, pleasure in, or responsibility for Earth.

Another problem

failing to distinguish between statements ~~phenomena~~ which are "relative" (evidence and " " absolute (Magic

or confusing the to domains.

HeronStone is an A of E from the future

---

the story we live in concerns less than .0001% of what is - and there are thousands of ~~valid~~ models (most extinct now) of that .0001% electromagnetic spectrum

You are not a human being - that's just a story you've become attached addicted to. / attached to

6060

Enl

3ME

3M

3RD MILLENIUM EPISTEMOLOGY

EPistemology

Fundamentals of S.N.P.

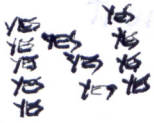
1. All questions / No answers
2. all answers are tentative held/offered w/humility.

39.21/38
Jan 27

Be not deceived; God is not mocked.
Gal: 6.7
" " " ~~[illegible]~~ is not mocked.
Gaia

If we don't ~~bear~~ live in an accommodating manner with Earth
1. We will destroy Earth.
2. Earth will destroy Us.

God has many bodies
one is called ~~Gaia~~ Earth
Dennis
God has many minds.
one is called Gaia.
one is called Heron



During GENDO Exercizes
"communicate" without speaking
? can a "game" be engaged (taught/played) merely by ~~description~~ demonstration.

6062

Selling GENDO

A teach people to think.
If you're like most people, you never had a course in school that called problem solving / etc thinking / etc Intelligence is a set of teachable skills.

- Linguistic
- Sensory / Motor
- ~~Motor~~
- Empathy

39.22/39
sojan 28

Start the trans-human movement
in-human
non-human
super-human
sub-human

Is it blasphemous for a caterpillar to assert "I am not a caterpillar."

GENDO
BAG of Tricks

- PMI
- The Absolutes
- Reification
- Projection
- Silence
- EarthLing

ROLYN

Our lives are determined by how other people respond to us. Are they frightened, attracted, submissive, pushy, inquisitive, stretching, etc.

Make the act of analysis/thinking/etc a topic of discussion.

TEEKLISTART

~~checklist tart~~
checklist art
chekless tart

6064

PIM

Personal Information Mgt.

who what when why where

How WSH

39.25/42
tujan 31

the truth is - we don't "know" (who we are)/(what we are)/(what's real)/(etc)

BUT
our lang. machine makes a bunch of ~~arbitrary~~ assumptions (working hypotheses) (made by our knuckle-dragging ancestors)

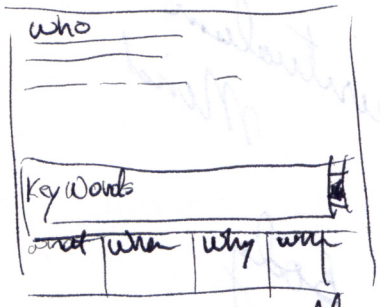
it's not necessarily that they're "wrong."
(actually it's not about "right" or "wrong")
(it's about conscious/responsible or unconscious/victim) It's that we've mistaken the map for territory.

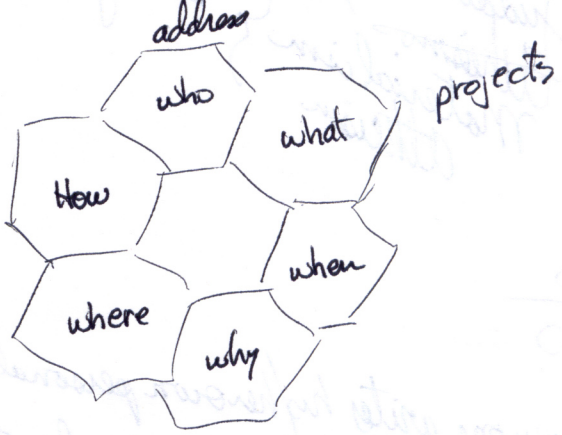
You don't really know who you are!

I really don't know who I am!

That's not the kind of "thing" you can "know".

who card





the truth is - we are more "complex" than language. there are no satisfying ~~"useful"~~ "accurate" simple answers!

to "seriously" pursue philosophy - you must be willing to face death and insanity - alone.

6066

Major ~~Religions~~ Belief Systems

Christianity
Islam
Buddhism
Hindu
Judaism
~~Atheism~~
Materialism
Atheism

} Spiritualism
Mind

} Body

PAS

SNP

Everyone writes his/her own personal prayer
SNP ~~offers~~ some examples to start from
- to add to
- to remove from
- to edit
- etc.

Epistemology is concerned with
"how" you hold your assumptions/beliefs/etc
rather than with
what your ass./beliefs/etc. are!
e
structural engineering vs- architecture aesthetics

39.26/43
~~Been~~
web 1

fundamental upsets/revolutions/etc/discontinuities

phanographics
calendar reform
silence (meditation)
numbers (newmerals)

UPCOMING MEETING

Sun Feb 19

No decisions will be made today
- just exploration -
- radio
technology of Consciousness

6068

What are the "parts" of this Project?

- ~~a~~ paper flyer and other physical stuff.
- ~~a~~ an ergode
- ~~the~~ interface with caterpiller
- record keeping - monitoring the ergode

~~To~~ ~~Subject~~
~~From~~
Wilson Quote

Evolution not only continues – it accelerates

Waging Guerilla Epistemology

Subject: Final design phase, construction and ~~increase~~ awareness release of an evolutionary, ~~intelligence~~ generating infovirus (self replicating)

Your ~~cost~~ presence/contribution/time/etc is requested

Somethings about to happen!
Your presense will make it better.

Meditation Techniques

- Mantra
- Breath
- ~~Dictation~~ Eavesdropping
- ~~Dictation~~ taping dictation

6069

39.27/44
theb 2

RAS

New business

Voice therapy for people with
dysphonic voices. (LAYKLIEYTRNS VTKOKOZ)

techniques to use.

meditation
listening to L.M.

chanting
singing
acting

phonographics
tape recorders

money back guarantee

if you do all the homework.
(hand in tapes)
(check tapes)

Record an initial
PIGYBREOHANKSONDJVZFLUTEVMO2N

~~Sense of~~ The "things" under the term "religion"

- Peace
- Expanding Peace
- Order
- Integrity
- Calm
- Integration
- Coherence
- Awe
- humility
- glory
- inspiration
- Connectedness
- Meaning
- Movement ? (Change) (Process) (Evolution)

Embedded in the Universe
Process
EVOLUTION
God
AUM

6070

Meditation

Exercizes

1. Silence - stop the lang. Mach. think no verbal thoughts.
2. Mantra
3. Actually listen to it.
4. Speak into tape recorder + transcribe
5. tape stream of consciousness

Process (at least 5 people)

Everyone sits, and tries to make mind completely blonce - shut off L.M. You stand up when you discover yourself thinking in words.

Thisisnotthowa normalbookstarts

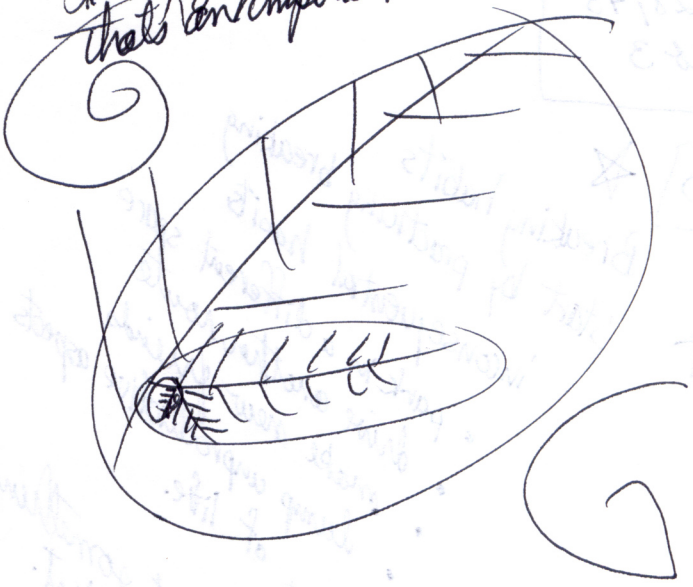
ΘISIZNÄTHAUNORMNLBNKSDARTS

I'm not a normal human being.

~~I'm not normal~~

I'm not a human being.

I thought I was a HB for a long time. But after years of study, etc, I've come to the conclusion that I'm not a HB. Neither, of course, are you. I really quite simple — but it's not easy. That's an important distinction.



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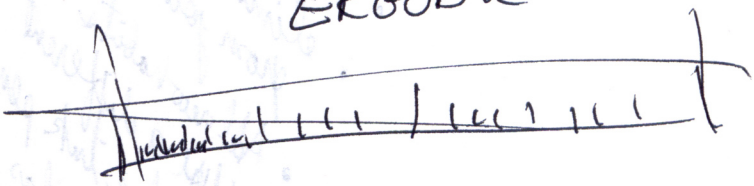


6072

What's the difference between "stupid" and "intellectually lazy".

stupid = habit

★ People aren't stupid.
People act stupidly.
– People can learn to act differently/break the habit

39.28/45
pet 3

PAS ★

★ Breaking habits
Start by practicing breaking
'inconsequential habits
- park in a different space
- drive another route
- make new friends
- dump unproductive aspects of life.
- etc.
- eliminate something from your diet.
- Add new habits
- Use a different color ink pen.
- change colors pens to code

6073

Becky + Shirley Walters
2013 Kornat Dr.
Costa Mesa 92626
(714) 546-0897

"Discussion groups" are the laboratory of Epistemology.

1 Vicky
2 Bruce
3 Marie 6
4 Susan
5 David
6 Kimberly

1
2 Paula
3 Donna ~ 1
4
5 Tomas
6

6074

39.29
safeb4

ENET, Strategy
recruiting

meeting people
talk with them (if it feels right)
Just be there. be friendly
Don't try to convince them that you're right
As you part, hand it a flyer saying
and a card saying, "If you find this
interesting and want to pursue
. Be sensitive to their refusal to play

Bring a book
if nothing better happens - study
initiate an opening -
they determine if you
play

PAS
do a pygmallion #.
marry a mail order asian bride
and turn her into a successful
21 cent. trans-human.

Doug Walters
832 6685
1932 Bent Twig Lane
Tustin

PAS

Create a "booklet" An Agent of Evolution's Handbook for

Waging Guerilla Epistemology

- Recruiting
- Objectives
- Strategies
- Intentions
- Assumptions
- Places to wage epistemology
- Changing the Conversation

Overview
Assumptions

- Create Paradise
  - sustainable ecosystems
  - high tech
  - min. work (10 hr wk max?)
  - no war, malnutrition, or other institutional stupidity
  - ~~zero pop. growth~~ stable population
  - an education system that teaches people how to become self-teachers / real learners / etc.
  - spread of art / awareness
  - awakening of a deeper self.
  - spread of science / art / etc. philosophy

leave blank line for Agent to add his/her personal objectives specific details

the next phase of unfolding evolution for our species

6076

What you get when you join ENET

1. ~~5000~~ 1000 cards.
2. 5000 propoganda
3. How to Wage Guerilla Epist.
4. decals (4)
5. bumper sticker

Language "refers" directly to only an event inside your skull.

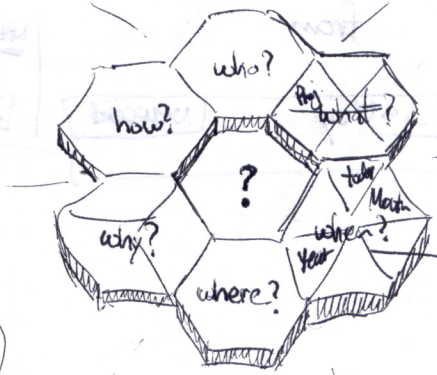
* which may or may not have been affected by some imagined "outside" event.

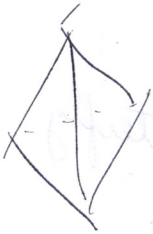
40.1 become a Mind Builder
Brain Builder

★ to the extent
that your "feeling comfortable" in
the world depends upon your
thinking that you <u>really</u> understand
how things work – who you are – etc. —
to that extent you are in hypnosis – out of
faith/trust

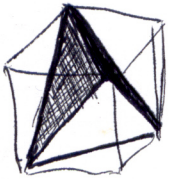
AB2 Werner's spinning ball = surgeon's story ★

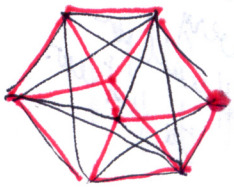
450518?





Go to
a randomly
selected card

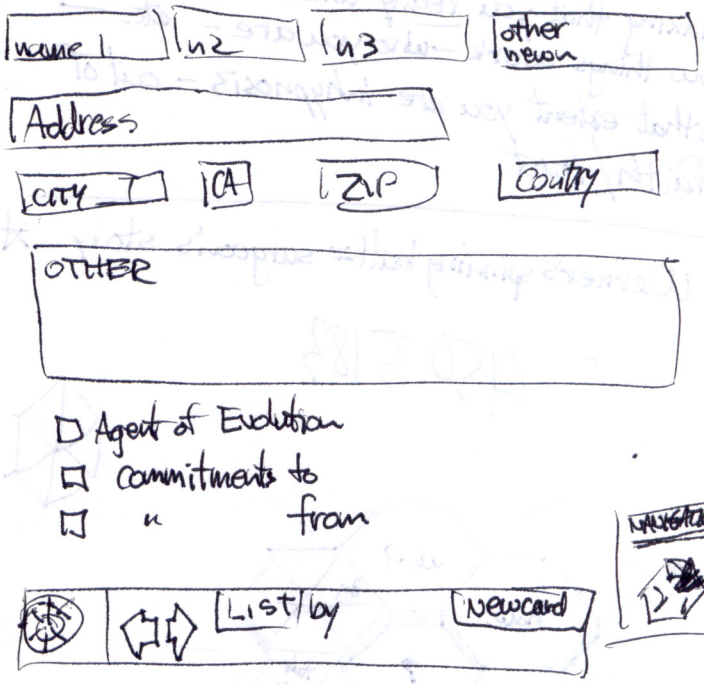




HU
HUET HUH
HUEER
HUEN
HUH

6078

who



40.2/48
mtb 6

Metamorphosis ~ butterfly
Caterpillar

early
most cells are committed to cater.
It's very difficult for the first few.

later

6079

~~we live in unprecedented times~~
we live in a time. unlike anything
that ever occured in Earth.
Until recently, people could live a "reasonable"
life ignoring epistemology. [(unspoken
assumptions) politics/religion/etc]
It's getting more difficult to not choose.
It getting less fulfilling to commit to
~~butterfly~~ caterpillar

Waging Guerilla Epistemology

Things to do.

- Wall Version of calendar
- Re do "Projects"
- Prepare ENET Talk/Meeting
- Update OverVUE
- ~~Author Website~~
- Develop E.L. Brochure
- " ENET "
- Scan ~~these~~ Christines Art
- Check for Eden
- 1991 + 1992 calendars
- Redo You

• UpdateOverVUE

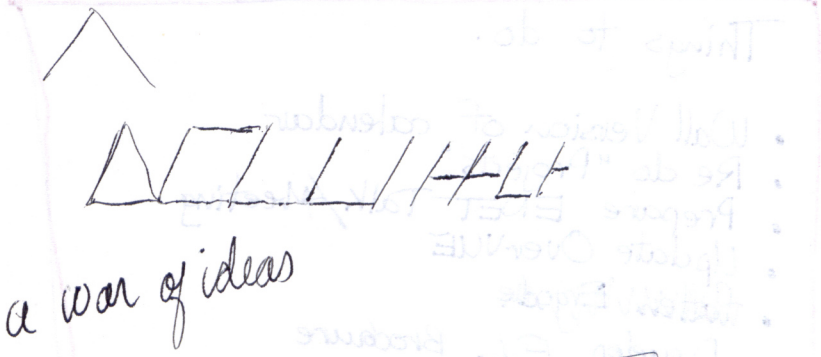
6080

ENET Stuff for sale.

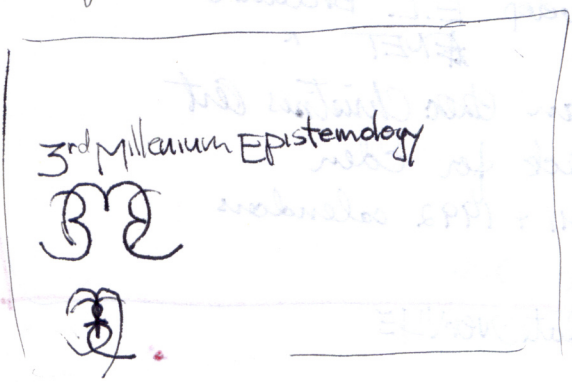
Beginners Kit includes

1000 cards
1000 viruses
bumper stickers
decals.
Wagging Guerillas Epist. ~~Big Version~~
cassette tape

Free stuff
Wagging Guerillas Epist... little version



a war of ideas



ABZ

Epistemological Integrity

A more integrated understanding/analysis of our experience

It's not that "what we know" is wrong.

It's how we "feel about" what we know.

Our attachment to one mapping

" mistaking the map for the territory.

Raging Gorilla Epistemology

Waging Epistemology

Guerilla / or Overt

Epistemology

Preliminary Statement

Table of Contents

definitions

Statements / Intentions

Declaration

begin to dislodge some appropriate unspoken assumptions

no longer

An Analysis – evolution metamorphosis

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6082

Who should be on the design team.

poet Mike Mahan
scientist Dennis Horn
coriter ?
an idiot ?

Dennis (Irish calendar)
818 956 1311

40.3/49
tab 7

what happens when language analyzes language. When L.M. studies L.M.

thinking as a muscular activity

æ A Y
low high tongue

dog chasing tale

The Nature of Language – Language not invented by "people"

Language is prerequisite for "people"

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40.4/50
web-8

6083

Epistemologary

In order to be a more effective gorilla epistemologetary I should be generally more "nice," more really interested in people, more really listening,

---

WGE RGE

~~things to do~~ Tactics

1. start a regular discussion group in your home or whenever is convenient.
2. Do "Lunch"
   - really listen
   - don't try to convince
   - NEVER ARGUE
   - Ask them how they feel
   - Clarifying Question
   - As you part - inject them
   - bring an evolutionary book to read
3. distribute propaganda - restaurants, libraries, etc.
4. bumper stickers/decals

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6084

Epistemology Talk

Surgeon's Story
Thinking as muscular act - "A", "Y"
Guerilla Epistemology

156th St School
2100 W. 156th St.
Gardena
piano in auditorium

40.5/451
theb 9

Recruiting
1st people must be willing to admit that they act relatively primitive, brutish, etc.

The Illusion of Intimacy

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Method for using ~~Outliner~~ Acta

continue bringing whatever topic and its subtopics upto the "highest" level (root level)

the structure continues to recycle
It "rolls" like convection!

A tree is not just a tree - it's a partnership
a conspiracy of billions of individuals

Is it possible ~~for~~ that a guy who uses 1000 Island Salad Dressing while reading the sports page at Coco's is an agent of evolution (Yes) but unlikely

What's the difference between enthusiasm and desperation?

40.6/4.52
feb 10

DISKUALIFAKEYSHUNZ
DISQUALIFICATIONS

How is "mental" structure/process similar to "convection"?

chaos/strange attractors
mental illness - rhythmic

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6086

PAS

Huntington Central Library could
* start a networking service
- Connecting people who have read same/similar/etc. books/subjects/etc.

Often, the people who need information in order to make decisions, don't know how to get and integrate that info. They aren't info. specialists. But they must become info spec. OR be completely at the mercy of ~~whom~~ someone who claims to be an expert.

What "forms" should info be presented in?

- on screen - (alive)
- printed report (on paper) (dead)

MIS in large companies should have an epistemologist on staff.

In Waging Overt Epistemological Warefare - no one loses - to ~~engage in the contest~~ is the goal.

to prepare to withstand an epistemological attack, a would-be defender of stupid, limited, old ideas and assumptions would have to become epistemologically sophisticated - thus "losing". - being converted.

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40.7/4.53
safe 11

6087

THE CULT OF EARTH

Call News Conference to declare war on Epistemology or:

USA
Russia
China
Israel
England
France
South Africa
Anyone on Amnesty Intl's list
etc.

RAGING
GORILLA
EPISTEMOLOGY

RAGING
GORILLA

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6088

(1) We live in a time unlike anything that ever existed before

(2) We have the opportunity/possibility/etc. for the 1st time ~~in~~ to initiate the 1st ~~world~~ global civilization

(3) ~~It's up to you~~ As your awareness increases, so does your responsibility — so does your enthusiasm.

---

1. Most people are unconscious robots most of the time.
2. ~~Most~~ people are capable of experiencing a profound sense of awareness occasionally.
3. But, statistically speaking, most of your encounters are with robots. ~~Most people~~ (charming or alarming)
4. ~~Be~~ Always be suspicious.
5. Always be on the lookout for someone who's actually present.

(5a) some people have an unconscious act that closely resembles consciousness — very dangerous.

(5b) How do you know if you are present or not.

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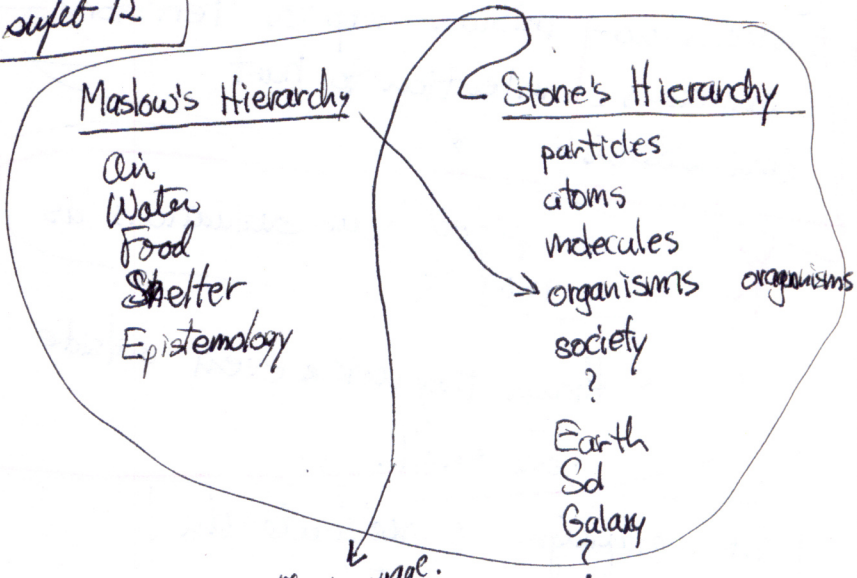
Q- "Who am I ?"

Q- "Who wants to know?" (God) (inner voice)

Thistle + Shamrock
Mar 11 8 Bovard Auditorium
1800 421 1717
213 744 ~~1717~~ 1717

40-8/4.54
sept 12



for "society" to evolve to its next phase (global) people must begin to really see that they live in hypnosis most of time. (awe)

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6090

Stone's Law

"If you say you know who you are, you lie."

99% of what you call "reality" are events occuring inside your skull.

accepting that you are stupid, unconscious, malicious & inconsiderate

stupid - uninformed / ignorant / etc.
unconscious - you don't get anticipated results
malicious - mistake map for territory — lack of training
inconsiderate - intention to hurt — fear

you project your evaluations as react to

though they were event outside your skull.

P.R. campaigns to ridicule the words: "reality"
"the"

3rd Millen Epistemology

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6c91

Start a malicious "greeting" cards

always specify something the victim can learn from

categorious
- you hurt my feelings
- you made a stupid decision
- you are stupid

unconscious
malicious
inconsiderate
~~selfish~~
rude
obnoxious

~~so gross~~
a smoker
bad breath
smell bad
loud
talk too much
~~ugly~~

(Secret small (3x5 or 2x3.5))

40.9/4.55
mar 13

If it's true that we are hypnotized 95% of the time, then it might be to our advantage to explore (what we can do during the 5% of the time we are conscious) in order to determine what might be done to make that 95% less destructive.

This can be done much more effectively with a group of co-learners

40.10/4.56
feb 14

at one time or another, almost everyone suffers from the consequences of primitive epistemology unconscious erroneous/inadequate/inappropriate assumptions. People become 1, 2, 3, 4

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6092

Equip List

Mac IIx – 80 MB
19" Radius Monitor
2400 Bd Modem

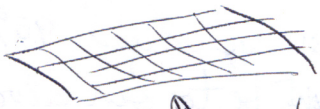
Software
Oracle
Host

ORACLE

* Could it be that all "knowledge" is table-based

oracle + hypercard

Hypercard to manipulate views.



↑ oracle tables/views of tables

10.1/4.5&7
web 15

* It all boils down to a few very important factors
  1. mistaking map for territory
  2. thinking we know more than we do.
  3. solitary "I" assumption

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40.12/4.58
thes 16

6093

ENET Virus is based on ~~the~~ an assumption that those who are becoming aware feel a growing responsibility to participate

E.L./Epist. Consulting

- Yr long commitment.

the idea of a horse is as real as the idea of a unicorn.

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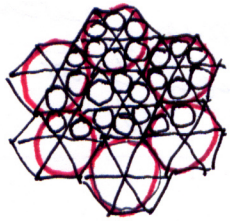
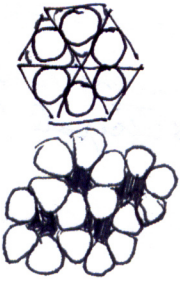
6094.

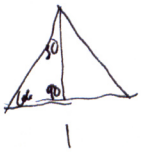
In Geotopia
- citizenship is not automatic. you must pass the test before you're accepted.





40.13/4.59
feb 17

40.14/4.60
sofeb 18



$5^2 + 4^2 = 1$

$.866$

$.25 + x^2 = 1$

$x^2 = .75$

PIGYBREOHANKSONNAZFLUTEVMO2N

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6095

ENET ~~40.5~~

ENET (40.15)

Action/Tactics

ENET BASICS

"Surgeon's story" in the

- INTENTION (Declaring)
- Assumptions (Unspoken)
- P.R (psyche not subject to time scale of bio-evolution)
- changing the conversation
- outbreak of intelligence
- metamorphosis

Sharing.

- name -
- what you do most of the time
- what you fear
- what inspires you
- how long an agent of evolution
- what you're interested in

by Lanzetta

619 (691 74 74

Scripps Memorial Hosp.

Strategy/Theory/Reasoning

1. Map is not terr.
2. 99.9% of "reality" is inside your skull
3. Don't believe everything you hear your L.M. say.

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6096

I can see now that what, 10 years ago, I thought was "consciousness", I now see as relatively "unconscious". I hope that 10 years from now I'll look back to now and see how unconscious I was.

40.15/4.61
swift 19

~~EARTHNET~~ ~~DOESN'T~~ ~~HAVE~~ CALL ~~MEETINGS~~
~~AGENTS~~ CALL MEETINGS

Beach + Westminster
rubber stamp
Pacific Rubber Stamp

Rob Leighton
818 355 3957
Tarzana

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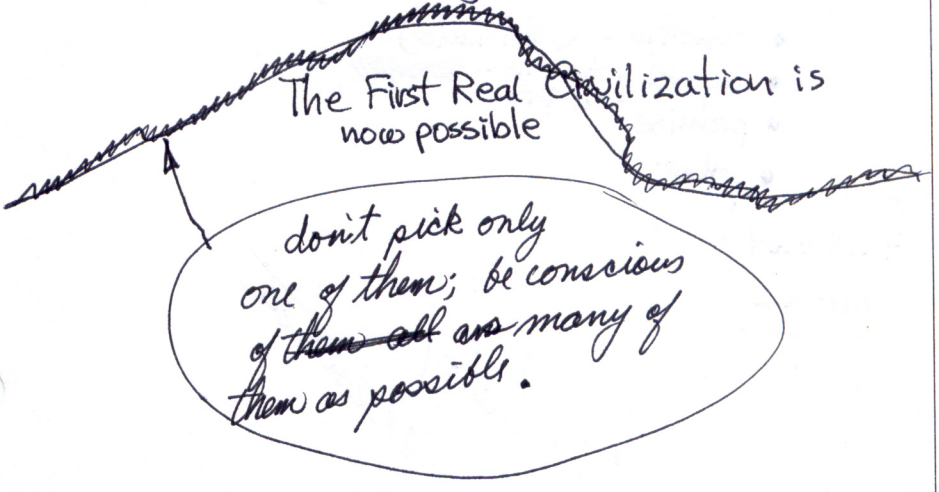
~~Raging Gorilla Epistemology~~

Sharing

~~Recorder~~ Writer Volunteer
Center for Applied Epistemology
Waging Guerrilla Epistemology

Outbreak of awareness/intelligence/integrity
Analogy to surfing
Changing the conversation (PR)
* Ideas like viruses
Technology of consciousness
Growing Awareness = enthusiasm
= responsibility
Metamorphosis
? EARTHNET Doesn't call meetings or do anything.
Agents " " " " "

AY – thinking as a muscular activity



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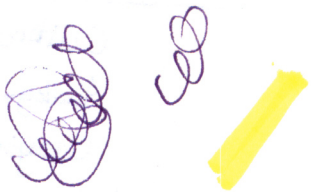
410 4000

40.16/4.62
web 20

Rubber Stamps
17701
Crabtree
H.B



40.17/4.63
feb 21

Types of Utterances in EarthLing

- assertion (falsifiable)
- request - for action
- promise - for info
- other

40.18/4.64
web 22

A-1 Label placement

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ENET TALK Sun Feb 19

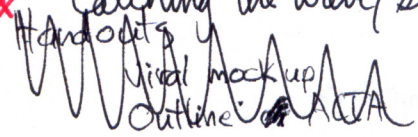
* Waging Guerilla Epistemology

* Sharing

Caterpillar/Butterfly - things are developing rapidly

An outbreak of intelligence

* Catching the wave/surfing)



Unspoken Assumptions
- I don't make any difference
- Paradise is impossible

Spoken Assumptions
- I count
- Paradise is not impossible

* Changing the conversation.
* Viral Infection
* Technology of Consciousness
* Epistemology

* Methods of Distributing the infection
  - en mass
  - one by one

We don't have to be against the caterpillar but we have to be for the butterfly. The Butterfly must begin to expand rapidly.

* Do brainstorming ~~BEFORE~~ showing preliminary design to Agents

Evolution is not something we are doing - it's something we are embedded in - We didn't invent writing, press, or computer - we are the tools of evolution/God/etc.

40,000 people starve to death every day - 3 Hiroshimas/wk

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6/00

Story - seatbelts at Indianappolis then and now.
How (what's obvious) changes.

* Start Day with sharing

Offer "doing lunch" as a possibility.

Give the classic ENET talk.

"the" surgeon's story
unspoken assumptions
intentions

What's the plan?

- develop virus.1
- " system for injection *
- " support system for A of E
- Pamphet (Waging Guerrilla Epist.)
- BBS
- Meeting formats
- Printed Material
  - bumper stickers
  - decals
  - patches
  - 2x3.5 cards (A of E)
  - virus.1
  - RGE
  - d of i

---

* ENET is based on assumption that those who become aware feel a growing responsibility to participate in ...

* Volunteer to be "recorder" -

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Importance of symbol systems

try doing division with Roman Numeral instead of arabic numerals

Chapter 3 par 3 (Language + thinking)

"humans" didn't discover symbols.

~~Cal Tape Label~~

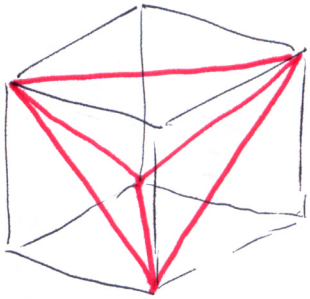
Buena Park

Cal Tape & Label — sheets of labels

40.19/4.65

theb 23

Hblv.



The BESERY of Iran

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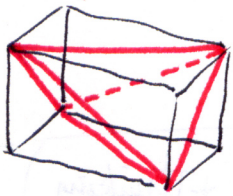
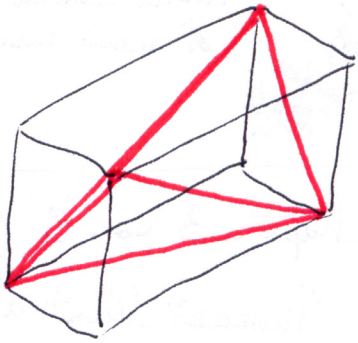
40.20/4.66
feb 24





3.142
(314)

Walter Ong
theory of literacy

E MEDIA C

100
300
2000
600,000

93
2 186,000

100
600,000

30
209,000

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40.21/4.67
safet 25

Pronouns

1. Bob[1] and Art[2] took ~~Bob~~ and Art[2] pony[3] to the pony's stall where Bob and Art fed the pony.
2. Bob and Art took their pony to its stall where they fed it.
3. Bob[1] and Art[2] took (x^1x^2)'s pony[3] to x^3's stall where (x^1x^2) fed x^3

40.22/4.68
safet 26

Good News + Bad News
Bad News — No stamps
Good News — Evolutions not only continues; it accelerates

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40.23/4.69
mcb 27

40.24/4.70
tcb 28

40.25/4.71
~~Abb~~ war 1

40.26/4.72
~~for~~ 2
thar

HUETSHAPMNN DUD

DEATH
TO
ALL
FANATICS

420
204.75
624.75

40.27/4.73
for 3

1 2
8 1 1.6 4
8 2 5.5
8 1.5 6.5
8 8 1 13
8 6.5

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40.28/4.74
semar 4

40.29/4.75
sumar 5

WGE
Assumptions
Theory
List of things to do

a ~~Random~~ Handbook manual
for A of E
History of Universe
Assump.
Intention

All human knowledge is
subject to the limitations
of human intellect
finite

All theories in this work
are subject to replacement
when something better
emerges.

Yolet Victoria Mesa

31st St
North Park

Stuart St

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6106

40.30/4.76
mar 6

WGE

1. Assumptions — Evolution. Map is not Territory.
2. Intentions — no war, starvation, homelessness, clean environment
3. Theory — map is not terr. 99.9% of "reality" is inside your skull
4. Actions — no "work"

* [redacted] LaMesa
  Violet St.
  × Stuart St.
* North Park
  31st St. (at University)
* (on the Hill)

Now is the time

Convair Fcty Airport

Joy
619 422 7824

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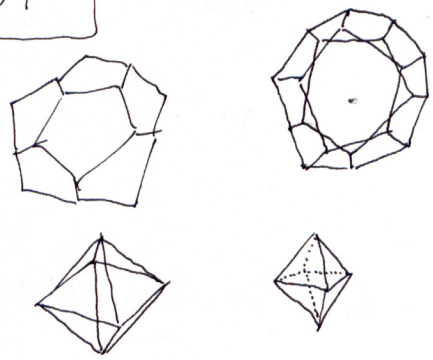
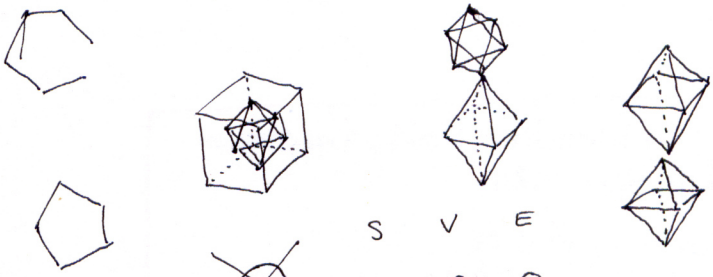
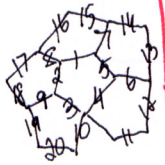
41.1/4.77
tor 7

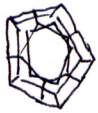




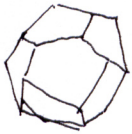
S V E
1 0 0

	S	V	E	Name
	6	8	12	cube
	4	4	6	tetrahedron
	8	6	12	octohedron
	12	20	30	dodecahedron





10



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6108

41.2/4.78
war 8

+

1. Violence
2. History
3. Future (Possibities) (new) structur
3.

Voyager - the Interactive Desktop Planetarium
$ 99.50 + S&H

Carina Software
830 Williams Street
San Leandro, CA. 94577
(415) 352-7328

Agents for Cathy to interview

Tom Bohn
~~Douras Ho~~
Heran Stone
Sharon MacLeod
Richard Bradley
Christine Saldana
Barbara Baer
John Hanna

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Quotes

"Earth does not belong to man. Man belongs to Earth. All things are connected like the blood which unites us all. Man did not weave the web of life; he is merely a strand in it. Whatever he does to the web, he does to himself.

- Chief Seattle, 1854

"I realized that Earth is a sphere and that a sphere has only one side. We are all on the same side."

- a Peace Corps volunteer

41.3/4.79
than 9

41.4/4.80
for 10

Agents could belong to two intersecting "group
ergode
1. ~~geographical~~ (horizontal)
2. ~~other categories~~ (vertical)
~~subject~~
project

Agents should be involved is two projects - ergode
- some other project
hunger
weapons
envir.

3.7
4.1
5.7 1.1
8
3.6
25.1
263.55
17.33

280.88

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Galula's 2nd Law

In any situation, whatever the cause, there will be an active minority for the cause, a neutral majority, and an active minority against the cause.

The technique of power consists in relying on the favorable minority in order to rally the neutral majority and to neutralize or eliminate the hostile minority.

Aswan Parade

41.5/4.81

tingles
shivers
goosebumps
confirmation
vibrations
elevation
salvation
resonance
verification
affirmation
signal

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41.6/4.82
sumar 12

List of Symptoms

1. overhearing potentially evolutionary conversation
2. seeing what's wrong with the ~~order~~ old order
3. seeing potential solutions to stupid old problems
4. a growing dissatisfaction with the old order.
5. noticing other Agents of Evolution
6. growing optimism/enthusiasm/responsibility
7. More people ~~are~~ sexually attracted to you.
8. "Paradise Now" ~~starts~~ appearing like a jungle in your head.
9. Start seeing opportunities to make a difference and feeling a desire to act on it

seened page

Desktop Publication

364-4610

PM3.0
MS Word

41.7/4.83
mar 13

Al- Labels

4" mylar

1M [illegible] 110
3M at 78
10M @ 38
+ 42 prep.

1.25" mylar
10M @ 15.95
+ 28. prep.

1.25 non mylar
10M @ 13.80

[redacted]

[redacted]

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6112

Environmental

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Human Resources Dept ES-E
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Personnel Department
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Santa Ana, CA 92701

Affirm Action Emplr M/F

ENVIRONMENTAL

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P.O. BOX 38
Idyllwild, CA 92349
Application deadline: 4/15/89 E.O.E.

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SYLVAN LEARNING CNTR
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TEACHER-Company seeking a part time English Professor/Teacher to teach English to employees who need to learn the English language. 2-3 years experience in this field a must. Salary commensurate with experience. Flexible schedule. For further info please contact Susan 714-826-0824

TEACHER: Developmental

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41.8/4.84
tau 14

List of Symptoms (cont)

10. growing dissatisfaction with old order.
11. increasing desire to talk about it.
12. "Visions" of how it could be will appear at odd times throughout the day.
13.

W.G.E.

Important Consideration

Every encounter could be structured so that we never lose. Since the aim is to "change the conversation" it doesn't matter if we "convince" someone — having the conversation is the victory

41.9/4.85
tau 15

"the future exists first in imagination, then in will, then in Reality"

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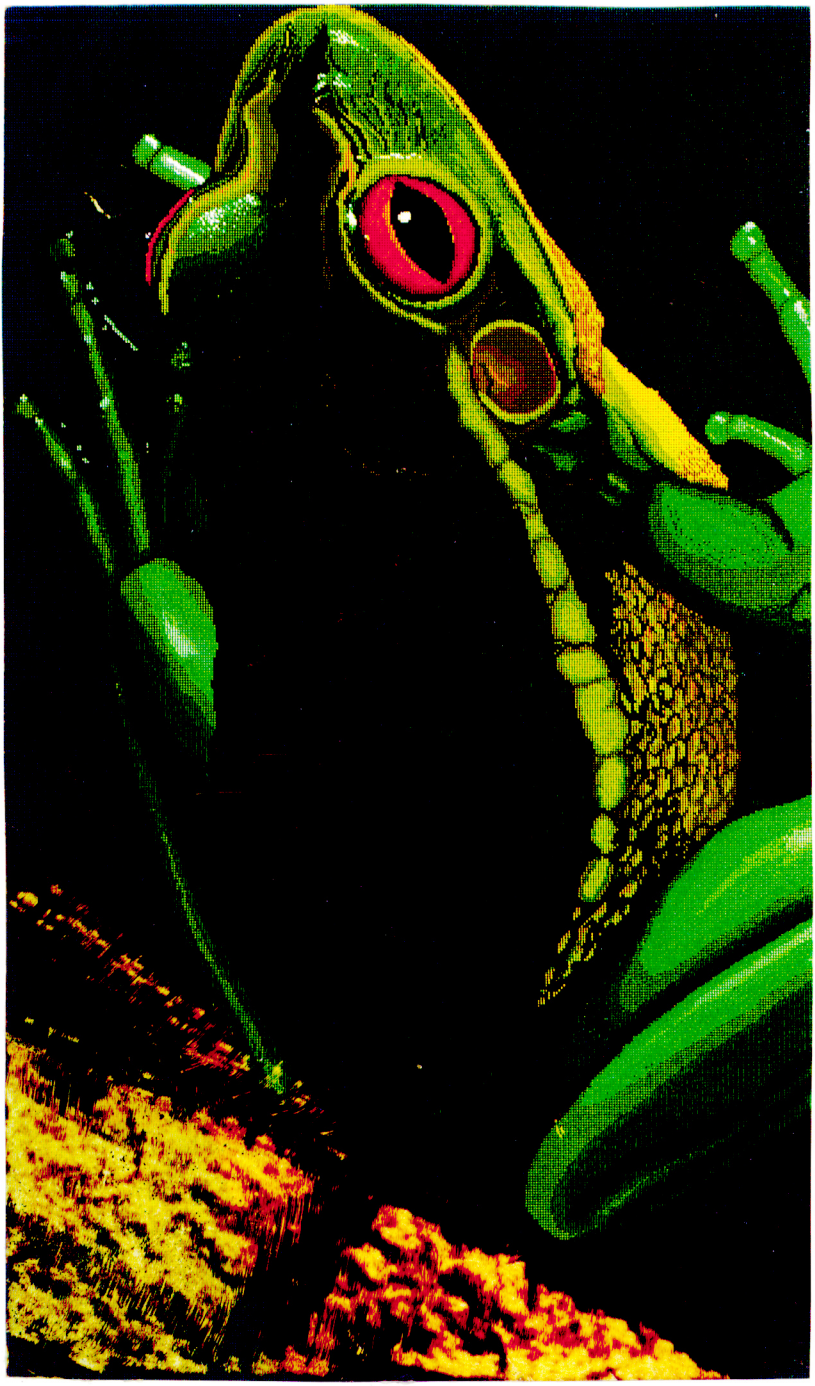

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WGE
Importance of Education Units.

41.10/4.86
than 16

? What's the epistemological equivalent of a guerrilla attack?

41.11/4.87
for 17

a "discussion".
a "debate".

* In a epistemological battle — challenge opponent to state his assumptions.

What are an agents assumptions.
1. evolution
2. general systems (open)

Call
KCRW
450583
Joe Frank

Vivaldi / 4 seasons
CD 422065
Phillips

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41.12/4.88
samar 18

Multiple personalities - like nations

★ what kind of govt do you have?
relations with others is like "foreign policy"
" " self is " "domestic policy"

MARIA JERUSFILENPAKARATIHOTUS
was ~~the~~ not buried on Easter Island.
Her body was buried there.

41.13/4.89
samar 19

Call
5 to 805
off at H street
West on H street
1st light Hilltop drive
left @ 1st light
left @ 2nd light J st.
Right on Dennis Ave.
725 Dennis

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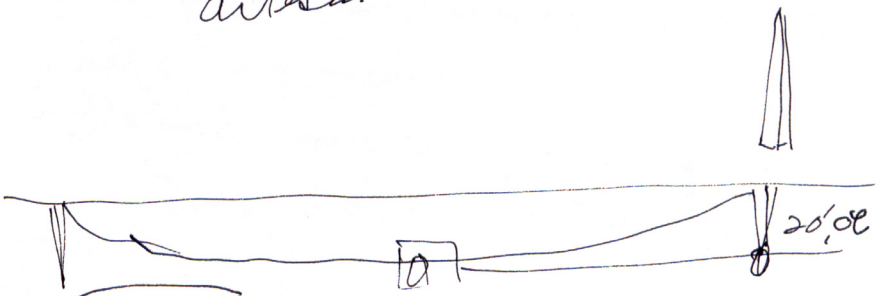
41.14/4.90
mon 20

artesia 166



41.15/4.91
tue 21

"Reality" as a mental construct.

I work with 'desktop publishing system (Macintosh) and various softwares of MacDraw II, PageMaker 3.01 MS Word 3.01, Adobe Illustrator 88) to produces various presentation graphics work, camera ready galleys for as well as many forms for Orange County's Sheriff Coroner and Health Care Agency forms + brochures.

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I produce camera-ready text/graphics for presentation viewgraphs, funding proposals, ~~brochures~~, instruction manuals, advertising, ~~forms~~ brochures, and forms (many for Orange County (as Design Service does many of OC's forms and brochures I have been doing all the Macintosh work for the county)

Design Service ~~has a contr~~ does many of the forms and brochures for Orange County, & the person at D.S. who does all the Macintosh work ~~for~~ here for O.C.

Dept Social Ecology
856 6861
grad. counselor Kay Helwig
856 5917
8600

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41.16/4.92
war 22

112
84
196

1
112
168
280

Pass Univ
2nd light
Rt. Belkeley
1st Right at Stop
1st Persira Stop Right.

Barnes

2nd floor
Suite 270
272

601 Linguistics

Bernard Travel

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EarthLing
Environmental Linguistics
Phonetic Diagnostic Software
Info Virus
Phonographics (no such "thing" as words)
Newmeral
Reaction Time N.S. Checkout
Wisdom Machine

41.17/4.93
than 23

met Christine from Irvine on Airplane to San Jose.

41.18/4.94
for 24

ll 3.75 100
2.75 .73

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41.19/4.95
saman 25

off. 943 0880
home 298 9498

ignorant
stupid
capricious
unnecessary inconsiderate
malicious

Central issues of Epistemology

1. Ds of identity
2. the
3. "I"/self
4. map & territory
5. 99.9% in your head
   event in your skull

8 × 14 = 112
21 84
14 112
8 21 84
4 28
3

476

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11.20/21.96
sumner 26

Contact "Planetarium Software people to produce a lunar cal.

Advertize in Business section of Times + Register for people who have changed or are considerating to change name.

Being "in life" is like being "in business".
e.g. planning
how many people (%?) (devote/spend/invest) as much time/etc planning their "personal" development as their "business" development?
artistic/intellectual/spiritual growth

If you don't manage your own life, someone else will.

How do I know if I am really managing my own life, or if I merely think I am.
Does it really make any difference.
Who is this "I," anyway.

Is there too much "urgency" in my speaking? Adrenalin Freaks
Urgency "sells" to a certain type – christians/etc.
Urgency is a crowd technique
In one on one, "open space to be"/peace/silence

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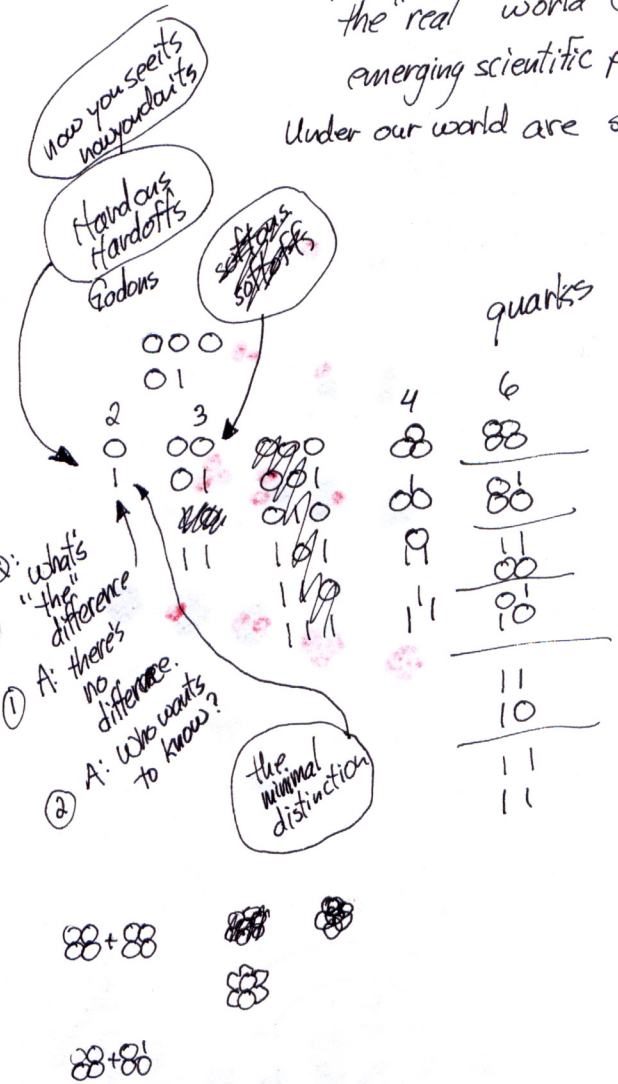
An Analogy – The Game of Life (Conway)

a perfect analogy to the "real" world (that is, the emerging scientific paradigm) world view

Under our world are sub quark



"we"/"I" am not the dots on the screen –

I am the energy/program/ the entire system – hardware/software/etc. – But what is occuring on the screen at the place where the dot is. – Computation occurs in CPU

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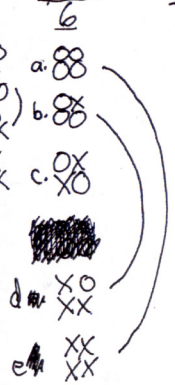
order
Evolution
God
Devil
Entropy
chaos

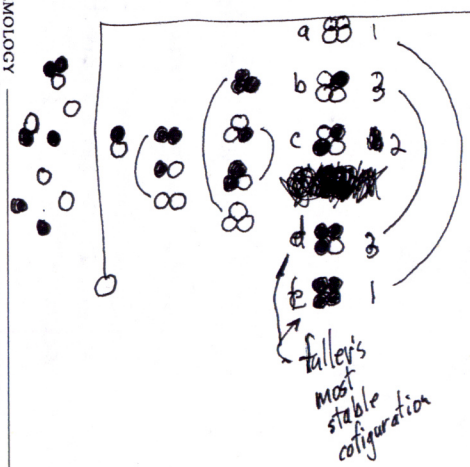
2 3 4 quarks 6 particles "atoms" 92 elements molecules ? cells animals groups ? planets



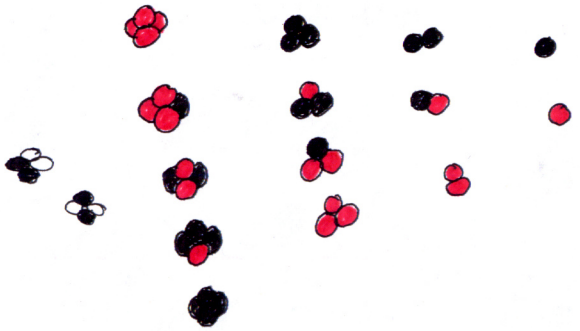
combinations of three quarks

arrangements of various particles

cell



How is relative stability determined



6/87

41.21/4.97
mar 27

Information Warriors InfoWarriors

Most people have lost the ability to distinguish a difference between an inhabited and an uninhabited ape. (vacant ape) or (occupied ape)

Children are trained to be robots. (It's not an easy task to pervert a bio-system). But we're a clever lot and have got 8000 yrs R&D (culture and language) to mold docile, manipulable, domesticated apes. Trained to be "not present". e.g. mother "scolding" child at ~~market~~ store.

☆

Raging Gorilla Epistemology

Logo of Chimp wearing wrist watch, high fashion underwear.
or
in a well-tailored suit.

* a business whose clients have more money than common sense (and are smart enough to know it)
Well-Tailored Clothing for Animals - Trees
functional - (diaper built-in in necessary)
[a way for the caterpillar to finance it's own demise]

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6126

Pagels says (pg 132) "When the rabbit takes a sniff this randomness changes..."

what's the diff. between ① normal breathing
② sniffing

? Does the rabbit "intend" to sniff?
Does the rabbit have to "know" the diff. between breathing and sniffing? Who am I anyway?

In teaching, emphasize the importance of STRUCTURE over Material.

41.22/4.98
tar 28

Become an Earthnet Organizer/Recruiter
the ergode

A difference between an Agent of Ev. and a Recruiter is that ANYONE can be an Agent of Evolution (EVERYONE ALREADY IS) Recruiters are committed, hdds recruiting meetings.

ABZ the verb word "play" is ~~more~~ a description of "how something" is done more than what is done.

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ENET

2 ergodes

a. money/free form pyramid

b. convectionary tetrahedral ergodes

* One of the intentions of Epistemology is the find out what the questions are!

e.g. a) What kind of questions are there?

b) Is it useful to distinguish between empowering (useful) questions and impotent questions (whose answers don't make any difference.)

e.g. stupid: Will we survive?
smart: What will we do if we survive?

to discover "principles" for constructing productive/problem-solving questions

Questions can be of at least Two kinds:

1. heuristic - contemplation
2. problem-solving - action

---

4 things taken 3 at a times
20 amino acids out of 256 possible combos.

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1 2 3 4

111
112
121
211
113
131
311
114
141
411

16
16
96
16
256

11
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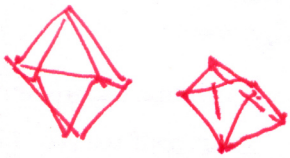
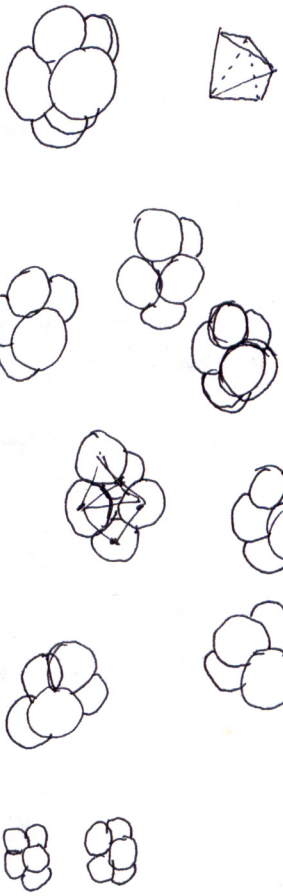
4x4x4x4

4^3





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41.23/4.99
war 29

992 1700

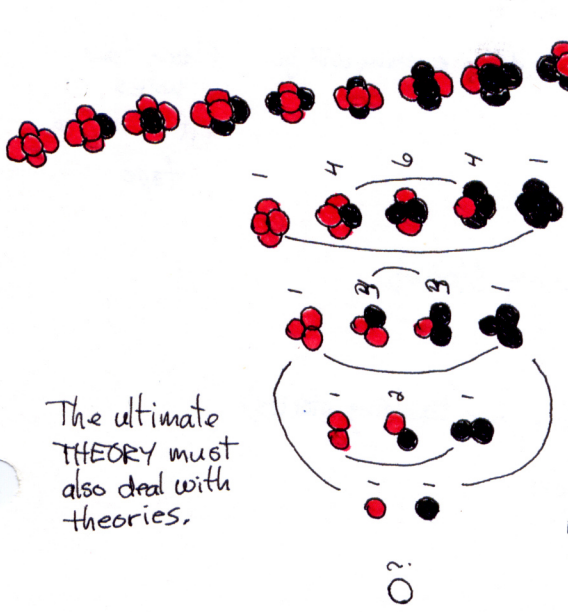
I bought 'em.

I bottom

samurai bottom
sam or I bought 'em

the "texture" of reality as we experience it depends mostly on ^CONTEXT in which it's representation is embedded.
It only counts when you think about it.
(I/You) is carried thru the "event"

"Being" an Agent of Evolution is very different from "being" a victim of Universe / Fate/etc. And the difference doesn't depend on Evidence.
Both exist in the Domain of Magic/ Creation/etc.



As Universe ages and cools – bigger lumps condense.

The ultimate THEORY must also deal with theories.

? How is relative stability determined?

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In a period of transition
temporarity
many "apparently" stable configurations

Our "idea systems" are entering chaos
toward integration at a "higher level"

Do a reading of utterances.

attempts to use language meaningfully.

during
a ~~period of~~ transition between stable ~~patterns~~/
configurations, there (come into) and (go out of)
existence many limited intermediate systems.

An Evening of Epistemology with slides

Welcome
Explanation of how the evening will go. Please take notes
Introductions It's OK to tape
Readings
Discussions
list of teaching stories
topics

What about handouts
list of topics (see teaching stories)

Guerrilla Epistemology
Linguistic Terrorism

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The world isn't falling apart.
The world responds.
Our idea systems are collapsing into chaos —
perhaps toward integration at a "higher" level.

EarthLing is an ~~altered~~ edited form of English — designed for clear thinking (easy/modeling) and accurate communication

? What are strange attractors?
? What is a "distinction"?

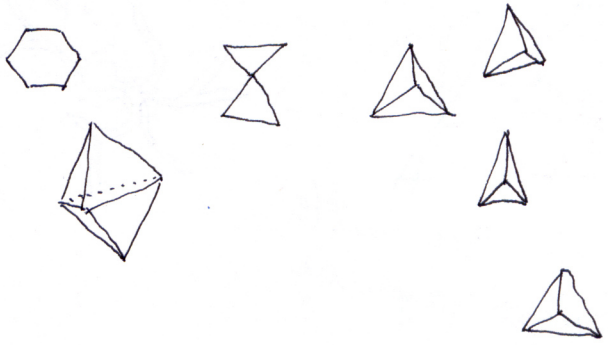
Structure of Ergode

four positions in each ergode.

1. facilitators
2. ~~planner~~
3. b
4. c

terms of office
new moon to new moon

positions are rotated at every ~~meeting~~ moon.



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6132

41.24/4/00
thar 30

The Book with Mike

wanan become jailers.

8 4 12

9 5 1

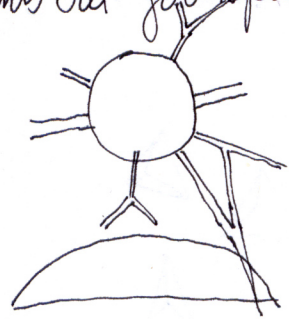
9 6 1 10

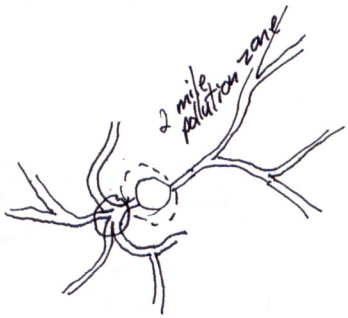
5 2

Spec sheet for each job.

titles
headers
footers
pg. nos.
headings

Develop Moc Login Procedure that prints out job spec sheet.





Any job over $100 must be electrologged completely

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Doctor tells person it has cancer.
Person becomes ~~angry~~ angry and takes offense.
He threatens to kill doctor.
Takes it as an affront to his dignity to have been
ACCUSED of illness ~ of not being healthy/perfect/etc.

Same
As informat a person of the affliction of ignorance.
not stupidity (although they are often
found keeping company) or unconscious
and malicious

If you are sometimes stupid, ignorat~~e~~

41.25/4.101
for 31

I used to think most people were so trivial/
shallow/etc. What I was see now is that
most conversations are trivial. People
are capable of (depth/presence) I just
don't reveal it very often. They hide it.
They fear ~~it~~ exposure - if others knew they
I would somehow hurt me.

Design Domed City
Environmentally Secure Zone
Filtered Air/Water/Light
Everything In and Out Weighed

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41.26/4.102
step 1

Write 30 sec music pieces

41.27/4.103
step 2

Environmentalist for Christ

Synopsis

Enviromental Linguistics
EarthLing
English will dominate Earth
English is Flawed.
Intelligence is a set of teachable skills
"The"
"Wisdom Machine"
Surgeon's Story
Unconscious Assumptions
"dt's not what you don't know..."
Map Is Not Tebritory
Abstract Bibliography

Applications
Education

"Reality?"

The Problem
The Solution

History of Universe up to ~~XXXX~~ 1967

Intentions ~~(at end)~~ Request
Table of Contents (Outline)

I introduction
II.
III.
IV.
V. quotes Bibliography

Proposals
An ~~outbreak~~ of intelligence/consciousness

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Technology of "Consciousness"

Applications
- Education
- Research (science)
- City Planning
- Global Planning
- "Mgt" (Global/National/Local Mgt)
- Economics
- "Global Politics - Negotions
- ★ "Evolution" "future of Earth?
- "Psychology "Clinical

The emergence of a new species of ("person")

Conscious Earth

"FACTS"

Most people believe everything they hear their L.M. say. They think they are their language machine.

Abstract: What follows could be used as an introduction to the attempts of Heron Stone to make sense of "things". It is concerned with the relationships between consciousness, intelligence, thinking, language problem solving, creativity, and the potential to create the 1st civilization worthy of that name

Valuing is an event inside the skull.

What we've accomplished

Moon Hiroshima etc.

We pat ourselves on the back on our congratulate accomplishment (which are truly staggering) but 40,000 starve every day
25,000 nuclear bombs
rising infant mortality
Ozone
Middle East
Violence (cont)

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All are derived from the primitive state of our intelligence. We still retain of fangs, talk claws and fur. We vestiges stand on the verge of a great opportunity. "Mental Evolution" is not subject to the time scale of biological ev. The global "mental environment could be "transformed" (butter tadpole – frog magnet – fly caterpillar – butterfly

an outbreak of intelligence
consciousness
integrity

I invite your participation/ contribution Earth needs all of us.

stupid ingnorant
~~ingnorant~~ unconscious
mean
inconsiderate
malicious

41.28/4.104
map 3

Unless one undertakes the project of not changing. A very difficult (and stupid) job.

Beyond Sex

the truth is that no one can ~~predict~~ know what their desires/feelings/personality/etc will be in 10 years (or 10 min.) from now – so marriage if it is going to withstand time must be grounded somewhere else. – perhaps a project– endless or temporal

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"Families" organized around projects

The Keeper of the Language

Language Manager/Engineer

The Epistemology Family

Mauinger

Enger

Earthet Family

Publish a yearly update (or more frequently if needed)

Publish on Vernal Equinox the time of Birth.

Winter Solstice conception

Summer Solstice play

Autumnal Equinox

Production

1. Conception development
2. birth play
3. harvest work
4. ~~the end of~~ work meditate

Synopsis

Negotiation is impossible between two people who ~~bring~~ bring two different sets of unspoken → unconscious (assumptions/value systems/etc) to the neg. table; Between people who mistake their (analysis and classification) of their experience for "Reality", the "One True Reality"; Who mistake their map for The Territory.

Negotiation is often not necessary between people who consistently apply the above distinctions.

★★ What's needed is an outbreak of intelligence. And that's not too difficult to imagine.

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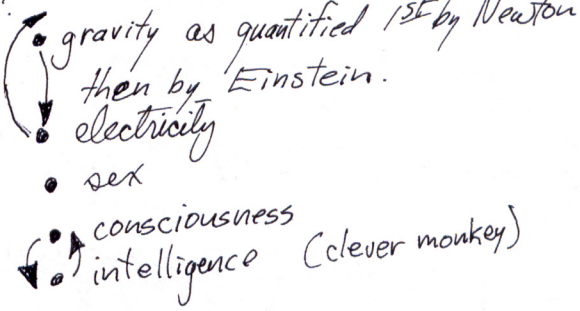
what are "invariant structures" of a theory?



41.29/61.105
tap 4

Don't you get bored with trivial conversations?

Classifications of Conversations

	Trivial (me)	Profound (earth)	Art
Possibility	what will Dennis do?	what will Earth do?	
Survival	do I look good?	Am I dying?	
	?	?	

MPSA3

KA2 ① cash

② cache

③ KA2 - Maya for "handle"

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What is a profound conversation?

~~ABSTRACT~~ Overture

epistemology; "reality" as an obsolete concept; ^technology of consciousness; Intelligence as a set of teachable/learnable skills; EARTHLING - ~~a~~ an altered form of English designed for clearing thinking and accurate communication; ~~Environmental Linguistics~~; Alfred Korzybski; it not unreasonable to expect an outbreak of intelligence; rEvolution; Punctuated Equilibria; the most dangerous 3-letter word in English; Unspoken assumptions; metamorphosis as a process common ~~in~~ general property ~~complex~~ systems (bio and higher) ~~of~~ ~~complexity~~

Logging guerilla epistemology

★ Definition of a conscious entity:

An entity that can state some epistemological assumptions upon which it operates and accepts responsibility for having chosen/created them. And can distinguish between Map + Territory

Outline of Synopsis (need some graphics)

(cosmic year) (Quarks Superstrings)

Overture

1st Movement - Allegro - Intro. main theme(s)

2nd " - Largo - theory / explanation / etc.

3rd " - Presto, vivace

Coda

Main Themes

- rEvolutionary
- Language
- The next 20-30 yrs.

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6140

42.1/4.106
wap 5

Is Farsi a "serious" language?

We are all actors; but most of us know only one role.
– Heinz Pagels

Useful distinctions

- the subjectmatter of various maps
- the accuracy " " "
- the amount of info (detail) " " "
- the appropriateness " " "
- the way the user relates to its map

the difference between
1. This situation can be analyzed by assuming...
and
2. The reason this happened is...

Yes, I'm absolutely certain that I'm quite confused!

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42.2/4.107
thap 6

How does one judge the "usefulness/truth of a concept? or distinction
distinctions
~~Concepts~~ are not "true" or "false".
creating distinction
Does ~~the answer to~~ this ~~question~~ make any difference?

It's not that the idea of "Reality" is right or wrong, true or false, good or bad — It's that it's stupid — it leads no where. A distinction with no purpose or use-

the distinction between ("Reality"/the "Real" world/etc.) and "unreality" is to slow the process of evolution (a brake)
- To maintain the current power elite.

- People who believe they benefit from maintaining the current order.
- Their sense of self/time is too small.
  20 yrs. is too far away

People don't "understand" time.

I'm inventing a new universe including
- Earthking (language)
- New writing (Phonographics)
- New number system (newmerals)
- New Calendar (Lunar/Solar)
- Atomic Theory
- New Epistemology

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Select words "randomly ~~from~~ from Pagels

" " " " Watts

" " " " Harold Robbins

" " " " Bible

" " " " Wittgenstein

" " " "

42.3/4.108
fap 7

* Prospectus

Epistemology - technology of consciousness
birth of a new science
TO ~~BE~~ TOTALLY IN COMMAND OF OUR "MENTAL" SPACE
Like physics in the 16th Cent. - wide open / where individuals can make an historic (invention/discovery). →
electricity in the 18th Cent.
Galileio developed "demonstrations" with telescope
* → what were the reactions of people who looked thru the telescopes
1. - realize it's power and condemn it as the devil's work.
2. - realize it's power and use it / play with it.
3. - "say," "So What!"
"Big Deal,"
"So - You can see stuff far away - Big deal."
4. - other were simply confused.

Demonstrations

Surgeon's Story
the
Wisdom Machine
Pronouns

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to truly understand the
importance of this project is to
feel the commitment/obligation
to participate in its realization.

"We ~~are deceived~~ deceive ourselves at every level by our introspection."
Francis Crick.

Language is not "produced" by the brain.
" arrises in a complex multi-mammal system

Heronstone's Postulate(s)
Map is not Terr.
No "I"
No "reality"
Turning Point in Evolution

Experiments for potential customers to conduct
1. go to coco's
sit at counter (next to someone who looks talkative.
Learn as much as you can about them, their life, their dreams, their fears - you, your likes and dislikes, etc.
Return to class and report

A modular model of the mind.

★ But what about that "normal" college student who complained of headaches and dizziness was found to have no brain?

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Projects

EarthLing Research

diagnostic phonetics
nervous sys. clk. out.

Prospectus for the Center for Applied Epistemology

wk don't even know what the question are or even what lang. they are in.

Mac IIx 19 Nov Chicago
portable Mac
Office

42.4/4.109
satop 8

Things to write

- Prospectus
- Waging Guerrilla Epistemology
-

An experiment (what "kinds" of research)

2 research teams

- control w/o epistemologist
- group w/ "

check their productivity

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42.5/4.110
sunap 9

Mike (potential agent of Ev.)
671 7873

42.5/4.110
sunap 9

When studying the nature of belief, ~~the content~~ is whether you believe in a literal heaven and hell or you believe your underwear is on inside out, is of little ~~concern~~ interest to me - it's the structure of "belief" itself What kind of human behavior(s) it we refer to with the word "believe"? - what relation(s) exist between the belief and the object of that belief? Must there be an object?

42.6/4.111
map 10

~~Do~~ what does the fact that many people believe there are fairies say about the existence of fairies. Is believing in faries ~~the~~ same order of belief as believing the world is flat.

no such thing as "belief". there is the human activity of "believing"

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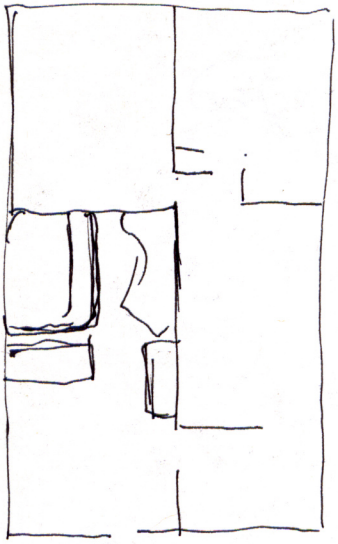
Consider Boron deficiency



thurs. juliette
sat
Mary Wilson
perform Arts Daily
8:00

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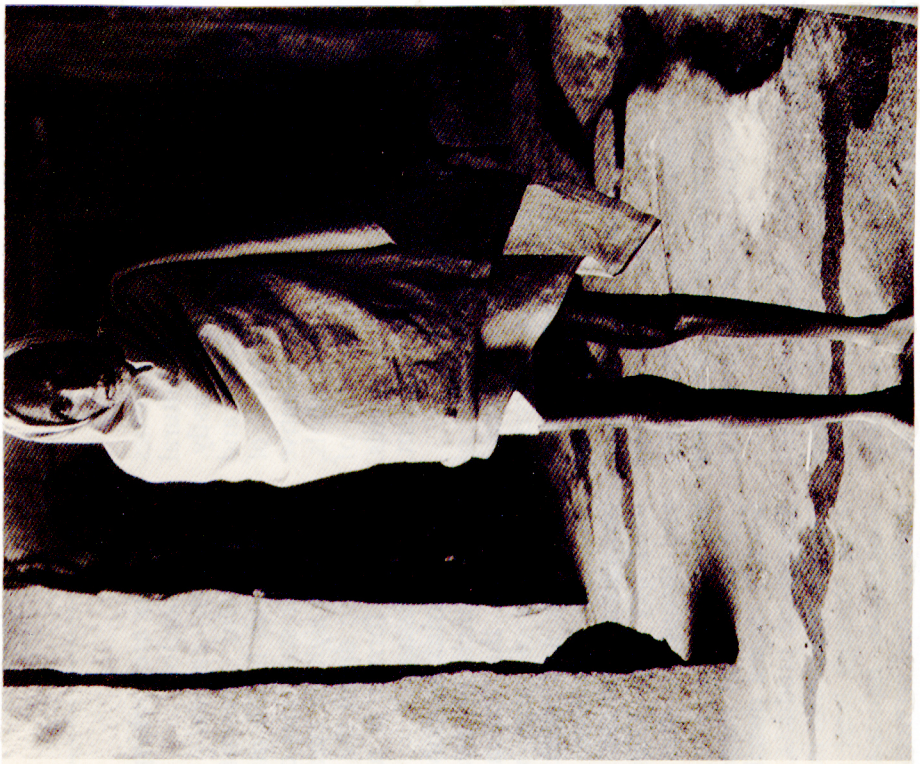

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42.7/4.112
tap [illegible] 11

An exercise for teaching
1. original version of 'prayers' (wordy)(pompous)(etc.) Franklin
2. somewhat cleaned up
3. clean - like present version"

TargetMarket
for waging
guerrilla epistemology — those who don't vote.
they don't vote because they know that the
real changes necessary don't come from low.
People must change. (deeply/profoundly)
One thing a person SHOULD know
is the distinction between map
and territory

Be present
Calling forth a responsible entity (for the present at least) responsible
Is it "esoteric" or "scientific"
Is this related to [illegible] for black belt in GENDO
interview

GENDO — where belief is suspended.
" " disbelief " " .

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under where I signed
underwear ice ined

PLANETARY
INTELLECTUAL
FUSION
SPIRITUAL

Dealing
Nogo

Negotiating with Roomate/Mom

My ideal would be to leave next door to each other.

According to Pagels —
statement originating in third-person consciousness (are/or can be) preceded by, "I think that..."

42.8/4.113
wop 12

Bad language sank
Challenger (the space shuttle)

Method for (calling forth/drawing out/creating) a presently responsible entity (someone without a past to (defend/justify))

- refuse to talk to the asshole who's got the stick now.
- Wait until someone more reasonable shows up.
- Call forth an "observer" self.
- Teach the theory first
- demonstrate examples (cover)

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Calling Forth Entities

- explain theory (multiple pers./(map/territory)/(is,and)
- examples – the/ wisdomachine/
- sitence/meditation
- callingforth (like dialing in radio station) sort of

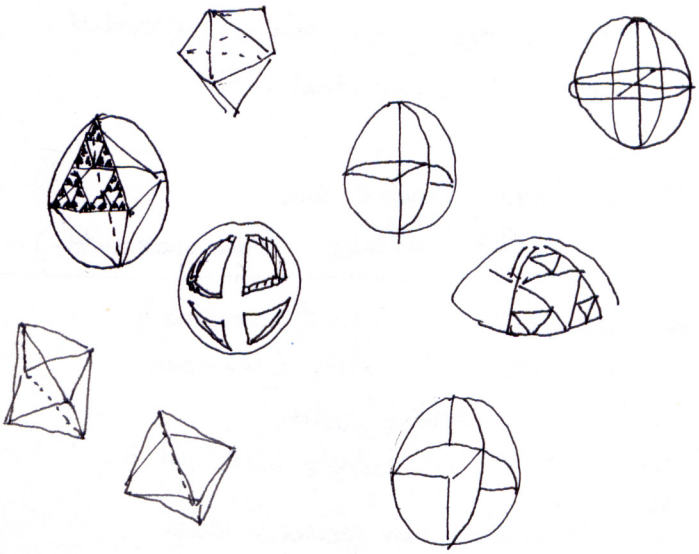
Creating a new self (the witness/observer)

- defining a new self that can patiently observe the behavior of other/previous selves. (this creates it) (Name it)
- calling it forth to talk about things

---

cheer

Go MILKYWAY
we're gonna kick the shit
out of Andromeda



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Teaching Story #107

Who Trained Whom?

Anthropologists described how the members of the tribe trained the birds to locate honey (beeshives) they were reporting on the people themselves, though, say it was the birds that trained them. Is who's right. Is either one or the other completely true or are the both partial-truths useful at different times in different contexts.

Teachers
Long Beach City College
213/420-4050

42.9/4.114
thap 13

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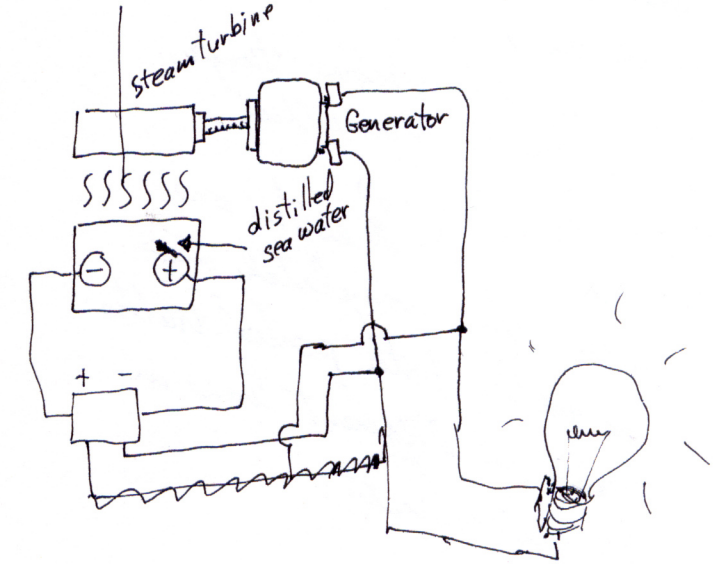

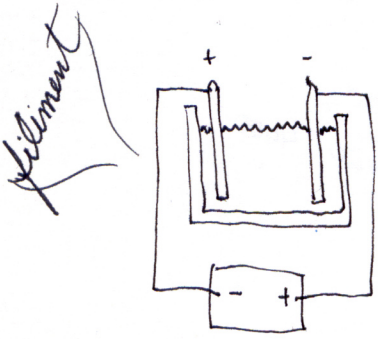

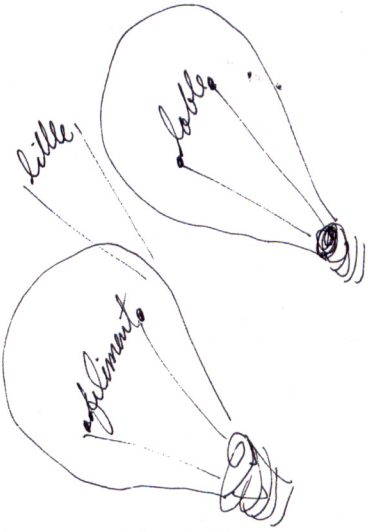

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42.10/115
top 14

★ Good analogy

Weather on Earth
(?) in Brain < (sleep) up and moving
Eyes closed, laying down, not moving
(other)

Robotics/Art. Intelligence

- Unit is battery operated
- Responsible for its own recharging. (it's job)
- Built in —
  - thermometer
  - humidity meter
  - barometric pressureometer
  - infrared - EMV sensor
  - ultraviolet EMV
  - x-ray EMV
  - visibl EMV
- It's purpose in life is _____ ?

42.11/116
setup 15

Babble - software (crazy ed)

Intellect simulation + growth
machine "babbles" when noone talks to it.
It can always turn on the radio (Reuters)
It can call bulletin boards.
Uses basic English (extended version 2.0)

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6154

Crazy ed — 2 modes a) EarthLing (Editor)
b) Crazy Ed
c) friend mode

heavy randomness during childhood

Dictionary functions differently in CrazyEd.

Each of the 200,000 words is connected to n other words in a flexible probabilistic neural net. (Helping to construct the next response)

What about Short term memories what levels:

1. this sentence
2. " subject
3 " conversation
4 " person (entity)
5 " everything else

42.12/117
sunap 16

CrazyEd. keeps a word index on each entity it encounters; so that it can communicate with each (on) at its own level of interest

Bulletin Board

the issue of "control" is paramount.
We liking feeling as tho we've in control.
Whether "we're" really in control or not is another question.
Some people become fat in an attempt to "control" sex.
Who/what is this "I" that wants to control everything

Cont.

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Cont.

" If a person felt as tho they were back in control of sex, they wouldn't have to use ~~sex~~ (eat/ugly) to control it."

- Edwards South Coast Plaza Costa Mesa
  546 2711 [700 9:45] 6:00 ~~Bristol Sculp~~
- Fullerton AMC Fullerton 8
  992 6000 [7:15 9:55] Lemon North of Orangethorpe 6.00
- IRVINE Edwards Woodbridge
  551 0655 [700 9:45] Barranca Pkwy
- Orange Cinedome
  634 2553 [705 10:00] 57/Santa Ana Chapman

Brea Mann Brea Plaza 453 Associated 57 Imperial Hwy
529 5339 [700 1000]

6:30
TRW JCPenny Carls Jr. Stylive
on

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44 dead lions

SNZNSNDZN SNZNDZN

四十四隻死獅子

44

丹尼斯霍

四十四 44

隻

死 獅

子

SENSAUJEYN

42.13/118
map 17

Crazy Ed
like BBS software
But you never know if its
the sys op or BBS
that's talking to you

switch-to-voice and
switch-to-data

Crazy takes a couple of minutes to wake up

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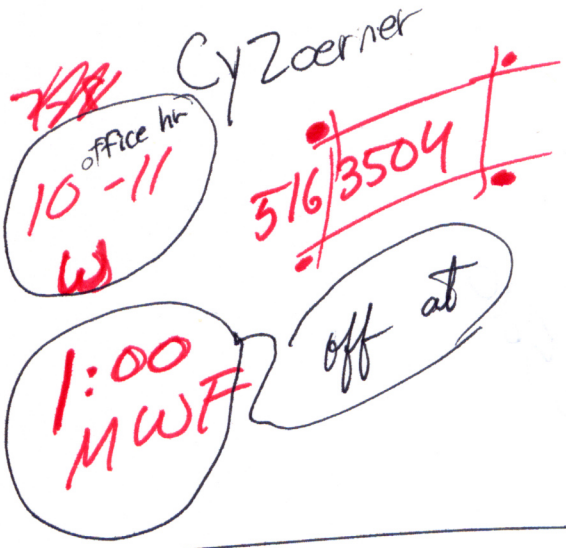

induction — particular → general

deduction general → particular

★ How do we put epistemology on an ~~e~~mpirical basis (~~agreem~~ an area in which we can reach agreement.)

System boundaries ("Self") / I

? what can be quantified?

¿ ¿ ? G ⊂ ? ? ?

¿ ? ⊂

managing "multiple" personalities

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6158

Renee Costco 530 5610

42.14/4.119
tap 18

A difference between
bio-intelligence and "silicon intelligence
might be "~~intelligence~~" intentionality"

How to define "intentionality"
priesthood of the intellect – you get there
by working on developing your intellect.

Does a spider "intend" to eat the fly.
What does it refer to "to intend"

670 8733

If I say, "I intend..." , what does "intend" mean?

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★ If our aim is to use language to accurately map experience.
Then we can throw out "I", "reality", etc

> Hypotheses can never be proven ~~to be~~ true;
> ~~they~~ can only be shown ~~to be~~ false.
> —Heinz Pagels

★ Most people believe everything they hear their language machine say.

Principle # N

No certainty — No shift!

If, by chance, you conquer your ~~own~~ fear + pain, you ~~begin~~ to experience ~~OTHER~~ peoples fear + pain. So you have to/may set about conquering the world's fear + pain.

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trio Oboe ~~Basson~~

Sextet

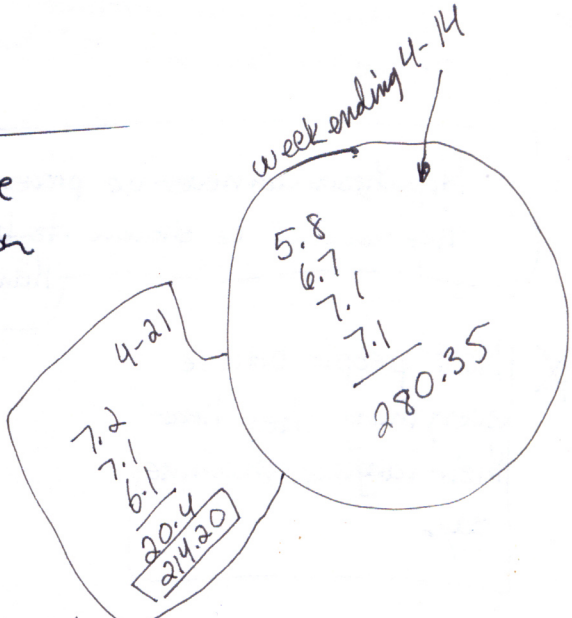
Sonata for Oboe

Sonata of Flute

trio Oboe Basson

Sextet

42.15/4.120
wop 19



What is the Epistemological equivalence of COLD FUSION?

★ Curing long term schizophrenia / depression / manic-depr. Autism

---

If it's true that so-called "solid" material is > 99% empty space
THEN I should be able (under certain cirumstances) to pass an object thru another object.

? x (x) · 11 ÷ 60 -

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Methods of Swimming Workout

1. 1 mile
2. 30 minutes
3. 5 sprints
   a) 40 yds (10)
   b) 1/4 mile (1)
4. Play

	4 Qtrs	Current	Goals
Fastest	~~Mile~~ =	28'15"	27'00"
"	Qtr =	6'50"	~~goals~~ 6'30"
"	40yds =	29"	27"

mile 28'15" (38.5 ~~sec~~/40yds)
Y4 6'50" (37.25 ~~sec~~/40yds)
40yd 40x29"

mile	Y4
39 sec	28'36" — 7'09"
38 sec	27'52" — 6'58"
37 sec	27'08" — 6'47"
36 sec	26'24" — 6'36"
35 sec	25'40" — 6'25"
34 sec	24'56" — 6'14"

24 200 18
27'20"
33 sec = 24'12"
32 sec = 23'28"
31 sec = 22'44"
ave/ 30 sec = 22 min.
ave/ 29 sec = 21'16"
28 sec = 20'32"
27 sec = 19'48"
26 = 19'04"
25 = 18'20"
24 = 17'36"

38'30"
38'31"

2) sec

19.8 min
19'48"

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42.16/4.121
thap 20

Swimming Training

Arenas of Competition

? . 1 mile
28'15" . 4 Qtrs (starting every 10 min.)
6'50" . 1 Qtrs
29" . 40 yds

Faster 4 Qtrs
1. 7'15"
2. 6'50"
3. 7'05"
4. 7'05"
28'15"

• average times •

40yds	Qtr	~~4 Qtrs~~. Mile?
24 sec	4'24"	17'36"
25 sec	4'35"	18'20"
26 sec	4'46"	19'04"
27 sec	4'57"	19'48"
28 sec	5'08"	20'32"
29 sec *	5'19"	21'16"
30 sec	5'30"	22'00"
31 sec	5'41"	22'44"
32 sec	5'52"	23'28"
33 sec	6'03"	24'12"
34 sec	6'14"	24'56"
35 sec	6'25"	25'40"
36 sec	6'36"	26'24"
37 sec	6'47" *	27'08"
38 sec	6'58"	27'52"
39 sec	7'09"	28'36" *

Types of Workouts

1. a) swim one mile
   b) " four qtrs.
2. swim 30 minutes
3. sprints (at least 1/wk)
   a) 40yds (5 reps beginning every 5 minutes)
   b) 440yds ~~[illegible]~~
4. Other

Workout Procedure

~~warm~~ stretch in jacuzi
warmup - n lengths

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GENDO

Basics
"Meditation"
Floating
Bibliography

Linguistic diseases.

1. The disease. — Heinz Pagels
2. Either/Or disease (2-valued logic)
3. 2B disease
4. high level abstraction (HLA) (wisdom machine)

It's not uncommon for certain geographically isolated area to suffer a high-rate of some disease — ie. villages in China with a very high incidence of stomach cancer, or villages in Venezuella where many suffer from Woody Guthrie's disease.

Define disease and some "interaction" with environment that disrupts the smooth functioning of the system.

Linguistic Viruses / infection / disease

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42.17/4.122
fop 21

42.18/4.123
satop 22

It's not wise to "judge" a person by observing one incident/aspect of their behavior — better to see the whole impact of their behavior

Field of Dreams
Edwards South Coast
6:15, 8:30
Cinedome · 8:00, 10:20

Baron Munch
Orange Century City Center
~~6314405~~
6349505

Dream Team
~~Orange Cinedome 6342553~~
Rory Liasons
South Coast Plaza Edward Town Center
751 4184
8:00
Orange UA City Cinema 634-3911
9:15

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42.19/4.124
sumap 23

what does "intellectual integrity" refer to?

1) acknowledgement of uncertainty of "truth"/human ling. knowledge map/territory diction.

2) to greet each other as fellow explorers/researchers

3) accept complete responsibility for how you create your life.

People must become "scientists"

what is a scientist?

One who strives for "best" models/mappings — who tries to make the map conform to the territory with as few unconscious assumptions (riders) as possible — continually reducing "dangerous" nonsense (unconscious assumptions)

Why does Ewing's sarcoma usually strike people between ages 10 and 25?

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Lord Burley was his tutor

Edward de ~~Vere~~ Vere
17th Earl of ~~O~~xford used the pen name of William Shakespeare

42.20/4.125 2nd/4r 35day
map 24

Possible ~~index~~ indices for measuring and identifying various written samples

- the/a ratio
- ~~and~~ 2B/total words ratio
- abstraction index

---

the scientist don't need governments - lets take over

A Starting point
what statement(s) am I absolutely committed to
a. all systems are open systems.
1. map is not territory. No certainty!
2. Knowledge is incomplete.
3. Only negative statements can be absolute.

If you're not in the process of mastering something - you're boring

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42.21/4.126
2.36

"It's not that I don't like you.
It's that I don't like your act –
who you think you are and then
act like (in accordance with
the image)"

~~the~~ revealing ~~the~~ truth can
be the most ~~difficult~~ subtle armor

"Same" = dumb word
it's out!

DEMURD

42.21
2.36
4.126

4.126
2.36
42.21
tap 25

DEMURD

Geometry

An algebra of NO.
starting with only
(absolutely true)? ideas
idea that negate?

1. map ≠ territory
2. my opinion is an event
inside my skull.

☆ A problem:

- you don't know who you are.
- you protest that you do because
you think (have been erroneously taught by ancestors)
you should know who you are — never
mind that you haven't the slightest idea of
what that means — or even if it really
means anything or is just nonsense.
To what does the word "know" refer?
" " " " " "I" "?

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6168

Mgt Theory

Parts of Mgt Team

Epistemologist: People Mgr.
Information Mgr.

Seminar 2
$400 + $40

Work Group Consulting
Science Consulting

Seminar 1
$200
+ 20 per person

~~Business Consulting~~
Whole Team Introduction
1 days Seminar - Why is Epistemology important?

designed to shake stuff loose.
If you don't start to see things in new ways, and want to call me back, then I failed.

we know almost nothing of language yet.

homework exercise

Quote Kuhn

the → is
e.g. from Science News
a new era of science in about to emerge.
EARTHLING

wisdom machine
unconscious assumptions
emotions (pronouns)

How to prepare for 2nd Class

two meetings without me to prepare for next phase

~~define~~ "thinking"
distinguish verbal from other manipulations/machinations

this day will be a series of experiments on your nervous/ling. system.

Call Me Back for another days — $400
Infect them with THE virus.

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Create a new distinction

between •) attempting to think in EarthLing
•) all other activities

EARTHLING
Helv. Cond. Italic

Teaching ex:

"You know, there might even be things I haven't imagined yet."

Send brochure for 3ME to ~~University~~ all Labs where real research is being conducted.

Assert (during Sem #1) what is possible – minimizing stupidity.

---

500 yds 50
100
200
1000 yds
1650

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~~6PE~~ 6/70

"Classical" Music
as communication from
a "higher" intelligence

4.127
2.37
42.22
wap26

3ME brochure → to scientific working groups

quotes — Watzlawick
The problem with ~~Esot~~ English
The Center for Applied Epistemology
Introduction to Epistemology

A child dazzled by a bright shiny toy
Humanity " " language

History of Epistemology
Definition of Epistemology
Project EarthLing

Places to send CAE brochure

Salk Institute
Esalen
Rand
Bell Labs
AT+T
Watson Research IBM
Xerox
Digital EC
Apple

Irvine
San Diego

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4.128
2.38
42.23
thap 27

We could start using "us" more.
we/us = humanity
What are we gonna do?
What'll happen to us?

Richard's Label in La Habra on Palm near Imperial

(H) 714 972 0654

don't try to imitate spontaneity
if you've already planned events
tell 'em, let's play a game.
find out who you're talking with.

nobody gives a shit about the speakers selves

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* creating a climate of urgency where no exists

End Stupidity Video

100 airlines each with 240 children crash every day.

4.129
2.39
42.24
fap 28

Earthnet
Agents committed to changing the conversation - to inserting themselves into other peoples' lives - without their permission -

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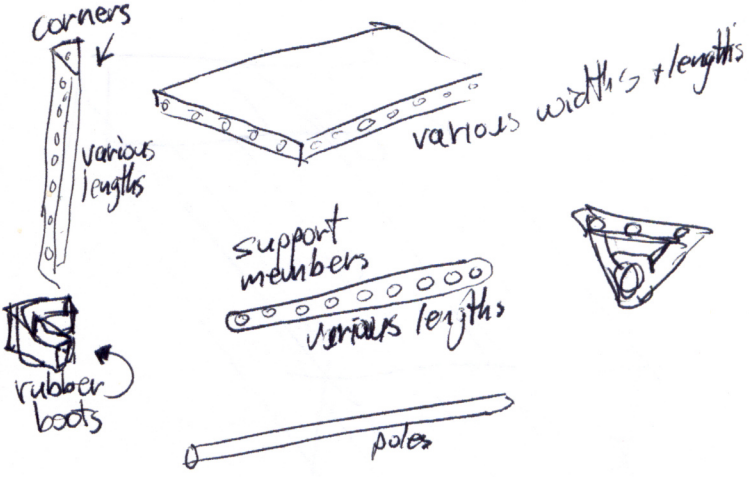
I wanna become the Isaac Newton of Epistemology

BIG ERECTOR SETS

2 weights

for closet & storage spaces



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Calif. Closet Co.
714 952 8952

3842 E Cerritos Ave, Los Alamitos

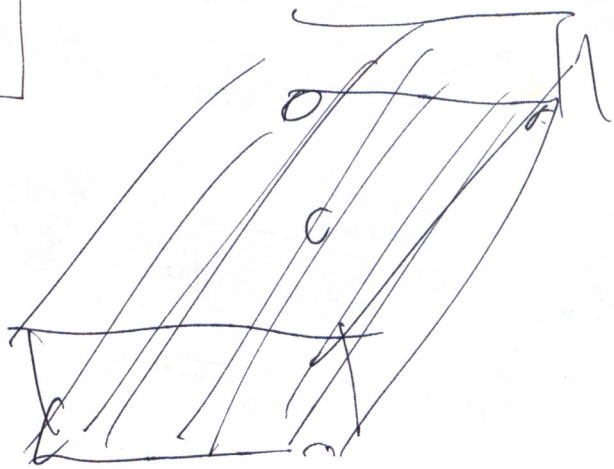
Closet R Us

37425 Bristol Santa Ana

241 0220

1 block N of SouthCoast Plaza
behind Federated

4.130
2.40
42.25
setup 29



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4.131
2.41
42.26
Sunap 30

the Lunar Calendar
as a
training device
the journal as a
training device.

The
Center
for
Applied
Epistemology

The "structure" of a Language affects the
"type" of knowledge that is "conceivable"
in that Linguistic Universe.

Kuhn, Thomas
General Systems Theory
Korzybski, A.

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6176

CAE Brochure.

Epist. like "physics" in the 13th Century

Alchemy
Physics

the science of signals
the behavioral aspects
of communication

Comm 3 7

Handout stuff -

1. bibliography
2. Assignments in preparation for Phase II

Abstract - like a science paper

Phase I infection/planting seed(s)

Phase II ~~Nurturing~~ Birth

Phase III Nurturing

Phase IV Mgt. of Multiple Selves (Software Entities)

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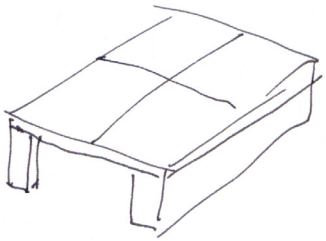
480v
4608



~~KAUNEBUNAY~~
~~KAUNEBUNAY~~

Kau

The Emergence of Epistemology

All ~~da~~ scientific work rests on, the

→ Creating accurate/precise descriptions of experience —

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HomeClub
Brookhurst + Edinger
between

Phone installation 146

800 482 8706

4.132
2.42
42.27
may 1

Epistemological Considerations — Musings Matters Subjects

Marketing to Scientists

by

- brochure ?
- letter ?
- "Paper"
-

Title
Abstract

Outline

Text

Bibliography
Dennis's started at History 21

Past
Present
Future

Operating on the border between known and unknown
On the leading edge of knowledge

CAE is developing® EARTHLING a Language for clear thinking + accurate comm.

History
Scientific Revolutions
Technology of "Consciousness"
EarthLing®

Criticize business for being too money/profit oriented.
Scientist have a stake in solving "real" problems

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Primary Control
(what about singing)

ΓMAYDERLAYANAΘ
LFSYPPNASNRPSARP
YΘLEHYPAHROMNNVYYMKY∃M
FYALYAMYMNYVIGROFRTYEYRKUIKNAΘ

RΘ ΘR
M∃NY YN∃M

4.133
2.43
42.28
tay 2

what about
- drawing ~~circles~~ whatever you draw precisely.
- ~~speak~~ backwards
- singing
- ?

As training exercises

accurisely
precurately

8½" x 11"
3-hole
or
5½" x 8½"

Title Page
TofC Outline
Abstract

Introduction
to
~~Applied~~ Epistemology
6 hrs

If... you understand this
then... take one day seminar

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Homework material

locate articles/papers/etc that exhibit various "stupid" properties

Have students study these examples and identify ~~the~~ errors.

↕

4.134
2.44
42.29
Way 3

In 6-hr ~~Sat~~ Intro. to Episte.

have each participant say a little about his/her epistemological experience/history/exposure/etc.

Meeting with Van

I'll talk about 2 things

- Phonographics — emotionally people respond more to the sound of your speech than to the content (intellectual)
- Thinking

Teaching pronunciation

collect useful phrases for students to include in repertoire.

— "I've just recently begun to learn English pronunciation."

— No, thanks — DJYT

— No thank you — NODJU

— Hi — How are ya?

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4.135
2.45
42.30
~~thoy~~ 4

7413540

punctuated equilibrium
the snake strikes
the star forms
humanity emerges
4,490,000,000

4 500 000 000

10,000,000

CAE the ~~sigue~~ single most common stupid tendency that inhibits creativity = unconscious assumptions forgetting that the map is not the territory.

CAE unspoken assumptions

4.136
2.46
43.1
~~foy~~ 5

6.2
6.2
6.8
6.3
5.4
5.4

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6182

Question

What could we do if we could raise frequency (or something) and amplify speech? Could we speak stuff into existence. sumpin

---

How would science evolve on a planet ~~shrouded~~ cloud shrouded?

6" drawer 15.82

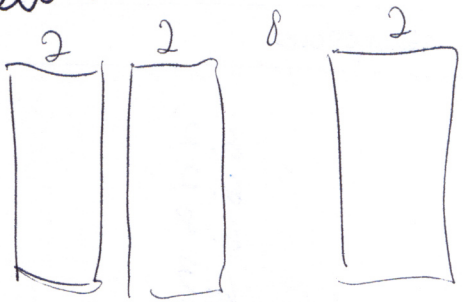
12" " 18.75

Basic Unit 67.46 x 3 = 202.38

Shelves 24"x 16" dp 3 for 17.25

24"x 12" deep 3 for 13.25

Shelves 12"x 12d 5 for 14.56



JEET
NOJEW

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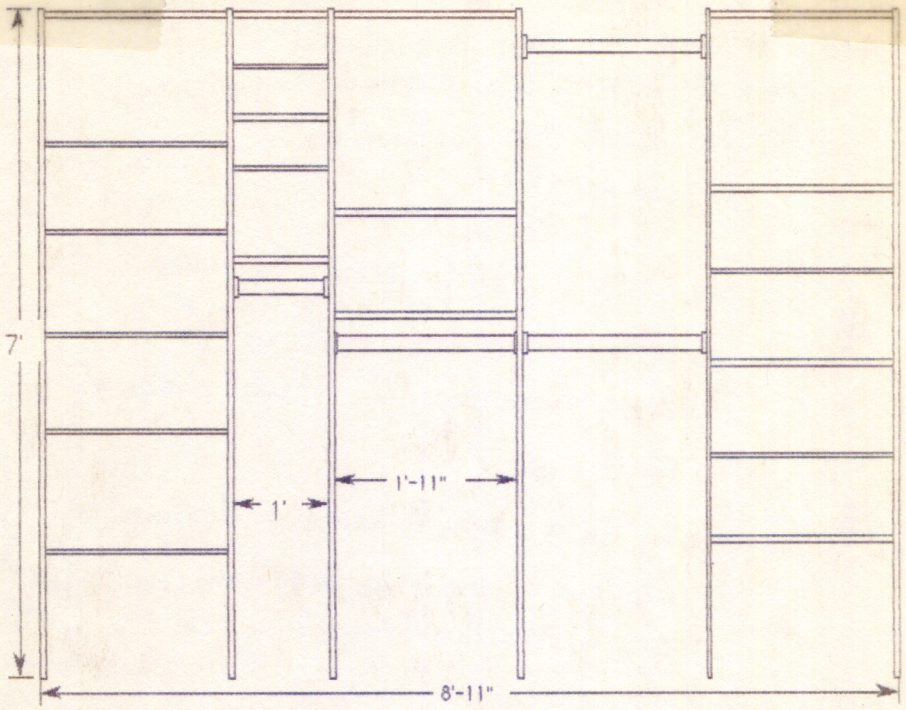

3 basic units	=	$202.38
6 shelves	=	34.50
5 small shelves	=	14.56
		$251.44

6" drawers = $15.82
12" drawers = $18.75

Two important "things" time
space
} Organization of structure

Modularizing Life.
Homogenizing
Differentiation

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6184

PAS

write an essay that starts brilliantly and ~~steady~~ degenerates into randomness - then silence. At what point does it "faulter". (ends with (!))

Calculus is a rigid/formal language constructed for observations of planetary motions. — It was designed to describe.

EarthLing is a formal language designed to describe human ~~behavior~~ behavior. communication/problem-solving/etc. one of those behaviors is language.

CAE

Heliocentric?
Geocentric?
which is it.

We, as individuals, are embedded in a universal process/system

---

Define Epistemology:

~~The~~ Theory of Knowledge

Theory = body of spoken/written utterances describing some behavior (in some subset of experience)

theory about theories

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3rd floor
Schedule 1

4.137
2.47
43.2
Samoay 6

the concept of "always and only"
e.g. some scientist believe that "atoms" are "real" - really "there". "Are they real."
But
They may or may not be "there". But the answer to that question doesn't make any difference.
(The "atoms" we talk about) exists always and only in the domain of language - events inside our skulls.
listening → ~~talking~~ consists of highly complex patternings of compression wave in a fluid medium.

Reality a a joint effort/project

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6186

Blood Lab

X-Ray wait for film

ABG

Oil of Beauty
white bottle

Rm 705

978 4222

eye drops
both kinds

prostitution / sex therapy
for fat ugly men.

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4.138
2.48
43.3
sunray 7

Teaching tool
clips from "China Town"
Faye Dunaway
"My sister, my daughter"

An importance of punctuality — as a training device.
new language —

having
your speaking being aligned with experience

possible configurations/distinctions
(it be there)
1. no later than
2. no sooner than
3. combin. 1+2
4. no promise

1 800 JOBS 4 YOU

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6188

4.139
2-49
43.4
may 8

P STLND

12632 ~~Adrian~~

Adrian Cr.

G.G. 92640

Haster

Fairview

Rt. Haster

2nd Street Rd

2nd Bluesky

Rt. BlueSpruce

Left on Adrian

Last Rt.

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4.140
2.50
43.5
tag 9

they also are in danger of mistaking Bullshitting at Coco's for working.

Salespeople play dangerous roles.
They could easily mistake sales B.S. relationships for friendship.
The same way people mistake "loving" someone ~~with~~ for "liking" someone.

A good teacher/master picks students wisely;
she finds people who are ready to transform.
she see it before the student is aware.
of the emerging emergency

Clinical Procedure.

1. define the relationship
2. distinguish maps/territory
3. silence
4. EarthLing
   - Start on solid footing.
   - Assume everything you know is wrong.
   - It's not WHAT you know that's wrong; It's HOW you know it.
   - Eliminating nonsense.
     - the
     - nouns
     - is
     - verbs
   - distinguish between analytical and non-a modes.

what you think doesn't make as much difference as how you think!

Realizing Your Act for what it is.

teach Scientific Method

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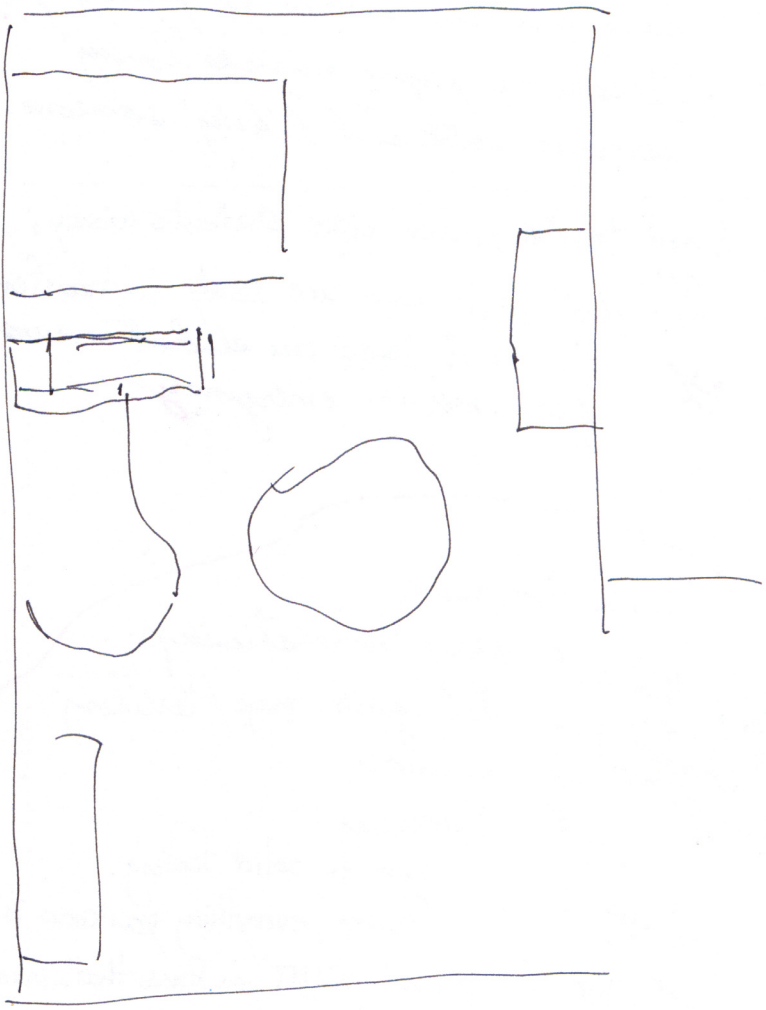
6190



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some
a
What's ~~the~~ difference(s)
between a student
and a patient and a
client?

[context- not content]

minimum 3 mo.
Phase I - maximum 1 yr
then — must wait at least
1 year before resuming study

a a
Sometimes ~~the~~ teacher can see ~~the~~
student more clearly/effectively than
~~the~~ student can see itself.
a

Dr. Kieu
778 8025

Bartok
Piano Concerto #1
Daniel Barenboim
Pierre Boulez
New Philharmonic
Orch.

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6/92

4.141
2.51
43.6
way10

Knowing all the right words are fine but not enough — necessary but not sufficient. First learn it in your head, then — over time (~~months~~ seconds ~~weeks~~ to years) it ~~moves~~ spreads to the heart

4.142
2.52
43.7
thay11

epistemology

money

mother

Revolution

travel

~~relationships~~

sex

scientists
parents

two most important group evolutionarily speaking

3ME ~~ads~~ marketing

"These are things you already know. but right now you probably don't ~~know~~ ① that you know ② them.

know!

Swimmer to guy challenging him.
"Yea, I'll race you, but you have to stay in the pool."

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exercise

A collection of objects is just that until a "problem" is presented. Then we might look for relations between them.

What "objects" for what "problem" for a real classroom exercize.

10 min or ? min exercize

to show/demonstrate the distinction between (knowing.1 stuff) and (knowing.2 that you know.1 stuff)

B2. Most my relationships seem superficial

I think all of my relationships are "lacking" something. I don't know what's missing or what to call "it" (if it's an it). I don't know if I expect too much of others — of myself. As I have glimpses of what it could be, and I'm dissatisfied with how it is. I don't if I have to do something or if you have to do something or if both of us have to or etc.

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6/94

two routes to knowing

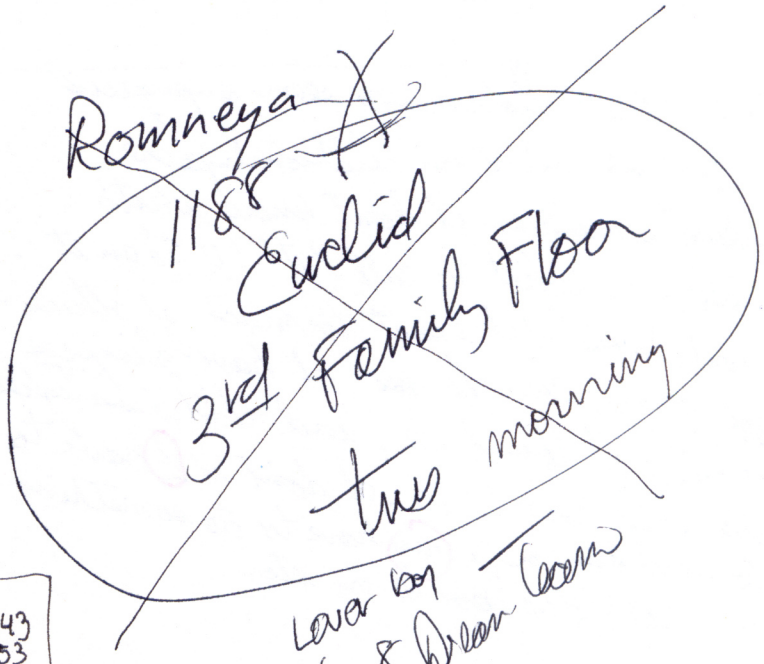
1. head → heart
2. heart → head

Both are valid – assuming the path is completed.

BASICS

IS
MAPS
~~MODES~~ Modal Thinking
Abstractions (Levels of) (Wisdom Mode)

The
Verbs – own, love, etc.



4.143
2.53
4.8
day 12

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tell Kristy about

the movie director analogy
it's gotta be believable — to you.

★ teaching stories are better than jokes and could ~~[illegible]~~fulfill the same social/cultural role — rather than merely making someone laugh - you give them ~~a small~~ an insight. measured by ahas, not laughs ★ ★

two Markets for epistemology

teaching parents to raise linguistically sophisticated Earthlings

teaching scientists

★ It's exciting to realize that I am the cause of my suffering, because if that's true, then I can begin to change it.

4.144
2.54
43.9
Say 13

~~Recipe~~ Nutrition Rule #1
Don't consume stuff that clogs you up. Stuff that hangs around + accumulates. eat stuff that goes thru completely - quickly

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6196

teaching sequence

Doing the practice

breathing

meditation – silence
– mahtra

GENDO \ listening to LM

4.145
2.55
43.10
summary 14

Not National Security
but
"Natural Security"

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4.146
2.56
43.11
may 15

How does "I" know
that the vitamin M
has taken effect? What changes?
"Who" does this knowing?

4.148
2.58
43.13
may 17

Viral infections

Language Machine – meat organ
EARTHNET
Agent of Evolution
"Natural" Security
GENDO
Environmental Linguistics
EarthLing

Old Science News
↓ Newspapers

E.L. subjects
pronouns
is
the
nouns and verbs
silence
theory
Other words should same etc.

theory
practice

these tools won't help
if you don't use 'em.

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6198

Consider the
Scientific Community
as a market!

- instrumentation (hardware)
- software

One-Day Introduction to Applied Epistemology

2 3-HOUR SESSIONS

- introductions
- define "epistemology"
- define "thinking" as "verbal behavior"/muscular patternings
- the L.M.
- Map is not the Territory
- Unconscious assumptions

homework assignment

- "catching others using "the" inappropriately

My commitment is to develop/explore my "mind" until I decide to stop developing/exploring my mind.

4.149
2.59
43.14
they/8

the "substance" of ~~reality/ex~~ reality/experience/etc. is language.

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Principle #1

Start from where you are now.

Declare the beginning of the journey.

it starts by admitting you know nothing

Happy robots

Products of 3rd Mill Epi.

1. 6-hrs Introduction
2. 16 3-hour ~~course~~ classes
3. GENDO - graduate seminar (title)
4. Free 3-Hour ~~individual study~~ independent studies guided research

7:30-10:30

13884 7B Harbor Bl

GG.

MIH office Rt. Rea

Harbor Women Center

714 834 8226

KRISDYIZSGERD

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6200

4.150
2.60
43.15
pray 19

Sign for Mom
Exercise
Pills
Drops
Pills
Drops
Exercise

Durable Power of Attorney
for Health Care

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~~Excer~~

Recently, my mother (Margaret Horn, -1693600) spent a week in the Cardiac Care Unit - Rm 705. admitted Sat 6 May

Recently my mother (1) spent some time in ~~room~~ the Cardiac Care Unit. ~~of~~. It was the first time ive had the ~~occasion~~ to witness the workings of a hospital and its staff. I must say that in general I was all pleased by the professionalism and human ~~and~~ the ~~a~~ real human concern and the parts of several

Margaret E. Horn
#169 36 0
admitted Saturday May 6 1989
discharged Monday May 15 1989

A British gentleman named Arnold in the Ground Floor Lab was very considerate

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People to Contact

* Rick Robertson
* Paul MacCready
* Jack Canfield
~~Mark Victor Hanson~~
* Felice Willat
* Peggy Bassett
* Richard Jacks (First Byte)
Skip Johnson
* Terrance McKenna
Ralph Leighton
Roger Selbert
* Bruce Stokes
* Staajabu
* Judy Sills
* Mike Romanov
Pete Stevens
* Diane Tillman

847 0387

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Puf'ri Stuff

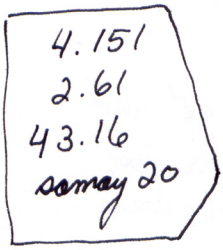
beanbag chair?

Words you need to know in GENDO

language machine

epistemology

EarthLing



$$\frac{\text{Newton}}{\text{Physics}} = \frac{\text{Stone}}{\text{Epistemology}}$$

We define ourselves as we make agreements
and (keep or break) them
and keeporbreak them.

KYPRBREYK

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6204

"Meditation" is a prescription for an out of control L.M.

If the person (doesn't / can't — says it) meditate

then 1. they resign from the program
or 2. We work at a more drastic level – drug therapy?
– shock therapy?

If I'm the coach

then What I say goes. is law.

A) If it works for you – you get the results you say you want

Then stay with me as your coach

B) If it doesn't work – find another coach
b) you're not satisfied – be your own coach
– other

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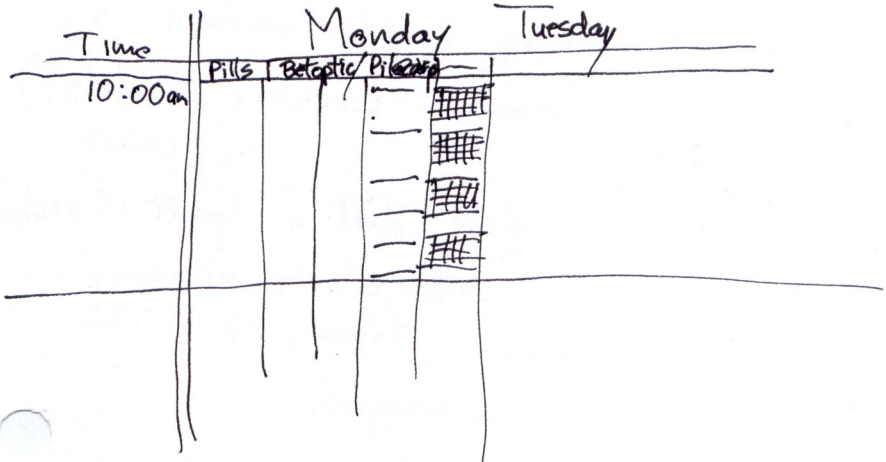
8	12	16	20
9	1	5	9

10:00 Pills Drops Excercise
B P

1:00 Drops
P

5:00 Drops
P

9:00 Pills Drops
B P



Pills Bet/Pilo
X

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6206

The Rainbow
Edwards Town Center
Costa Mesa 751-4184
10:15

Cinedome/Dream Team 6342553
10:10 →
~~9:15 Miracle Mile~~
10:20 Field of Dreams

Earth Girls AMC Orange Mall
10:00 Tustin + Linkon

PAS

Start a business selling ("Complete Nutrional ?s")
Morning - Afternoon - Evening (tablets?)
cup-cakes

supplement grades - high activity athlete
med.
low.

a complete diet + 1quart of water
all protein, calories, vitamins
minerals, fiber, etc ? THC
individually shrink-wrapped.

Call it FOOD - FUD FUD FUD

You can live on this stuff FUD

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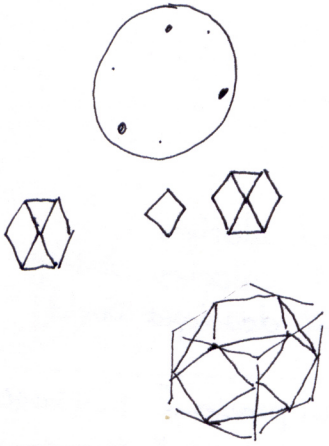
4.152
2.62
43.17
sunday 21



life on Earth is now leaving its isolated stage. like isolated tribes in the rain forests discovered that they are not the only people — and seeking them out to learn from them and teach them. instead of fear + aggression

4.153
2.63
43.18
may 22

"Dining" is a social function involving "Fueling Behavior"

remove ~~feeding~~ fueling from the social realm - replace with "art" food, ~~social~~ art drugs - people would have to "gather"/flock for other "reasons" SEMBE liqueres

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In creating FUD, who do we consult.

Linus Pauling
Dirk the elemelist/physicist.
Roy ~~Walthrip~~ Walford
George Burns
Nutritionists
Doctors – coma patients

Two courses

1. Complete FUD
2. FUD with reduced calories plus empty "art" calories SEMBE (for the decadant developed world)

In some sense, All the "human problems" in Earth are a result of the lack of humility that emerges from mistaking the map for the territory – ones analysis of "reality" with Reality.

Before talks preparation

1. 2 minutes – review why you are here, what you intend to achieve, delare your intention to make these few hours serve your continuing evolution.

2. 4'33"
   3'04"

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~~The~~ An Introduction Process for Large Groups

1. MC picks a volunteer to introduce itself.
2. Then #1 picks the next one — max 1 min.

no volunteers this time
the picked person - may pass
by - may choose another
- may speak

TOTAL TIME ~~is~~ 10 minutes

Surgeon's Story
"the"
unconscious assumptions L.M.
Q+A

An important Question:
Does (the answer to the question you're asking) make any difference?

Feyerabend pg 28 where is this "knowledge"?
this "knowledge" you speak of is "embodied" in language

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6210

4.154
2.64
43.19
tag 23

Homework minimum 10 hrs/wk

sliding scale
5% under 20K
10% over 50K

In GENDO you don't have a Master — you have a coach. — a thinking coach

You assume total responsibility for ~~the~~ your ~~development~~ intellectual/emotional/spiritual/etc. development.

If your coach isn't working out - find a new one — or be your own coach.

You evaluate your progress and determine if it measures up to your expectations - your commitments, your desires, goals

★ Goal # for many people is to clarify ones goals.

Goals must be CLEAR to both coach and "athlete"

(One) of the lessons/objectives is to define x words/frazes.

L.M.
Epistemology
EarthLing
GENDO
Evolution
Environmental Linguistics
Model Thinking
Levels of Abstraction
Alfred Korzybski

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thinking - a word...
unspoken assumptions — a word...
Natural Security - a word...
Science - a word...

Coaches promise — at the end of this year, you will feel totally responsible for what you created for yourself and Earth

Athlete promise — to do the work and pay the coach

~~3037 A~~
~~E. Coronado~~

Contracts begin on each quarter sun, lasting 1 qtr. or 1 sun
what about Luna

4.155
2.65
43.20
way 24

New prayer

Thank you creator for giving me my life.
Make me even more happy, healthy, intelligent, intuitive, sensitive, ~~feeling~~ alert, relaxed, ~~efficient~~ effective prosperous and ~~pyeful~~ than I already am.

KRISDY
? HUEIDUYUENTWLAYF?

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Kinds of TRUE

1. facts as they are
2. " " " " experienced
3. " " " " explained in Lang.
4. " " " " thought to be.

~~E~~ English is confused (not debugged)
EarthLing assumed General Systems Theory
Levels of Abstraction

Cccccl

4.156
2.66
43.21
thay25

Voice Mail — the "person" is merely a node in a bigger info-system — the person is in a "context."

GRAPHIC ARTIST

Needed to prepare planning & engrg exhibits within graphics dept. of growing civil engrg/land planning firm. Macintosh exp. req'd, 1-5 yrs graphic arts exp. Send resume to Robert Bein, William Frost and Assoc., Attn.: Tom Fuentes, 14725 Alton Pkwy, Irvine, CA 92718.

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"leaders" is ~~th~~ not the right concept
Out of the protesting students in China
must arise those who honestly "feel"
that they have a real contribution.

Those who offer themselves will
~~broadcast~~/produce 15 min video
~~judged~~ voted on by those that
submitted videos

"In order to travel the difficult worldly road,
use money as a horse. In order to capture
the sad city, attack with wine."

Chinese saying

Talk to Balen about writing a
stack to Teach Epistemology.

If it makes a difference - pay
what you think is appropriate
tithe —
whatever
Act with integrity that satisfies
your most severe critic

control-
view all
cards quickly
"thumb thru"

Wisdom Machine
Enlist Romanov

arranged in "lessons"
teaching stories
quotes jokes cartoons

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6214

4.157
2.67
43.22
pray 26

Christian Sales ←——————→

"Well, you know Richard, few religions offer as nice a total planned package as Christian fundamentalism (except Shiite Moslem) - resurrection, eternal life - reunion with loved ones - for adventure, there's the devil it costs 10% of your gross income

---

Epist.

What's the difference between electricity 47 B.C. - magic and electricity, 1989 - technology

Answer - language

We need a new model of health/disease

degree of health

Starts with How do you feel now.

4.158
2.68
43.23
sunday 27

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↔ How to sell
Scientific Neo-Paganism
lots of holidays

12 new moon
12 full moon
4 solar days
2 meteor showers

PLUS - (for only a slight additional fee)
occasional eclipses
PLUS - for the ~~a~~ first
100 to join a free picture
of Earth you can hang in your
garage.

30
BONAFIDE
holidays
per year

Pre-M
PCU
Pre Cardiac Unit

distinguish between
facts - (he hit me)
theories (he's an asshole)

4.159
2.69
43.24
sunday 28

A theory of theory-building
How do we know if a theory is "GOOD"?
"useful"?

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6216

New Theory

starts from

1. Universe is a single process system (there are no closed systems)
2. "I" is embedded in a 206 year old evolving system/process/etc. – is not separate from it.
3. "I" says it has various ideas, – about how "I" would prefer things to be arranged.
4. "I" whines about how things just aren't the way they should be.

?. What are ~~the~~ some pieces of puzzle.?

1. unspoken assumption
2. levels of abstraction
3. Earthling
4. Language Machine
5. General Systems
6. Computer Interface Design
7. Epistemology
8. Revolution
9. Evolution
10. Metamorphosis
11. The Map is not the territory

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KCRW
Tues at 7:00
The Territory of Art

TEACHERS
Use your enthus & people skills to market personal & prof'l development programs to indivs & Co.'s in O.C. Training provided. PT/FT sales. 714/673-4074

COMPUTER OPERATOR/ PROGRAMMER
Medical lab in West San Fernvlly has immed opening for applicant exp'd in UNIX, C & Business Basic. Responsibilities include all aspects of system administration, operation & maintenance. PC knowledge desirable. Excellent benefits package. Call Carlito:
★★★ 818/345-6503 ★★★

TEACHER
★ ESL INSTRUCTORS ★
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213/388-7008

TEACHERS/ESL Intensive ESL progam for July/Aug. in Whittier. Native speaker proficiency. FT/PT. $16-$20/hr. Send cover letter & resume to: ASPECT, Whittier College, P.O. Box 634, Whittier, CA 90608

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Well estab independent school in No. Hollywood grades 7-12 seeks English, Math, PC & Computer Teachers. Send resume to: LA Times Box T-112, LA, CA 90053

TEACHER With BA to work with adults in court reporting school. Will train. Immediate opening. Send resume to:
CALIFORNIA SCHOOL OF COURT REPORTING
1201 N. Main St.
Santa Ana, Calif. 92701

★TEACH ENGLISH IN JAPAN
BA Degree.Start Sept.'89,1yr. Contract.Resume ASAP to:U.S. JAPAN Cross Culture Center,244 S.San Pedro St#305,LA,CA90012

sign Corp, 714-996-0690 (Std)
Computers 100% Free
Introducing MacTemps Orange County
Earn $8-$15/hr working on a Macintosh. Adept Typist needed. Call MacTemps. 714-476-9900

TEACHER
If you enjoy teaching, we have positions open for classroom instructors to teach traffic school. Courtroom locations in O.C: Newport Beach, Westminster, Santa Ana & Fullerton courts. Saturday classes. Salary starting $13-$14/hr. Must be 21 yrs or older. Contact Tom Hale 8-5pm. 714/240-0595

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1201 No. Main St.
Santa Ana, CA 92701

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Orange Crescent School
Has openings September 1, 1989 for Elementary School Teachers, Grades K-6 (Self Contained Classroom Teachers). Also need Health & Science Teacher and Social Science & English Teacher for 7th Grade. Teaching exp & credential req'd. New facility. Great staff. Competitive salary. Please send resume & 2 references to:
Qaiser Imam, Principal
Orange Crescent School
9802 W. 13th Street
Garden Grove, CA 92644

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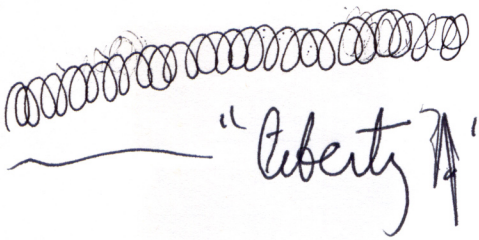
6218

4.160
2. ~~80~~70
43.25
may 29

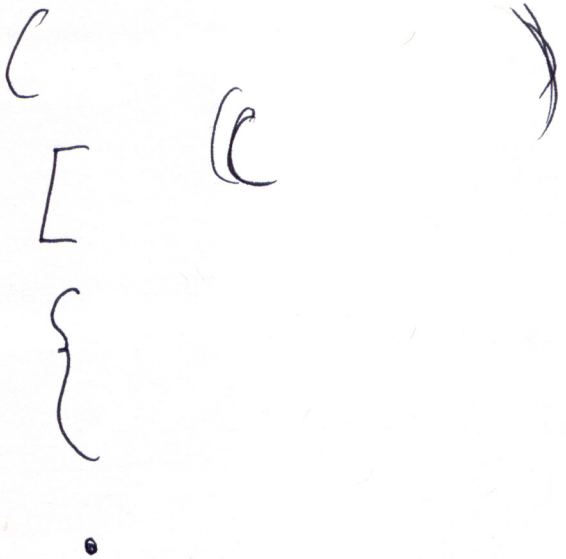
I is language

I is a function of language

I is a linguistic behavioral patterning



"Liberty"



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4.16!
2. 71
43.26
toy 30

before I accept a student they must fill out an "application."

? How much time per week reading?
reading what.
titles of 3 most recent books. ___
___
___

3 most important books ___
___
___

? How much time per week watching T.V.
a) live broadcast.
b) you taped it
? Do you have a computer c) rental.
___
___
___
___

— Person you most admire/ or dislike
? How many times per year Movies
best movies ___
___

recent movies
worst movie
worst movie

? Theater?

Goals ___ body
___ relationships
___ money
mind
fun
other
lifework

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6220

Placement test is ~~taken~~ instrument completed with the coach present – max. 1 hr.

Coaching agreement.

minimum contract – 1 qtr – $1000

eg. 1 sol (starts winter solstice) 400
11
300
300

maximum 4 sols

Starts and ends at sunrise on solstices and equinoxes

Heron Stone * teaches/coach (a personal thinking coach)

teaches whatever the two of them agree on.

What does the coach/teach?

It's different with each student

Mr. Hodge
373077

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Science fiction opera
where one does their
own hair

Sumiko Piano job
213/327 9310

SS # card
MacTemps
4320 Campus Dr. St 270
Newport Beach
across from Airport

4.162
2. ~~72~~ 72
43. 27
way 31

I had to give up the cello without a replacement. I didn't know where I was going. Language showed up in the void. Now — I have to ~~get~~ give up my old ideas without a replacement. I don't know where I'm going. What will show up?

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6222

4.163
2. [illegible]73
43.28
thun 1

DAU JONZ

JO DAUNZ

DOW JONES S

DOW JO NE S

---

d never fish off the company pier!

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Well Kristina,

What a pleasant surprise to get a letter from you! I didn't remember your name, but I sure remembered you.

Krishna Ho
some new Hindu Holy Man
trying to sell me enlightenment.

1900
[redacted]
860 9052

the answer

In English, it all ends with, "I seem to be a joke all the way thru. And "I" don't seem to be able to do anything about it." And that's correct and final—in English.

In Earthling, I starts with the question, "To what does the word "I" refer?"

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6224

4.171
2. 81
44.6
thurs 8

Epistemological

Design an "tool kit"

	unspoken erroneous assumption	
Newton	infinite speed of light	Aristotle Map is territory
Einstein		Korzybski Korzybski Korzybski Korzybski

4. 172
2. 82
44.7
fun 9

Symbolic Logic
All Formal (Symbol) Systems
↓
F

All other Symbol Systems
~F (human grunts, etc.)

[F] and [~F]

? where is EarthLing

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"I" am/is not
(ain't) defined by my opinions.

"I" is/am defined by my ability to
distinguish between ~~my~~ various opinions.

absolute = obsolete

ΛBSΠLUT = ABSΠLYT

Replacing cause + effect with statistics

4.173
2.83
44.8
sagum 10

3hrs.
2hrs.

Computer
PRODUCT SUPPORT
Irvine computer graphics mfgr has opening for exp'd Technical Support Engineer. Duties incl: pre- & post-sale phone support of sophisticated graphics controllers & output devices, interfacing w/S/W & H/W vendors, dealer support & training. Exceptional org. skills a must. BS degree a plus. Min 2 yrs exp in computer graphics. PC or MAC exp helpful. Send resume: Lasergraphics Inc., 17671 Cowan Ave., Irvine, 92714. Appicants only.

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6226

898 5766
Kimban Beauty Institute
9200 Bolsa Ave
Ste 230

Well, there's one thing you can always be really clear about—
that the idea of "clarity" is
ridiculous (exists only in the
domain of language only)

4.174
2.84
44.9
supra 11

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Epistemological Foundations (assumptions)

- the map is not the Territory
- Statistics — not cause and effect
- EarthLing — nouns
  - verbs
  - etc.
  - I
  - is

•

["Understanding" language] in a "pre-linguistic" [mode of "knowing"].

4.175
2.85
44.10
mun 12

(other things equal)

Generally speaking - in evolutionary terms - a new info system has to be more [~~effective~~/~~efficient~~] than the one it replaces. — If I was rich, I could be much more effective without being any more efficient.

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We are inhabited by conflicting ideological systems – they co-exist. Sometimes that causes confusion/pain if we mistake the map for the territory.

Verbal fugue

I want to go
let's go shopping

the map is not the territory.
I is not my language machine.

tape B/W System
LaserWriter II NTX
Optical
Color printer
monitor

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Syquest Hard disk cartridges

~~TOPS (what about security)~~

Lihotronic / other

LaserWriter II NTX or better

Software for putting HDs on Printers

Other Application

Claris Cad

Plotter

Fastgrapher

Right on
AltaVista
1st left
Hollyhock

Geo has it received check for reboot
made out to Geo. Neal

left. Eve Cirel
3 house
442
65 MB

D.

22.21 4,150

42

1300 600

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6230

4.176
2.86
44.~~00~~11
turn 13

if death means a dissolution of a system, it might be interesting to distinguish between the self and the body. A "self" may die and be replaced by another self without destroying the body – several generations of "selves" can inhabit the "same" body.

Selling EarthLing / GENDO

Esoteric Epistemology

I can teach you a skill (in the Domain of Language)

And "knowing about that" won't make any difference!

Applying it will make a difference.

(Your applying it) is not something I can do.

What skill? → the skill of asking questions whose answers make a difference / change

GENDO – a way to formulate Questions that leads to answers (the answer)

OR

to seeing that there is no question.

A way to learn a skill is to do it.

practice.

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GENDO Starts with the journal

the practice

silence 1 hour in sessions of at least 10 min. but not longer than 20 min.

1st Homework assignment
100 Questions for God
all your problems perplexing

After Silence – write stream of consciousness

Start a "questions" journal.

Meet with teacher to sharpen questioning skills.

A

The Question is, "What's the Question?".

A teacher's job is to dig holes into which the student falls. In climbing out of the hole, the student learns.

GENDO

1. Goals – the questions. Must use Lunar Calendar for one quarter sol
   Journal – 6 hrs.
2. Silence – 3 hrs
   • ~~Questions~~ Stream of Consciousness Writing
3. 2 or 3 hours/wk Starts at sunrise on Signal Hill.

240
1000
300

$1,500 for 1st Quarter

$1300 cash or $500/month for 3 months on new moons

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lee

~~Money-back guarantee~~

Money-back guarantee IF you call my machine everytime you start and stop practice (as many as 12 calls/day) six days per wk

and attend ~~broke~~ all solar + lunar observances.

and weekly meetings

etc.

do journal 5 day/wk
all homework assignm

Old man (grandfather) to 4 year old grandson.

"~~So~~ A "boo-boo" is the same as an "owiee".

that's a stupid thing to say. Better would be to ask the child to define the difference between the two - if he thinks they're not the "same".

It might be fun and a child could learn something about how lang. works.

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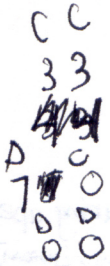

4.177
2.87
44.12
wun 14

"change" can have several distinct meanings

1. "improvement" - growth, etc.
2. adaptation to changing environmental conditions.

wanting to be good at changing doesn't mean there's something "wrong" or "undeveloped" or "underdeveloped" about "me" (whatever a "me" is). It means a recognition of the fact of change/evolution

and by the way

we're not here to debate whether or not change is good or bad OR whether things do change or don't really change. If it's not obvious to you that change IS, then you should leave

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6234

The Art of Changing

Quick Change Artist

ABZ. men are assholes (aggressive posturing apes)
women are ~~stupid~~ (run by feelings ~~wrong~~)
women want things (intellectual) OK (something)
to be simple
?
surprised

---

the importance of ~~a~~ clean info systems

Heron's job ~~is~~ is to prepare a "place"
for something to happen (for God to land)
to prepare a clearing

Cable
prices for HD cant?
What about Ethernet?
What about upgrading the NT? How Much? 2400
What's Local Talk

$1295 $106/cart.

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It's not necessarily that change is good, is growth - but that the inability to change quickly is leads to death/failure.

4.1787
2.88
44.13
thurs 15

213 941 7951

A "problem" arises when talk (map) and behavior (territory) don't match. Psychologist deal (very inefficiently at present) with them. Epistemology is the science whose aim is to develop a "technology" of consciousness; seeing an epistemologer would result in either 1) altering the talk or 2) altering behavior, thus eliminating the apparent conflict. Like calling the electrician — no mystical mumbo jumbo — fix the lights.

Kinds of Knowledge

Lists played an important role in Summerian, Babylonian, Assyrian and early Greek knowledge

4.178
2.89
44.14
fun 16

the problem doesn't come from the (situation/behavior) OR from the (language/map). It comes/arises/emerges from a discrepancy between the two and the assumption that they (must match) or are identical. It's further felt that the solution consists in altering the situation. "Merely" altering the map is (felt/assumed) to be an evasion of (the REAL) issue — a cop-out!

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FACT

1 person in 17 entering Charter Hospital's 10 day drug rehab residence course will remain clean 2 years later.

---

there comes a time when you have to let go – admit you don't know where you're going – This can happen several times it can be a recurring phenomenon

giving up cello from Stone Heaven

In order to receive the money-back guarantee – a student must sign the following.

I, _____, having completed ALL the assignments, declare that I have learned nothing of any value, didn't achieve the goals I declared,

etc.

Enrollment Process

1. I send registration material
2. If they're interested they fill out application, etc. and mail it in with $20 application fee.
3. Now either 1. reject
   2. make appt. for interview

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6.0.2

6.1

6.1

1
11 30
31 31
28
19
89

603 chronic
F/DA Mover 3.8 acute
3.8

one way is to totally repress it's realization until it dominates the landscape and become acute.
another way is to deal with it a little every day
- chronic reality -

How does one distinguish between
1) a fundamental assumption - a starting leap
2) a derived statement? -

4.180
2.90
44.15
again 17

You've never learned to manage your L.M.
Not a criticism - an observation you might do well to consider.

In order to talk about English we need another language one level "higher" - EarthLing
removed

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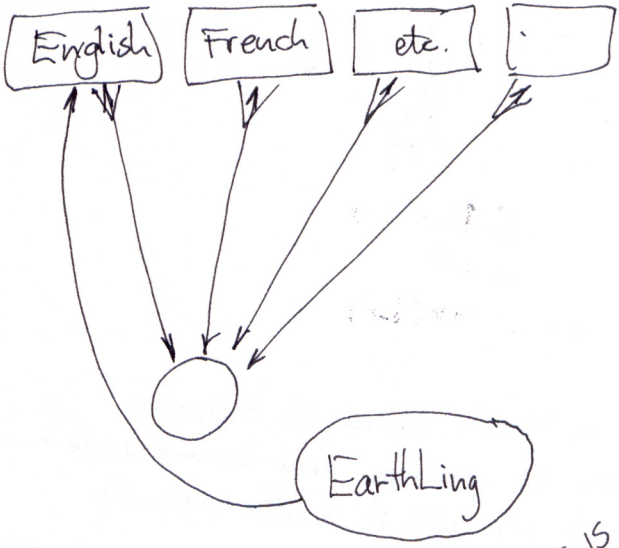
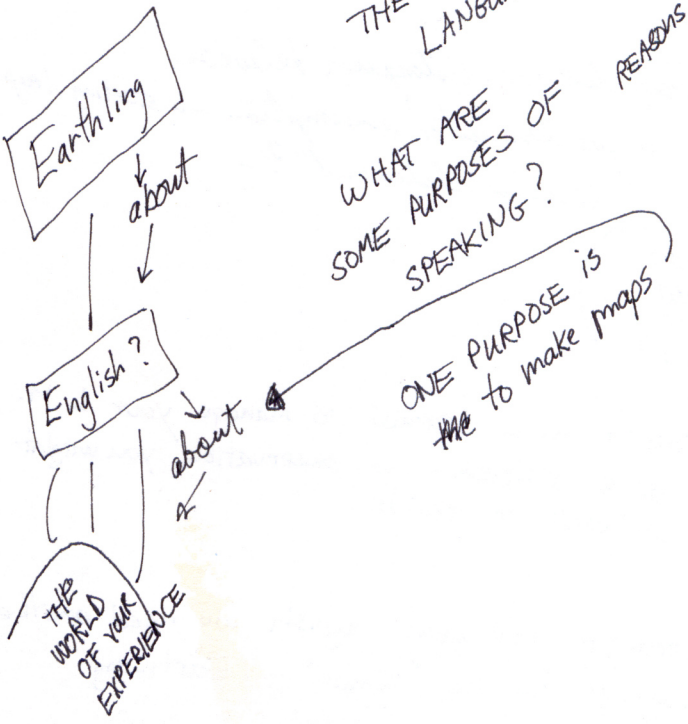


WHAT IS THE PURPOSE OF LANGUAGE?

WHAT ARE SOME PURPOSES OF SPEAKING?

REASONS to speak



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DECLARING
REALITY

Speaking Up

New Pen — Heron

Quick-Change Artist

Quick-Change Artist — Dennis Kristy

Krist
KRISDY
FERNS

4.181
2.91
44.16
suyun 18

Attends
Vitamin C 13

42 M 106 $2.52/M

8M 17 $2.125/M

Kinds of "IS"
1. Identity = Bill is an idiot.
2. Existence = There is a cat.
3. Predication = The Ball is blue.
4. Assistance = Bill is running for President.

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Teaching delayed gratification to children as a game

1. ~~what~~ who can take the longest to eat the ice cream?
2. Some computer stuff

~~4.128~~
2.

4.182
2.92
44.17
mum 19

Call
Michael Nehring
Chapman College Theater Dept.
Studies Pop Culture
Sex in OKlahoma

Few people I meet ~~really~~ (~~whatever that means~~)*
have a global perspective.
true

* one that I agree with or at least think I understand.

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Case Study #1

Po we tax bullets because

2 kind of bullets

1. target shooting – low charge
   air powered " velocity
   " caliber
2. bullet to kill high "
   " "
   " "
   " "

tax #2 – up to $1000 per bullet

because only people who shoot a lot (bad people) will be hurt

What would happen?

Black market industry in deadly bullets

ABZ Often there is no single moment of "enlightenment" – it's only seen in retrospect that something fundamental "shifted" during that period, episode, etc.

★ My aim as an epistemologer is to construct a series of utterances so powerfully/convincingly/obviously true that ~~all~~ at least 10% of hearers will immediately "get it"/be infected/etc. ★

A epistemological operating system upgrade

English 2.0/Earthling 1.0

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Dvorak Keyboard

Tom Phoenix
Box 265-ed
Portland, OR 97207-0265

$5.00

If a person was grossly fat and really did not know or really ever consider that obesity is not conducive to long life then is it unethical to not inform him of my opinion?

Now
What if a person has sick L.M.

like scurvy

English is infected with
1. "to be"
2. abstractions reified
3. "the"

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Can self-imposed delay of gratification occur in the absence of language.
How does this relate to a tigress stalking its prey.
Is it "delaying gratification" or is it part of the process of gratification?

4.183
2.93
44.18
turn 20

higher

2 predictors/creators of adult success
1. sec. of delay of gratification
2. response time

Both can be trained!

CAE's project:

to develop an utterance (as short as possible) that will infect any individual who hears/sees/etc. it. Behavioral result(s) will be:

- acknowledgement of uncertainty
- distinguish between map + territory
- reduction of → all
- → to be
- etc. etc.

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4.184
3.1
44.19
www 21

? If you had been there, what would you have seen?

Compare

the "reality" of an auto accident.

- a report of an accident in the paper
- "didn't it or did it really happen?" is not an unreasonable question.

the "reality" of an atom of titanium

- a report from a lab.
- Is "is the atom real or not!" a reasonable question?

What do you mean by "you" by "there"

A Truchet tile's two orientations

MacDraw Layers

1. Grid on bottom –
2. Enough tiles 50/50
3. colored sections

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July 2 — 45.1
Saturn at opposition

Uranus/visible with naked eye
one fist right of Saturn

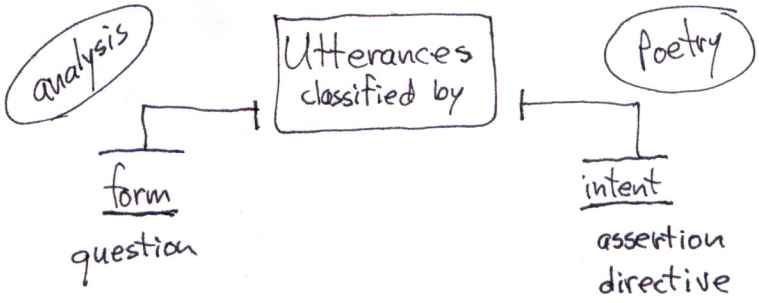
Neptune/visible with binoculars
much closer just above Saturn

4.185
3.2
44.20
thurn 22

- Compare the "realities" of a car crash and an atom. ?Does "real" have the same meaning in both environments?

utterances

- ⊕ statement (assertion)
- ● directive
- ? question
- ✦ promise



conscious use of language or unconscious use of language by

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A Basic unit of speech is
an utterance in a context.

another basic unit is a phoneme.

Using Language
to
Solve Problems (created by language)

1. define the problem(s)
(an ongoing/continual process)

Problems are not bad - solving problems is
how we grow - how we live - who we are.

2. Define present situation.
3. " desired "

Grethel
Haviland
h. 758 1769
w. 476 7787

Depth
0.075 wrinkles

5

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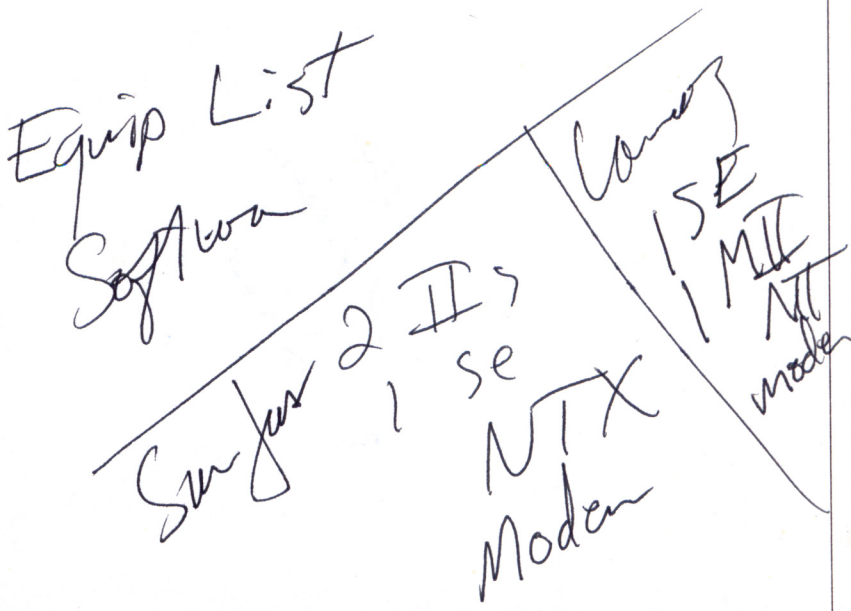
4.186
3.3
44.21
Jun 23

Contexts for Utterances

- telling a story (entertainment)
- no context (open)
- ~~hidden~~ unspoken agendas (sex)
- exploring (meeting for the first time)
-

An important distinction in GENDO

- knowing something
- knowing that you know it.



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6248

what we call reality is better called "ignore ants"
"Reality" is far too (complex/etc.) to be "understood".
Therefore one way is to pick out (certain bits and pieces and features, etc.) and make a story/theory that "explains" everything.

How is it that we I think I can raise myself (I) above it.

Possible schedule

1 hr to read.

1 hr to write.

~~Homework~~

Lifework
Assignments

1. read one hour 4 nites/week.
2. write one hour " " " .

90 6 hrs
30 2 pieces
2 hrs
30

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5.9 10.5
.3 11
5.8 10.5
1.4 11
1.2 11
3.2 10.5
17.8

61.95
3.30
15.40
13.20
33.60
127.45

10.5 156.45
11 31.9
188.35

4.187
3.4
44.22
sajun 24

Save Dennis by becoming Heron.

What ARE the subjects, anyway? Contexts Intersystem

the Center for Applied Epistemology

EARTHNET needs

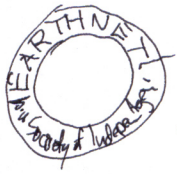
- GENDO
- Intelligence
- "Consciousness"
- Evolution
- Epistemology

Money
Time
Satisfaction

Teaching
Contact

Macintosh IIex

Bumper stickers
Cards
Mailers
Flyers
Stickers



Teaching
Thinking

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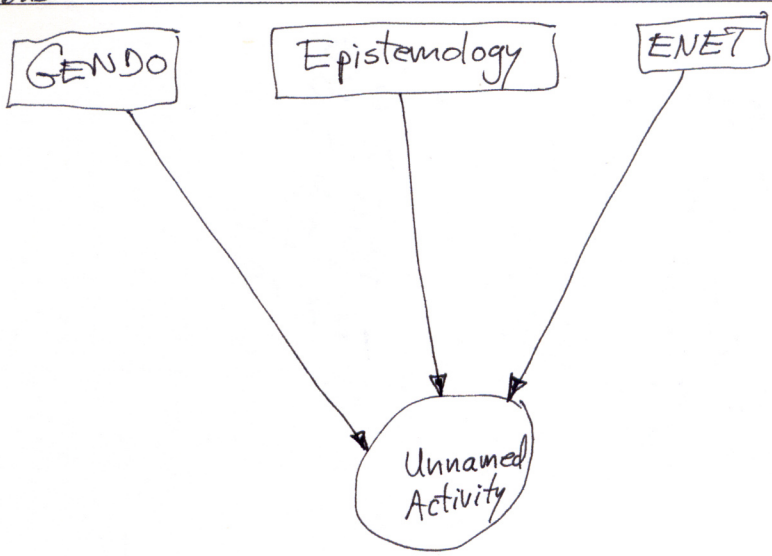

Lifework

2 hrs/nite

~~10~~ dys/~~week~~ moon

20

Reading + Writing

Journal

Lunar Calendar

1. do journal
2.

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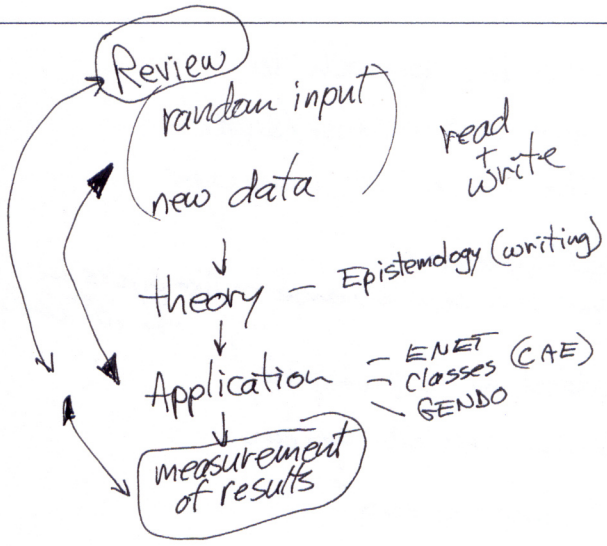

Call Paul Macready
Rick Robertson

Epistemology as science of linguistic behavior
technology of "consciousness."
you doesn't
You don't pray for the lights to go
back on – you calls the electrician.
you

Voodoo Electrician

Developing EarthLing

Mail an Outline

What would a successful theory look like? – How would I know if one showed up.

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GENDO – a martial arts approach to
survival / self-defense / security
in the Domain of Language

Center for Applied Epistemology
Emergence of a new science – like physics in the 15th Cent.

Humans embedded in a planetary /
evolving / phase-changing / etc system
Technology of "Consciousness"

EARTHNET

Computers

EARTHLING.

First Global Political effort
phones
phax
xerox
D.T.P.

B.B.S. (earthnet)

Intelligence as a set of teachable skills.

Calendar Reform

Maps + Territories

New Species (Homo Iumens – defined by linguistic - not genetic phenomena

Revolution

Linguistic Viruses

Language Machines

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It's not just like a new childhood
It is a new childhood.

A new domain of action emerges with new "rules", tendencies, etc. as unknown to the subject as sex is to a 10-yr-old — or language to a 2-wk-old.
We get thru the 1st 2 because everyone acknowledges those stages. they help us.
There is another stage beyond what most Americans call "adulthood." It's usually (in the past) be dealt with by "Religion" — better than nothing be not very efficient. Now science has got hold of it.

Beyond Adulthood

Stage 1 — developing the L.M.
" 2 — identifying with the L.M.
" 3 — transcending the L.M.

into a world of confusing new complexities that are "mastered" in time (eventually) familiarity as the illusion of control by the fictitious agent called "I"

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6254

4.188
3.5
44.23
pujum 25

Stay Conscious (good Luck)

Keep working
keep dreaming
pray/hope/wait for inspiration

Committing to a project has (in the past)
meant committing to a particular
(interpretation of reality)/(set of ~~words~~ words)

What word am I willing to commit myself to?
Can I commit to (not comitting myself to any one
set of (words/theory/explanation))
Who / what } is this "I" that keeps appearing in speech?
Commit to the/an unspeakable

A truth is, "You are not a human being."

Margaret Klemm
Cold, intellectual, defense, distant
Warm intellect open immediate

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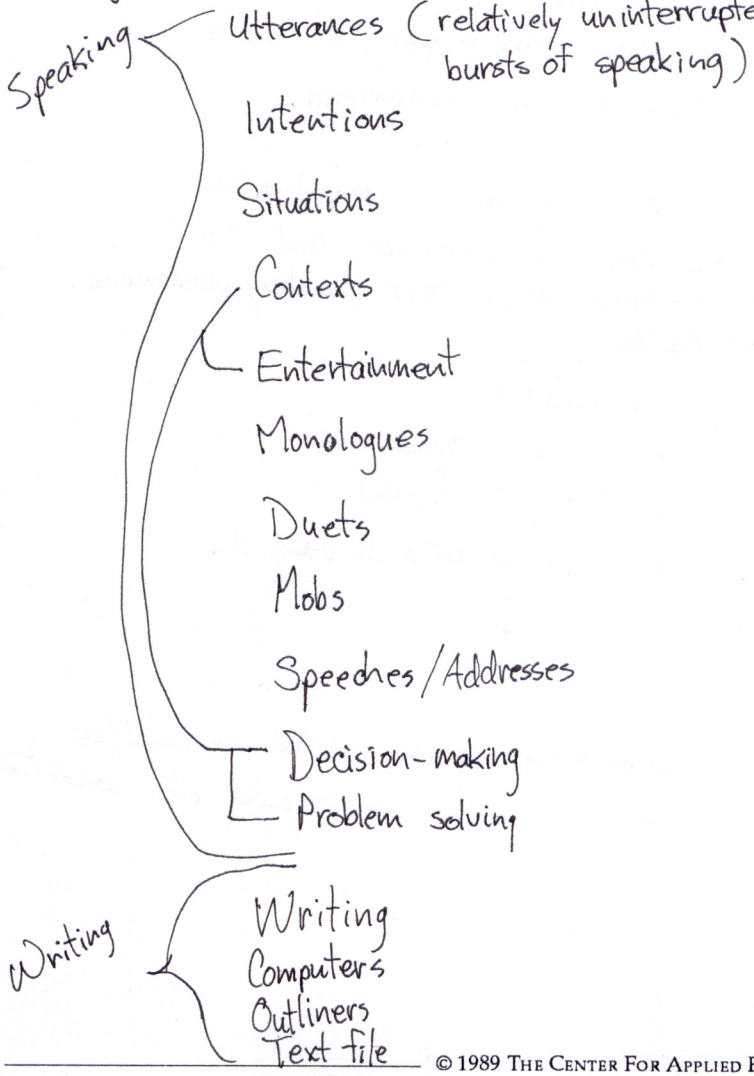
We need a language that describes human behavior (human verbal/symbolic behavior)
one as accurate and precise in its use as we describe electrical phenomenon.
Starting with several complementary descriptions of verbal behavior.
accurate

Major classifications of (symbolic) verbal behavior.



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~~Food~~ Tablets (Human)
Fuel

2/day
morning
evening

A difference between electricity$_{1022}$ and electricity$_{1989}$ is an increasingly precise/accurate verbal mapping of ~~the~~ a well-defined set of phenomena.

In epistemology the object of mapping is human linguistic behavior and its relationships with other planetary phenomena.

~~Power features~~

Some features

- English is taking over
- " " flawed
- It might be useful to debug it.
- —
- —
- —

What kinds of speaking are related successful/etc situations and unsuccessful/etc. conditions

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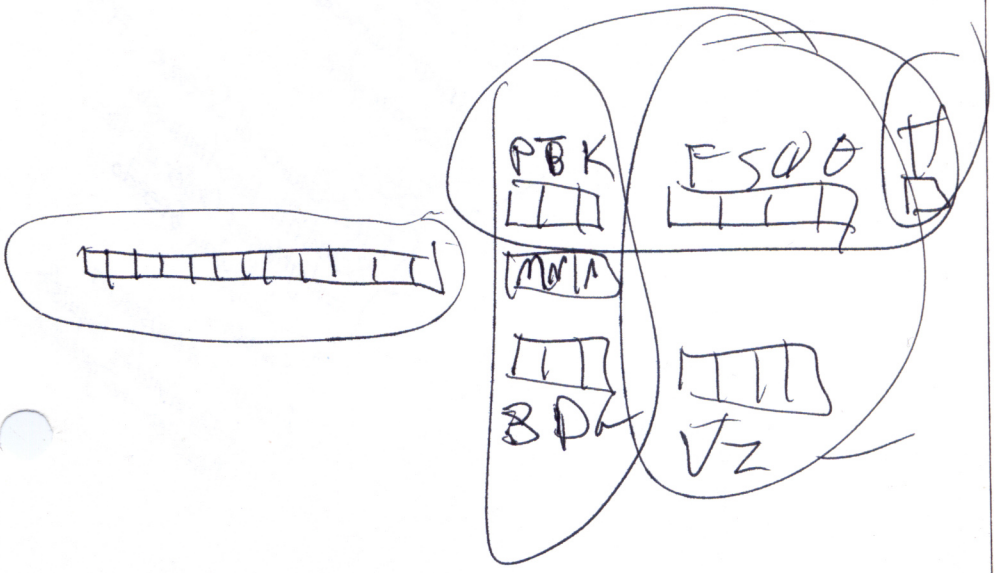
Q. Do you do drugs.
A. Yes. I do beef once in a while.

Compact Disc Warehouse
Beach + 13th → Used CDs

Compact Disc Discount Limited
Harbor + 19th Used CDs

Penguin CD Guidebook

CompuQuick
La Habra



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6258

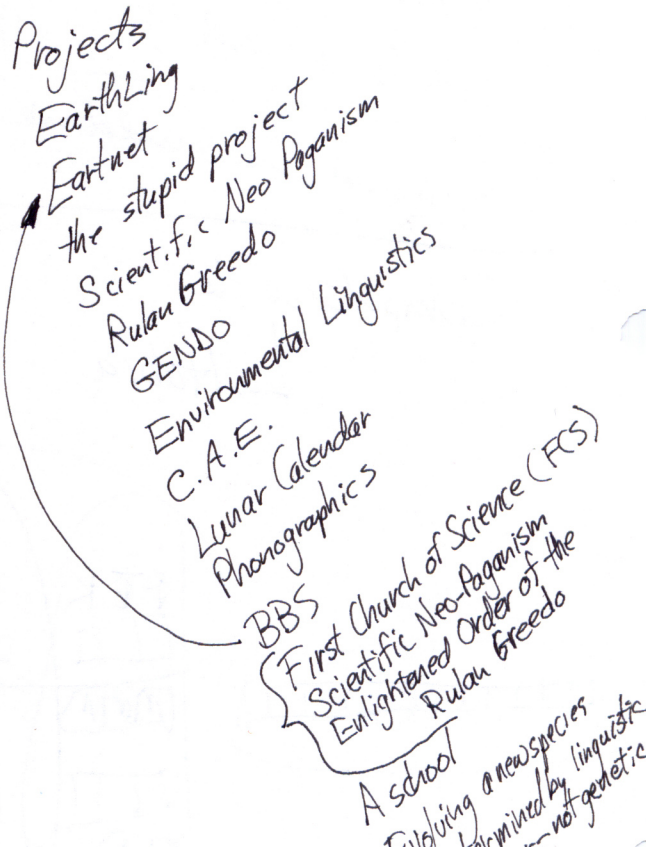
4.189
3.6
44.24
mum 26

Overview

theoretical framework

Analysis

Specific Projects



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An answer to the nuclear waste issue is to have various groups/cities/civic organizations/churchs/neighborhoods/etc adopt a 55 gallon of nuclear waste – it will need to be "repackaged" every 1000 years or so.

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talk

Intro to Epistemology

Wisdom Machine
Surgeon's Story Story
the
cocksucker-motherfuckercuntshitfuck
(the power of L. to cause
bodily responses)

new Childhood

Locomotion modes

- walk
- trot
- gallop
- run

Grau, William
(213) 422 0717

In doing analysis — no arguments should be longer than 1 sheet of paper

Preferably 11 x 17 this Journal 8½ x 11

Perelandra is now out of print. Too long, winded.

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1000/day

1 800 367 3600

Make Cash

P O B 6340

Scottsdale AZ 85261

39.95

+3.00

4320 Campus Drive

Suite 270

Tarpon MacTemps

4.190

3.7

44.25

turn 27

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Hard truths:

- the age of sovereign nation-states is over
- you are not a human being.
- the enviroment
- global economy
- recycling
- You are stupid, ignorant, unconscious and malicious. much of the time
- You are enlightened occasionally.
- the caterpillar is fading fast. — Apocalypse Soon

What am I trying to do?

forge a link
open a channel
} between ~~two~~ previously disconnected realms.

1. "the people"
2. Sophisticated epistemology

4.190
3.8
44.26
wem28

IF "you" think(s) you know(s) who/what "you" are, you're confused.

"you" is

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Sex doesn't give "pleasure" to a monkey or a lion or a petunia — sex is something they do.

---

to be infected with Christianity is to have a serious mental illness.

There various levels/phases/degrees/etc of infection

Most — thank goodness — are mild / superficial

CAE Marketing to Small Businesses with less than 16 employees — train the whole team

---

Holy Babble

We are faced with Hard truths.

We live in a transition era between 2 great eras of planetary evolution.

the caterpillar is dig-integrate ?
fading fast
congeals quickly

the caterpilla dis-integration procedes at an accelerating pace.

Not only new things to think about but new ways/modes/etc. of think

Intelligence as a set of learnable skills

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fundamentalisms of various kinds infect us all around.

Various linguistic diseases:

Christianity
Islam
Materialism
Humanism

mild to virulent infections

English is taking over — One hundred years from now everyone who's anyone will do this/her/etc. in English

thinking.

But English is flawed & have severe structural inconsistencies /etc.

English is a dinosaur

the Center for ___ offers a course in ___ design to increase the intelligence, creativity, sensitivity of all the individuals

4444
978 ~~4444~~ 4444
700 bld 5

978 42.16

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What does it mean, "to be committed to a project."?

It could mean, "I promise that if I ever quit my involvement with ___, I'll change my name.

★ Afflicted with map/territory disfunction syndrome, is similar to the way alcoholism was handled in the past. Now we just say that fundamentalist Shiite Moslem are crazy or stupid. Same with Christians, Humanists, etc. We should be more forgiving, generous with our other selves. ★ It's not "they're" (X's) fault. They were infected by their parents. ★ the only cure is a better idea. ★

---

for Christians - it must be very comforting to know that all the answers to everything in the Universe are in one book.

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6266

4.191
3.9
44.27
thurn 29

Question for potential
Question for potential

Question for potential epistemologist.

Have you discoverd that you are an experimentor? You're life has been an experiment.

You view your life as an experiment.

GENDO

purple

You get a ~~red~~ belt when you change your name.

red – 4 4th classes
orange –
yellow
green
blue
purple – change name

• you change your clothes –

? why do you hesitate to change name.

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(R) In Earthling, every statement beginning on a new line.
(R) with extra space between ~~stat~~ multi-line statements.

(R) Every statement is preceded by its classifier symbol.

EarthLing Uses Acta

New Product

Voice compression

the ideal/real infor system will combine ~~co voice~~ and eye, language -
hand

- leave voice message
- upload ASCII file (supporting docs)
- graphics

Time Compression

VCR watching Boring movies

(R) = rule (A) = assertion
(D) = definition

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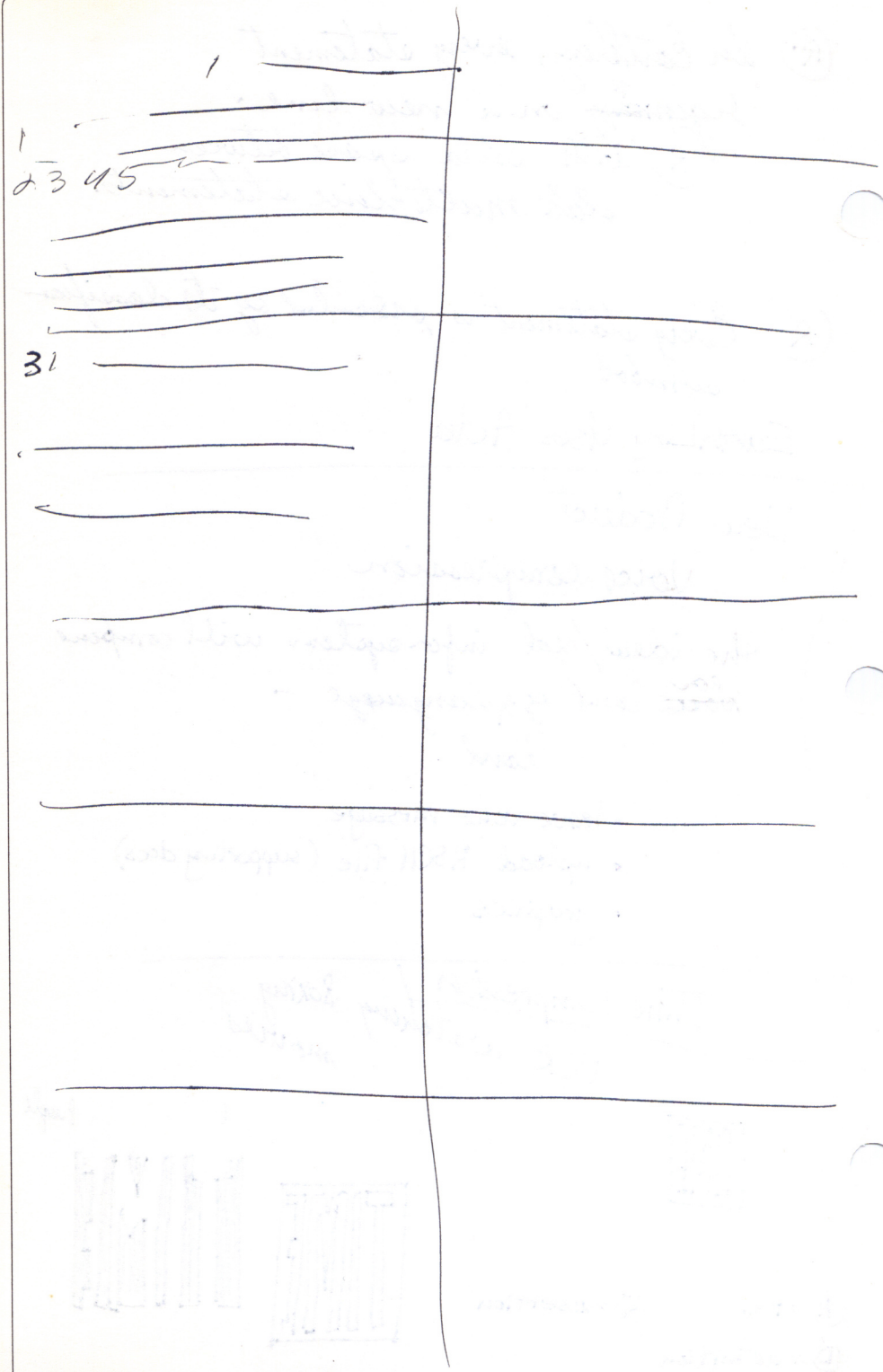

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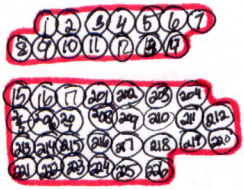
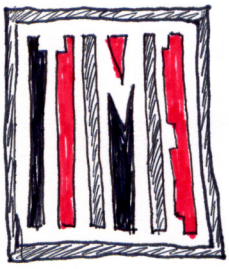
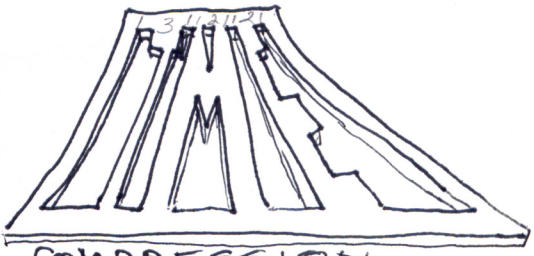
~~faith~~ = belief = work hypothesis
= current best guess



COMPRESSION





COMPRESSION
FACTOR

COMPRESSION
FACTOR

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Money-making projects

1. English pronunciation system
2. Timing Device
3. Time compression system for voicemail
4. Food Company
5. BENDO
6. Epistemology
7. Lunar Calendar

I'm definitely pregnant - I got knocked up in the summer of '67 by Alan Watts - then again by Korzybski in '17?
I don't know the gestation period or what kind of beastie will be born.

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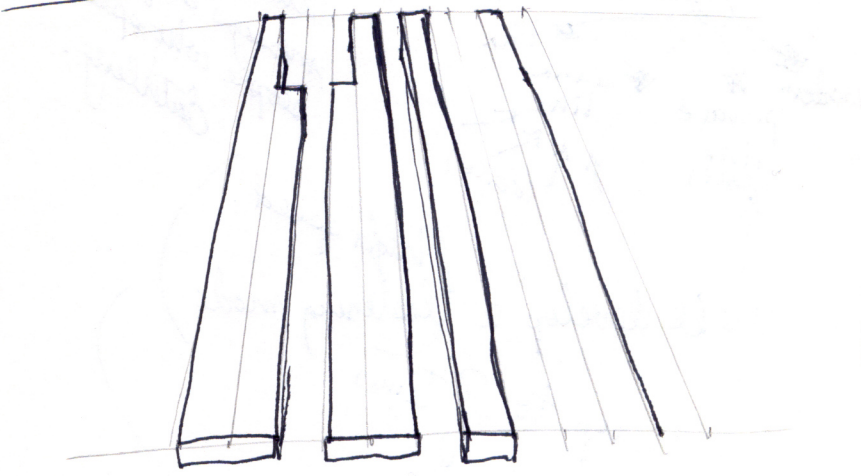
Higinio

6-29

11:30 am – 2:30 pm
3:15 pm – 6:00

3
2:45
5.75
× 15
$86.25

fix Mac power supply.



6-30
9:45 – 1:15 (3.5 hrs.)

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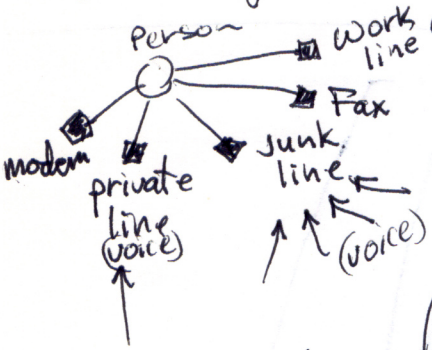
4.192
3.10
44.28
Jun 30

Time compression probably requires both ears for max. speed.

Sample at 22KHz

Sound processing

a guy returns to his office, after having been away for a week and finds 82 messages totalling 40 minutes



luckily, 9 of his messages are from people who speak Earthling.

We'll develop a (high speed listening mode) up to ? Times faster using Earthling

2 lines
• one to the inner circle
• one for acquantive business
• Earthnet

How many lines do I need

Welcome to the Labyrinth

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letter to Faralon

personally obsessed by a desire to explore

I've been doing deep personal investigation into the relation between language etc...

I've been having lots of good ideas lately — two in particular are right up your alley.

Global markets

1. Phonographics
2. time compression
3. EarthLing

~~If you're going to be in LA Southern Calif. in the next~~ months or so I'd like to meet with you to ~~discuss~~ explore the possibilities that we would ~~learn of~~ not ~~mutually beneficial relationships~~ only benefit you and me - but provide products/services that actually contribute to global peace - by providing the physical and software tool for people to come together -

social/political/economic/spiritual ordering

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6274

Anaheim Technical ~~Inst.~~ College
Associated
978 5474

4.194
3.12
45.1
sujal 2

ABZ

EarthLing in Conjunction with Time Compression

EarthLing
a language for accurate, precise, high-speed communication using a neat organ

unambiguous

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Ad for CALE

MEET TO DISCUSS
EPISTEMOLOGY
TRANSFORM EARTH

EPISTEMOLOGY
714/8933702

MEET TO DISCUSS
EPISTEMOLOGY
TRANSFORM EARTH
714/893-3702

714 8933702

Using the phone effectively — required a new style

HOW TO USE VOICE-MAIL EFFECTIVELY

slogan — in business

Seconds count!

As a courtesy to the people you work with (& goodwill for you) speak only Earthling

---

why do we used Voice-mail.

1. ~~to sell~~
2. to seduce
3. to transmit info

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6276

Tales from the frontiers of
EPISTEMOLOGY

Basic Rules of GENDO etc.

1. You don't really know what the hell's actually going on.
2. You are free to attempt anything your imagination can tolerate

---

Prayer

God, I'm such an idiot that I'm afraid you're going to have to give me an even simpler way to prosperity. I can't seem to do much with what you've already given me. It'll have to be so simple and easy - that even I can do it.

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Dear Heron Stone
Environmental Linguistics
EPISTEMOLOGY, etc.
Billing Statement submitted date

Hourly rate

date	job # description	hours

Total
times rate
Total hourly

date	descrip	Other (materials, etc	price

Total
Grand Total *

received by
Dennis Horn

* payment is due within seven days of submission date above.

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6278

4.195
3.13
45.2
mal 3

4,195,13,45,2

4-195-13, 45-2.

Helio centric model began to loose ground as observations became more accurate. The "explanations" for (retrograde, etc) become more intricate, baroque, etc. Not that they are "wrong" — it's just there's a simple way that simply avoids/bypasses/etc the difficulties — they simply don't arise — the new "paradigm" isn't any more "right/true/etc" than the earlier one — they're just 2 maps used at different times for different purposes.

The complexity of F's arguments makes me suspicious — that it's similar to the concentric circles within circ. circ. within c.c. of the heliocentric model

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4.196
3.14
45.3
tul 4

One objective
to create my life so that I
do what I say I'll do. A place
to start is to stop saying I'll
do stuff that I keep on doing.
Rephrase the statement to "I
want to start meditating 20 min/day"
or

* "I say I want to..."
or
* "I says I wants..."

when enough Earthlings wake
up to their own long-term
self-interest — Earth will
be born.

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In creating EarthLing we can begin by removing some ambiguous concepts. words.

real
reality
-ence
-hood
-sion
-etc.

PAS.

two new forms of therapy.

1. Approval therapy - Earth mother type therapist
2. Values Clarification
   to determine how, what you have created for yourself.

~~Dr. Sandys~~ 651-9959
G.P.

and Dr. Holiday 776-5920

Dr. Peter Tokhan 741 3543
3540

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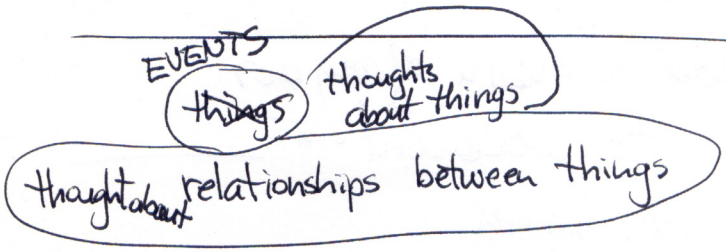
PAS

Rule #1

Anyone claiming the "existence" of any "thing" is obliged to demonstrate its existence ★



Created a seminar called

hiring and training
Restaurant Manager
Customer Relations
create a team
be a coach
they must own the rules
psych testing
Who hires restaurant mgr.
managers are coaches.
gotta like people too!

Mgrs must be team players

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6282

4.197
3.15
45.4
wul 5

8:30

4:30 - 4:45

3rd

Please add the name of my son, _____ to account # _____ as a joint tenant

Miller

Margaret E. Hom

Great Western Acct # 015-627245-5
Coast Savings Acct # 06113980-4
Home Savings 013-096472-9

I, Margaret Ellen Hom (maiden name Miller) request that the name of my son, Devin Edward Hom, be added to acct # _____ as a joint tenant

Devin E Hom

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4.198
3.16
45.5
thujul 6

To: Great Western Savings, Bellflower

Please add the name of my son,

Dennis E. Horn
5842-A Santa Barbara
Garden Grove, CA 92645
714/893-3702

as a joint tenant to my Great Western Savings Account # 015-627245-5.

Margaret E Horn
(maiden name Miller)

217.50
52.50
270.00

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Notaries

538 7723 ? (travel) in ad

~~532-2000 Justin in Orange~~

535 3544 ? (travel) in ad Have Notar Susan

~~IRJ Bookkeeping~~ 970 5849

Mail Boxes etc. ~~Anaheim~~ 921.0552 20 ↑ Karen

~~Brea~~ 921.0553

Brea Viking Avenue Ans Serv.

990 3212

~~Word-Fusion Notary 852-9431~~

after 6:30 PM

3.00 Sat.

Charles & Willie

Margret Bladderman

Willa

Pat

Frank & Betty

Call Kate Tacoma ask Willie Glenn Jennie

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Catherine McDermott

Philippine Nurse

4.199
3.17
45.6
frjal 7

Two separate ~~distinctions~~ accomplishments
1. mastering EarthLing (more smart)
2. disidentifying ~~from~~ Language Machine (less stupid) (LST)

Ideas are products of language machines

The truth is
manipulation is what we try to do.
we try to manipulate everyone - all the time.
we just don't admit that little bit of info
to our description/creation

Creating reality is a process of elimination
We banish entire arenas to "unconsciousness"

Our ancestors ommitted x-rays etc.
We don't notice how we murder Earth.

ABZ

The good-looking broads go with the rich dudes.

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6286

In the domain of mind -

If you're not growing — you're dying.

There's no such thing as remaining the same. You either strive to evolve or resign yourself to decay.

BULLSHIT

Study group

- x Paul Steiner
- + Greg McIntosh
- Debbie Branch
- Christine
- Brook
- Dusty
- Bill Glazer
- Skip
- x Paul MacReady
- Balen Menen
- x the preacher Stokes
- Staajabu Stajaabu
- x Mike Romanov
- + Diane Tillman
- Roger Selbert

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Earth
noösphere
ocean

Dennis
brain
kidney

4.200
3.18
45.7
sojul 8

4.201
3.19
45.8
sujul 9

what's your real name ?

what's the name your parents made up for you.?

what name did you create for yourself.

Just what does "real" mean

Is that real orange juice

1. Orange cut and squeezed after you order it.
2. filtered of all pulp.
3. "reconstituted
4. "imitation" orange drink

two ethics:
- concrete
- abstract

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6288

Lesson homework #1

Write 64 questions – whose answers (if you could answer them) would transform your life!

Assignment #2

Eavesdropping – write-up examples of "the" abuse.

4 from writing

or 4 from talking

9.202
3.20
45.9
mojul 10

minimum system

1. Mac IIcx w/ 80mb
2. 19" Radius Monitor + stand
3. LaserWriter II NT or Equivalent
4. Fax Machine

Learn Hypercard/Oracle

754 4021

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6289

Maria Langg 818 780 2010

Dorothy Beebee afternoon
636 5709

Gloria Fox
897 5240

Beverly Robinson
897 5240
~~530 6781~~ cell

~~Julia Fisher~~ Molly Kabaudi
~~478 0554~~ 531 8954

~~Leota Marcos~~ ~~8:00~~ mon
~~898 7229~~

Robbi Parks
963 2367

Anna Park
775 2441

Joanne Worley $8.00
891 9071 ~~not home~~ ~~call Friday~~ call Friday

Marian Williams
she called 776 5698 $9.25
open

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6290

Estimating costs on forms.

1. Size 8½ x 11 or 5.5 x 8.5
2. lines of type / columns
3. # of lines (hor. + vert.)
4. ~~heavy~~ formatting
   a. none
   b. med.
   c. lots
5. number of Ks

Epistemological Dear Abbey

$/hr 240/wk x 50 12000

10/hr 300/wk x 50 = 15000

Call Medicare

Eden Šäldänä

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May you live as long as you want and ~~never~~ seldom want as long as you live.

4.203
3.21
45.10
tujal 11

Once you really gets that you can't trust your language machine - gendo
a new you emerges.

scat
~~[redacted]~~
English
?
EarthLing
?
sql
Hypertalk
Assembly
010010

the
A reason I don't attract to american women is that they've all infected with Americanism. People ~~from other~~ born + raised in other environments are infected with other more interesting bugs.

Surgeon's Story is ~~[redacted]~~ an example of a "bug". Most peoples language machines "crash" when I run "S.S." on them. gendo

Paradox equals Crash

Almost everything crashes in EarthLing - now!

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6292

A basic unit of comm. = ~~a sheet~~ a Panel

Potential Korean swimer/ESL student.
Can you write letters in Korean?
2 hrs - every ~~two~~ weeks

15181 Springdale | 5632 Bolsa Grandview Avenue Charlie 895 3723

Priority One
Huntington Beach

PC Group (sex)
1088 Irvine Bl. Ste 183
Tustin CA 92681
579 3065
Frank Lomas

FILITSRSGVN

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4.204
3.22
45.11
wujul 12

comments to
Earthnet
5842-A Santa Barbara
G.G. 92645

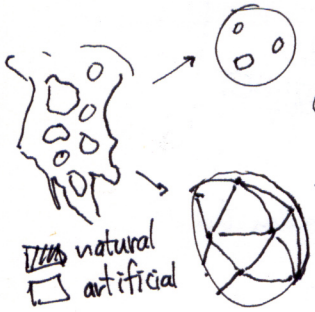
Future Scan
Panel

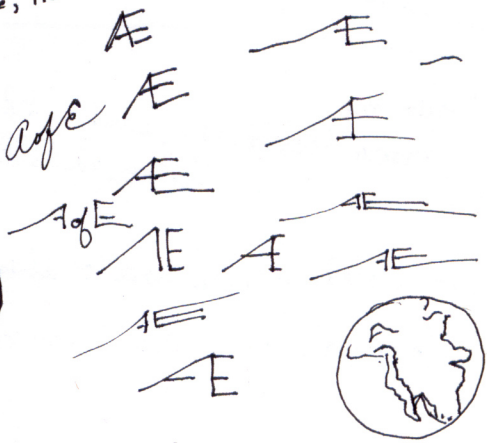
transporting as
a social activity

so-called mass transit
for transporting

look at
Paulo Soleri's Arcology:
City in the Image of Man
long prosperous future within
physical limits to maintain
longterm stable planetary system

Heron Stone, A.E





what kind of world
do I choose to
create for myself
and my children?

... ... 100,000,000
1,000,000,000

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The Bottom Line

Accept the mystery

gendo

Sun Computer, HB

11cx80	5350
	179
monitor	1700
NT	3590

1	
	3500
	100
	1200
	2600
	7400
	7900

Create the Global Cooperation Bank - BBS Section on EARTHNET

* We're probably gonna have to abandon the Eastern Coast of North America

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Res .95/line maint contr

$75
$40

outside

$60 or 85
inside wiring

Business

One fone line for all
data – fax + modem

800 4828705
ext 3338
Karen
~~Fourier~~
Fournier

4.205
3.23
45.12
thujal 13

New "concept" – dense talk
lots of information – few words
little redundancy.
little ambiguity.
few unconscious assumptions.

gendo

Managing a process entails examining ~~the~~ phenomena and creating/discovering language appropriate to the situation and ~~in~~ declared intention

gendo

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In anthropology, they're arguing about how/when "language" arose – gradually over 2,000,000 yrs. or recently in Homo sapiens.

Another question might be,

"When will language emerge?"

$89 1774

Printer cartridge

gender

Most of us, most of the time have

- mistaken (familiarity with certain sound sequences) for ~~with~~ (understanding/experiencing the phenomena referred to)
- mistaken the map for the territory

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Being an epistemologist is a calling —
it's an obsession — it's not a choice ★

Oingo Boingo

4.206
3.24
45.13
fyjul 14

hypnosis bauble for demonstrations

★

entrainment
we are mostly entrained by/on the language machine.

Talk

All of us are subject to certain stupidities/oversights/etc. because English runs in our language machine.

Many serious challenges face us. & don't know how will deal with them all. & don't know what particular piece(s) of the puzzle

Matt. 22:37

AND not OR

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6298

Apple 50%

Equip. loan agreem.

16808 Marguardt
Cerritos
213/926 7758

ccc

Agreement between
Dennis Hom and Chuck Eglett
Chuck hires Dennis to develop
a self-management hypercard stack.
Dennis charges $10,000.

Mac IIcx, 4M RAM, 80MB HD	3500
LaserWriter II NT / LaserWriter II NTX	4000
Radius 19" MonoChrome / Apple 21" Gray Scale	1050
Apple extended keyboard	125

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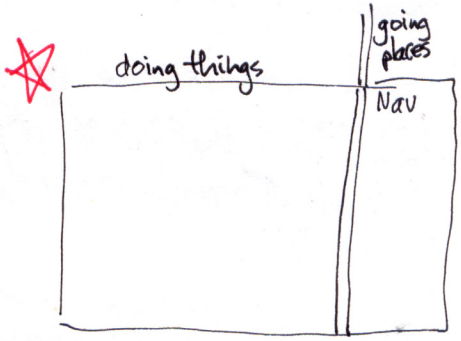
Name _____ Birthdate _____
Street _____
City _____
State _____
Zip _____
Phone1 _____
Phone2 _____
Notes: _____



more smart
less stupid

good clear account
want

bad ambiguous
stupid
plenert

4.207
3.25
45.14
sajul 15

Positive boundaries
equal accepting
responsibility for
creating boundaries in
domain of language

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6300

Looking for agreement as a means of subverting the caterpillar creating the butterfly.

Never argue — it only continues a useless conversation.

agree that they (feel/think/act/etc) the way they do. But don't talk about the old ideas.

make "the future" the topic of conversation — not the past.

obs. Racists ~~always~~ talk about the past.

Research Group

make a list of conversations to explore

---

the goal of the ~~group~~ project is to formulate a "statement" that announces the "new age" so (clearly/forcefully/etc) that X% of people exposed to it will join some organization and give X% of time/money/etc.

Make it so clear that it will no longer need to ride in on the coattails of charisma

no more Werner
Rajneesh
L. Ron Hubbard
Jesus
Ayatollah
Reagan

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4.208
3.26
45.15
sugul 16

Macintosh windows on my system will be 5½ x 8½ inches.

Everyone understands that "people" have "personal" interests. But people also have planetary interests. & tend to see (people discussing their "personal" interests and assume that that is all there is to them. Of course, & is usually right — but it's vital to remember that the individual next to you might actually be conscious occasionally and also be working on his/her planetary interests. small-selfish and big-selfish

gender

Altruism Sweitzer

It is in your personal interest to devote some percent of your attention/action/time/money/etc. to the management of and responsibility to Earth.

gender

How many here tonite actually sense daily that your presence and activity makes a difference in the ultimate fate of Earth/etc.

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6302

Consulting to new Americans —

e.g. married couples
- married in Korea - 1975
- 3 kids
- ~~wife~~ one is infected with American culture
- other is not infected

Over X months - decisions to be made.
6-18
- are we going to work on it some more.
- What is not negotiable.
- " " negotiable.

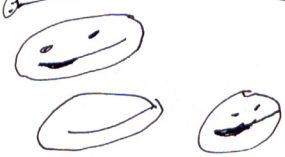
★ The importance of history.

We are embedded in a ≈ 20 billion year old evolutionary process

A history is not just political/human history - The big ~~big~~ bang is history.

Another consulting business

1. they do the Forum.
2. I support their evolution.



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* I get great ideas – one of my great ideas was when I discovered that I'm not the person to manage their realization.

4.209
3.27
45.16
mojul 17

Earthling
Meaning ~~Voice~~ Compression
ESL

Reese Jones

I have a ~~couple~~ several of idea for products that satisfy all my (and I assume yours too) criteria for doing something committing myself to some project/etc. course of action.

1. It's fun
2. It contributes to a peaceful, prosperous Earth.
3. It does no damage
4. It serves Evolution.
5. It could make a lot of money

I'd like to share these ideas with you because I believe these ideas or products need to be in the world – will enhance our abilities to think, communicate efficiently etc.

[OVER]

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Reese Jones (cont.)

I request

If we're the natural match that ~~I~~ I suspect we might be, we'll be in for quite a ride!

Entrainment – reading phono A
FONO A
FONO B

learning to detect entrainment – who detects it.

I'd like us to meet sometime when you've got some time to relax and explore some idea in some leisure. ~~Are you~~ Will you be coming to B.A. in the near future?

If ~~that~~
then I'll be willing to visit you in X.

~~Both~~ 2 of the idea are ~~so~~ not ~~that~~ div suggest. ideas whose fame was comb.
~~over~~ ~~their~~ that other are already developing.
We should move quickly

English is taking over Earth for
teaching it will be a major industry in the next
~~30~~ 20 yrs.

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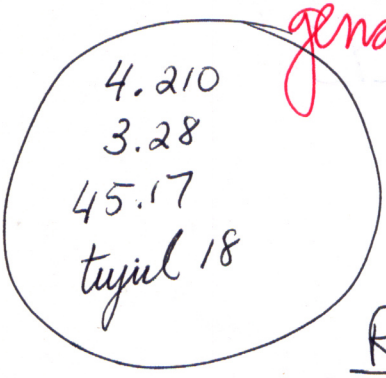
Letter to Farallon

- Who am I who is this guy? my old bio.
- what I've been up to
- where I am now
- where I'm heading
- ~~why am~~ Why is he writing to me?
- what does he want?
- ~~why~~ should I ~~go see~~ meet with him?

Yes.

I know that [safety/security] is an illusion. But I seek it anyway.

I say I feel unsafe and insecure. Is that [how I feel] or [how I analyze how I feel].



Reese

EarthLing – A "~~bandowged~~" sub-set of English designed for

GENDO – self-defense in the domain of language

Aiko – defense
GENDO – thinking

Phonographics

FONO A&B

Voice Mail enhancement

Self-management system

lunar calendar

Emli Rulan-Gonzalo

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Reese

Phonographics – a new writing system for English

FONNGRAFNIKS ƎNUIRAYTYNSISDNMFORYNGLIS

Voice Compression

another feature – skip to next message

DJYZNSLƎVZYU

UYZYƎLSNZYJD

D

JYZNSLƎVZYU

JUYZNS

UYZVƎLSNZYJ

Apple Fax Modem

New Hewlett-Packard Deskwriter ink-jet printer $1,200.
Quickdraw

I teach GENDO
EarthLing

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4.211
3.29
45.18
wejul 19

gendo

* What does a well-structed question look like?
What are characteristics of a well-structured question? *

Question = problem statement

how it is now → how I image it → how it is now
↘ (actions)

gendo

what constitutes actions?
what distinguishes actions from images.
You can't make things ~~happe~~ change.
Change occurs. (of itself)
Can change be directed/managed/channelled/etc.?

Actions (in what domain) (info)

- publish + distribute
- BBS
- talks
- logos

GENDO
W → H
AIKIDO
ISTO
thinking
A → T
self-defense

GB G E
GENDO / thinking = AIKIDO / self-defence

GENDO is to thinking
W H A T
Aikido is to

REESE

GENDO/thinking : AIKIDO/self-defense

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TIC TALK

talk for 10 min. max
then Q+A.

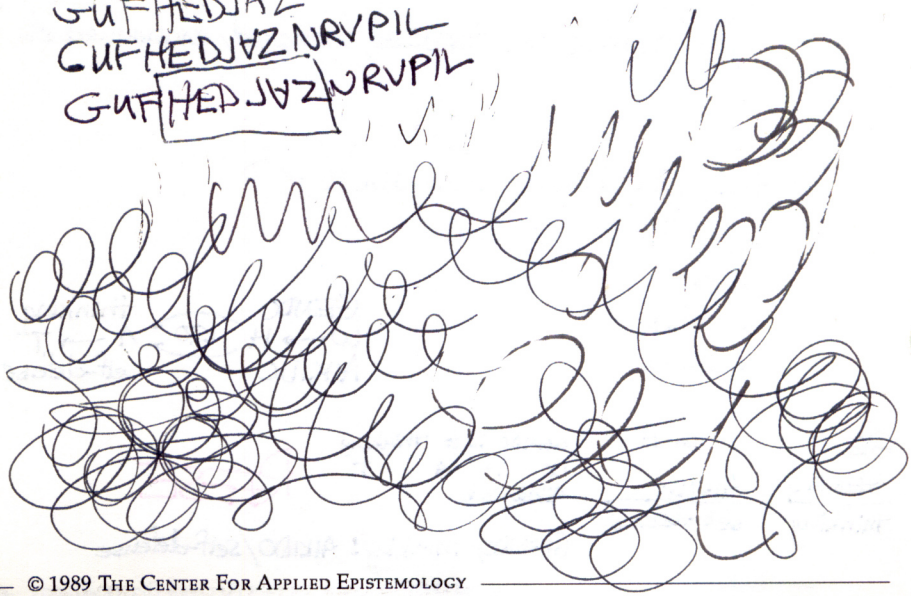
topics list

- emerging technology of consciousness
- GUFHED • intelligence as a set of teachable skills
  - some of which are linguistic
- Brick-makers and architects
- Some possible lines of questioning:
  - "I", me, we, us, etc
    and the concept of identity
    ridiculous
  - unconscious assumptions
  - "the"
  - wisdom machine

4.212
3.30
45.19
thujil 20

GOOF?
HEDJAZ
HEDJAZ

GUFHED GO GUFHED
GUFHEDJAZ
GUFHEDJAZ NRVPIL
GUFHEDJAZ NRVPIL



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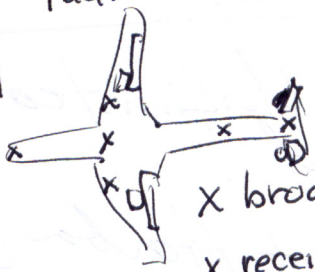
this is very small writing
this is very small writing

4.213
3.31
45.20
fjul 21

4.214
3.32
45.21
sajul 22

Battery-powered/radiocontrolled electric motors would have prevented the need for hydraulics in the DC-10 that crashed.
radio-controlled



x broadcasting stations

x receiving stations w/ electric effectors

GOOF?

Head Jazz
NERVE
PILL
bonks the
thought mush

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what I'm seeking is
a beautiful asian woman who
truly wants to serve my mother
and wants ~~only~~ $100/wk + a
room plus a bicycle with a basket

Sight-Singer on Harbor
Kurzweil
K-1000
3203 S Harbor ~~Anaheim~~ Warner SA

Compact Disc UnLimited
Used
19th + Harbor ← 1986 ~~SA~~ CM

~~Ramada 827 1040~~

Roger Sound Labs
remote control device

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4.215
3.33
45.22
mojul 23

1800 222 9911
Active learning

4.216
3.34
45.23
mojul 24

Combine portable mac + mouse
+
remote control device

- what would a (linguistic? or person) remote control device look like? the medium = language - air
- (something that produces a specific, predictable behavior)

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OVER

linguistic triggers

- "roses are..."
- fuck...

entrainment

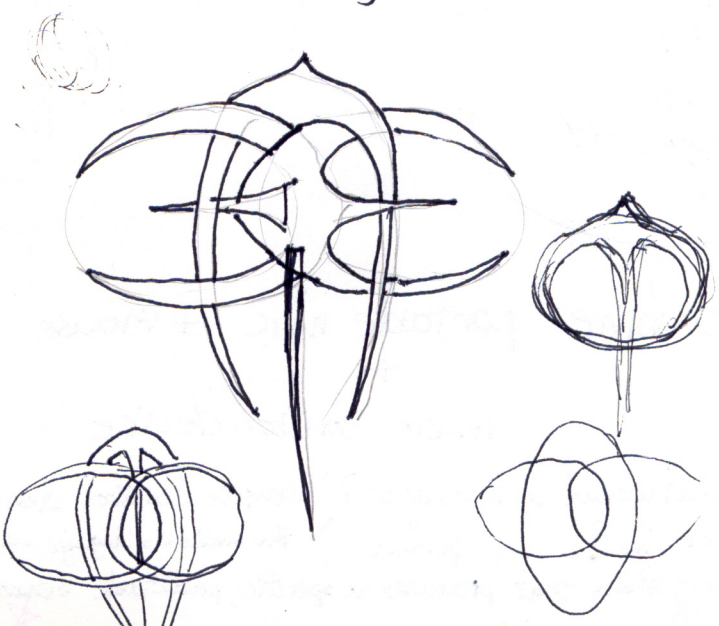
language as a muscular activity
many fascinating things can be learned by viewing language as a neuromusular activity

~~"roses are~~" produces the neuromuscular response ROZNZAR (Row Zar [with a stutter])

→ "RED" — could some other neuromuscular response — say a contraction of left bicep

---

GENDO: multitasking training
Bach two-part inventions
must practice the morning of group meeting



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Start an e-mail co.

e-mail only

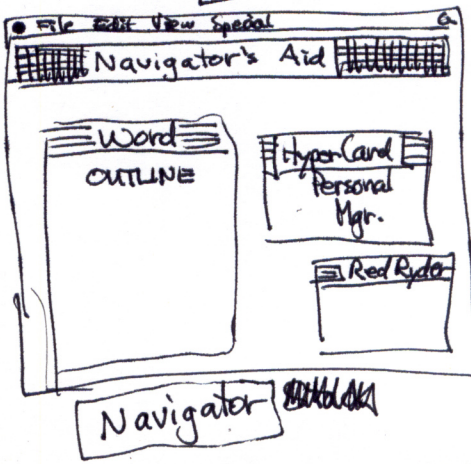
charge by byte-hours

Crucial events

1. quitting ~~Christianity~~ Religion
2. quitting smoking
3. " music
4. Abortion
5. father's death

4.217
3.35
45.24
Tujul 25

Information Modules
Windows



Design your "own mind".

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6314

New Age Music Writer

Parameters

- Pitch(s)
- Duration(s) of notes / phrases / sections / total
- Tempo(s)
- Timbre(s)
- Number of Instrument(s)
- Rhythm(s)
- Position
- Instrument

GENDO KOANS

1. Are the following questions really the same question or two different questions?

   - Who am I?
   - To what does the word "I" refer?

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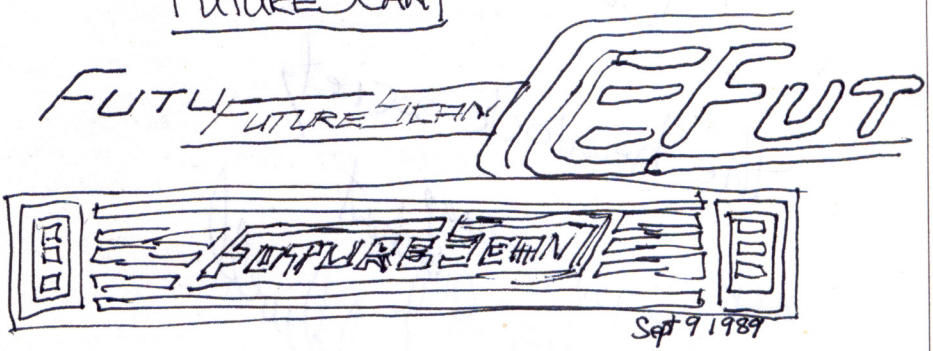
4.218
3.36
45.25
wejul 26

goals

Tools are of no use unless they are used – or actually mastered.
therefore there must be "exercises" and daily "practice" sessions.

total 40 min/day
~~2 min. – 2 wice a day~~
Keep diary – start and stop times.
minimum of 3 minutes.

FUTURESCAN
FUTURESCAN
FUTURESCAN



Sept 9 1989

45.22

Essential ingredients in self-mgt. software

- people
- calendar(s)
- today/to do
- goals
- project(name)
- obligations/promises (in)
- " " (out)

what to whom by when...

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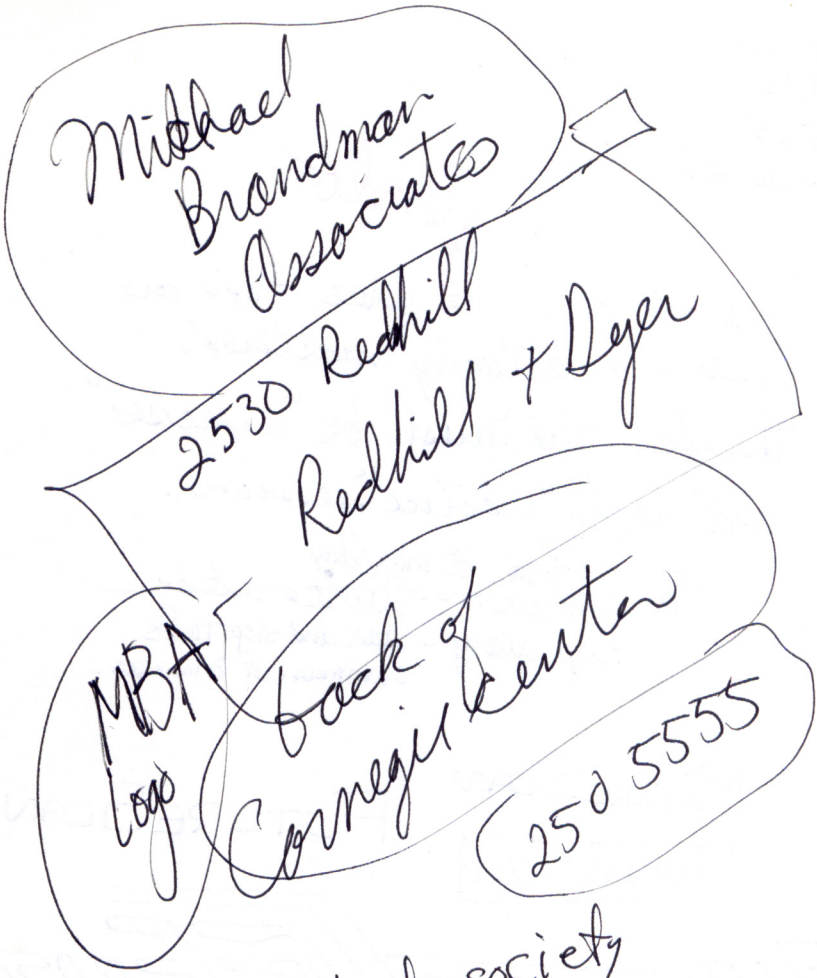
6316



the hemlock society

~~xxxx~~ snap
9:00 - 1:15 - snap
1:15 - 1:45 org chart
Carol Caldwell

© 1989 The Center For Applied Epistemology

4.219
3.37
45.26
thujul 27

4.220
3.38
45.27
fjul 28

as a forms consultant, my job consists of attempting to eliminate the form completely or if that fail then minimize/simplify it as much as possible and reduce unnecessary information.

Services
1. ~~print~~ doing art.
2. consulting on design of specific forms
3. analyzing the organizations needs and assisting in creation of system
4. Hypercard

~~the nature of information~~

I've sacrificed so much in order to "have it all" - (not compromise) now the fruit is ripening - why do I fear the harvest - what holds me back.

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Business

Consulting to ~~rich~~ prosperous immigrants who can commit to the new world – dropping their attachements to ~~the old~~ their ideas about the old world. that's exactly what all mystics know as the "dark night of the soul."

(important to remember that all this can occur many times during living ~~life~~ ~~for all of us~~ – but ~~for~~ immigrants ~~have to~~ are encouraged
~~It's the same~~
• natives are discouraged

The Work has implications in:

3. behavior
2. directed
1. goal

- psychology
- scientific research
- ~~business~~ organizational mgt.
- education

self-organizing systems on different levels of magn.

New business
plastic engraving – signs – etc.
hooked up to a ~~mac~~ plus

A question in ~~data~~ info mgt.

how does one individual access another individual's data

INF
infomGT
INfomGT
INfomGT
INfomGT

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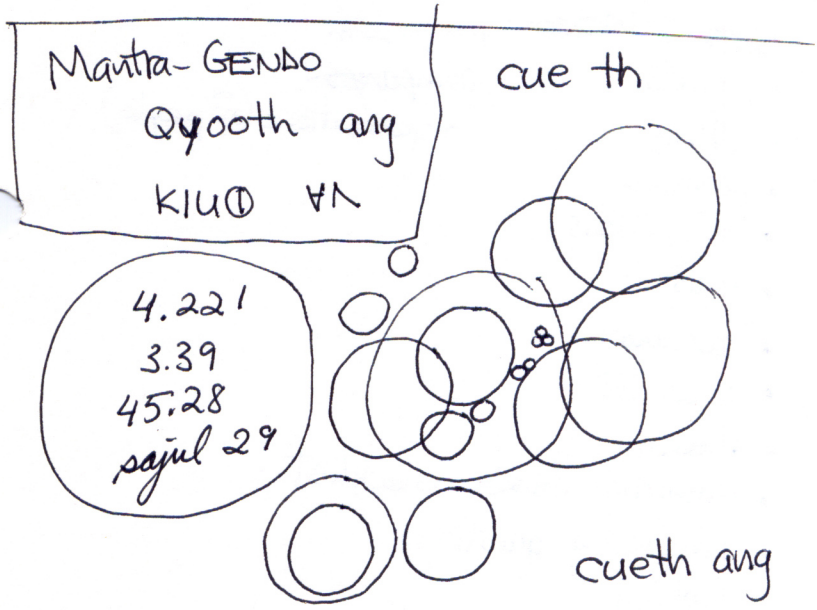
physical setups for forms

- 8½x11 (no holes)
- " (3-hole-right)
- " (2-hole-top)
- 5½x8½ (3-hole right)
- ~~[illegible]~~
- 2x3½
- other



cf kyuthe ang

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Question for John

can I send email in the background (automated)

~~LBSU~~

213/ 985-5518

CSULB Library

Categories of info.

- ~~people/entities~~ people, ~~etc.~~
- projects ~~companies~~
- clients organizations (of people)
- promises
- obligations
- goals
- calendar
- to do list
- check in
- emegency thinking checklist.
- interesting questions
- I ching
- Money

People form includes "key words" section
include a button "show all keywords"

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~~MacIIx or cx~~

- Minimum System Hardware
  - MacIIcx 8/80
  - 19" monitor
  - LaserWriter ~~Plus~~ NT
  - 2400 modem
- Minimum system software
  - Hypercard
  - Microsoft Mail
  - Red Ryder
  - Oracle
  - Dark Castle
  - MS Word

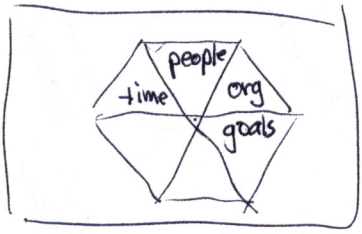
Fax-Modem

More

4.222
3.40
45.29
sujul 30

Navigaton is a primary function of hypercard — interactions BETWEEN various ~~oppo~~

- draw
- ~~Overvue~~
- More
- PageMaker
- Word
- Wing2
- Oracle



Today / This Week Quarter Moon / This month moon / This Year Sun / this decade / this Eclipse cycle 19 yrs

Zoom In
Zoom Out

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Is it possible for some ~~other~~ interface other than FINDER to be "better". i.e. easier, more powerful

4.223
3.41
45.30
mojul 31

People to contact about giving talks.

Judy Sills
Rick Robertson
Bill Betts
Dave Thursdale
Mario de la Garza
Paul MacReady
Mike Frank
Linda Groff (others at CSUDH)
Gary Godshall
Liz McDannell
Roger Selbert
Bruce Stokes
Felice
Jeff Wiegand

DateBook Phone

Heron Stone

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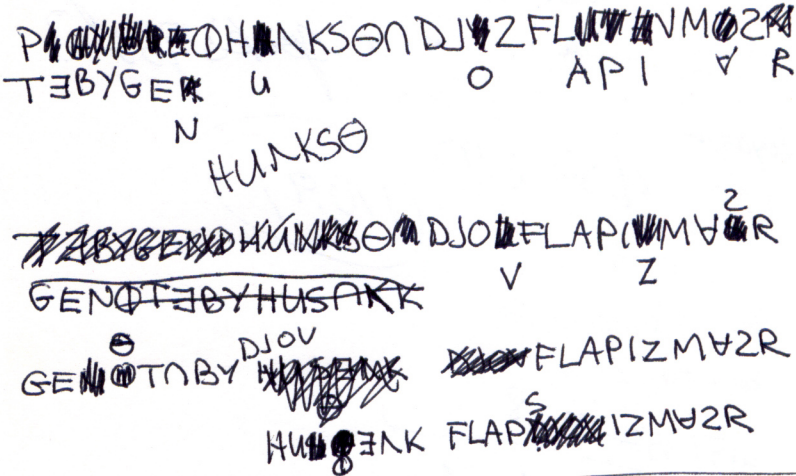
4.224
3.42
46.1
~~tagal~~
taug 1

Roger:
change appearance of letter.
don't mention it.
change letter name



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A major problem ~~xxx~~ people (who must hire people) have is hiring the wright people for the job —

1. you must ~~know~~ what exactly they are to do.

What is a waitresses' job?

" " " cook's job?

Voyager
99.50 4.50 6.97 (110.97)
Carina Software
830 Williams St.
San Leandro
415/352-7328

Dvorak keyboard
Tom Phoenix
Box 265-ed
Portland, OR 97207-0265
$5.00

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Teacher Stack
Calendar
Grade book
TestMaker

Superdrager
Debbie
891, 1774

4.225
3.43
46.2
wang 2

Get a 2-Story house
downstairs - center
upstairs - live

☆ Good thinking, in and of itself, won't solve
☆ all our problem BUT bad dumm, ambiguous, etc thinking, in and of itself can prevent solutions

MicroTech
FB 64 grayscal scanner
Mike Ericson at Sun Corp

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		Plan 1	Plan 2	Plan 3
Mac IIcx 4/80, M5680 — 3534.50		☒	☒	☒
LaserWriter NT, M6210 — 2499.50		☒	☒	☒
Extended keyboard, M0115 — 160.30		☒	☒	☒
~~Apple 21" Monitor, M0402 — 1504.30~~		☒	☒	☒
~~Video card, M0260 — 419.30~~		☒	☒	☒
~~Apple scanner, A9M0337 — 1079.40~~		☐	☒	☒
Color monitor, M0401 — 699.30		☐	☐	☒
~~Color Video card, M0324 — 750.00~~ Raster Ops card		☐	☐	☒
Mega Graphic Monitor 1095.00		☐	☐	☐
sub totals		8117.90	9197.30	~~10,350.20~~
		487.07	551.84	~~621.01~~
tax		~~527.66~~	~~597.82~~	~~672.76~~
totals		~~8644.96~~	~~9795.12~~	~~11,022.96~~
		8604.97	9749.14	

Stone Stone Stone Stone Stone Stone

6327

6525
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6328

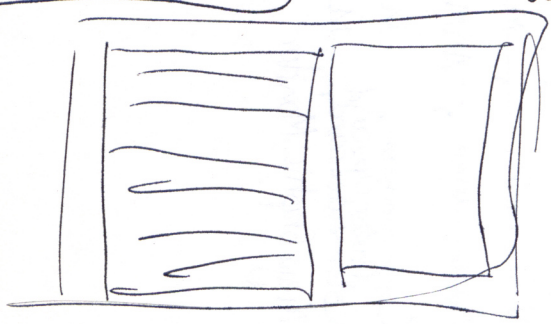
4.226
3.44
46.3
~~thaug~~ 3

DirectOctet
-800 950 3366
offer #19
Mega Screen for
for
Mega Graphics

1095

Notes cards

can't print just cards with specific words



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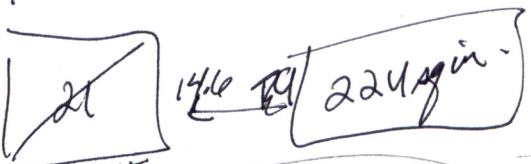
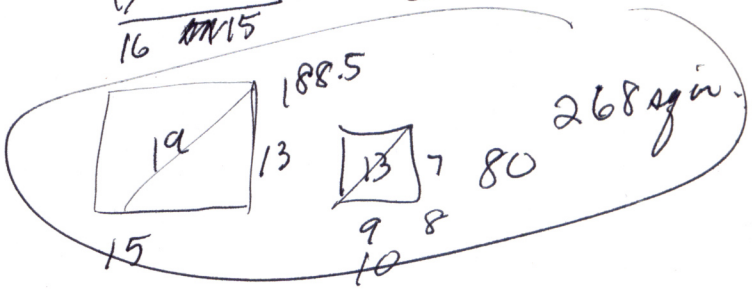
4. 227
3.45
46.4
graug 4

MacIcx	3534.50
LWNT	2~~500~~00
Keyboard	160.~~00~~
Scanner	~~1~~00 ~~1249.40~~
MegaScreen	~~1~~000.00
AppleColaMon	700 00
RouterOpsCord	750 00
	9860 88

Fax

w/tax 10451.6





$17^2 + x^2 = 21^2$

$x^2 = 21^2 - 17^2$

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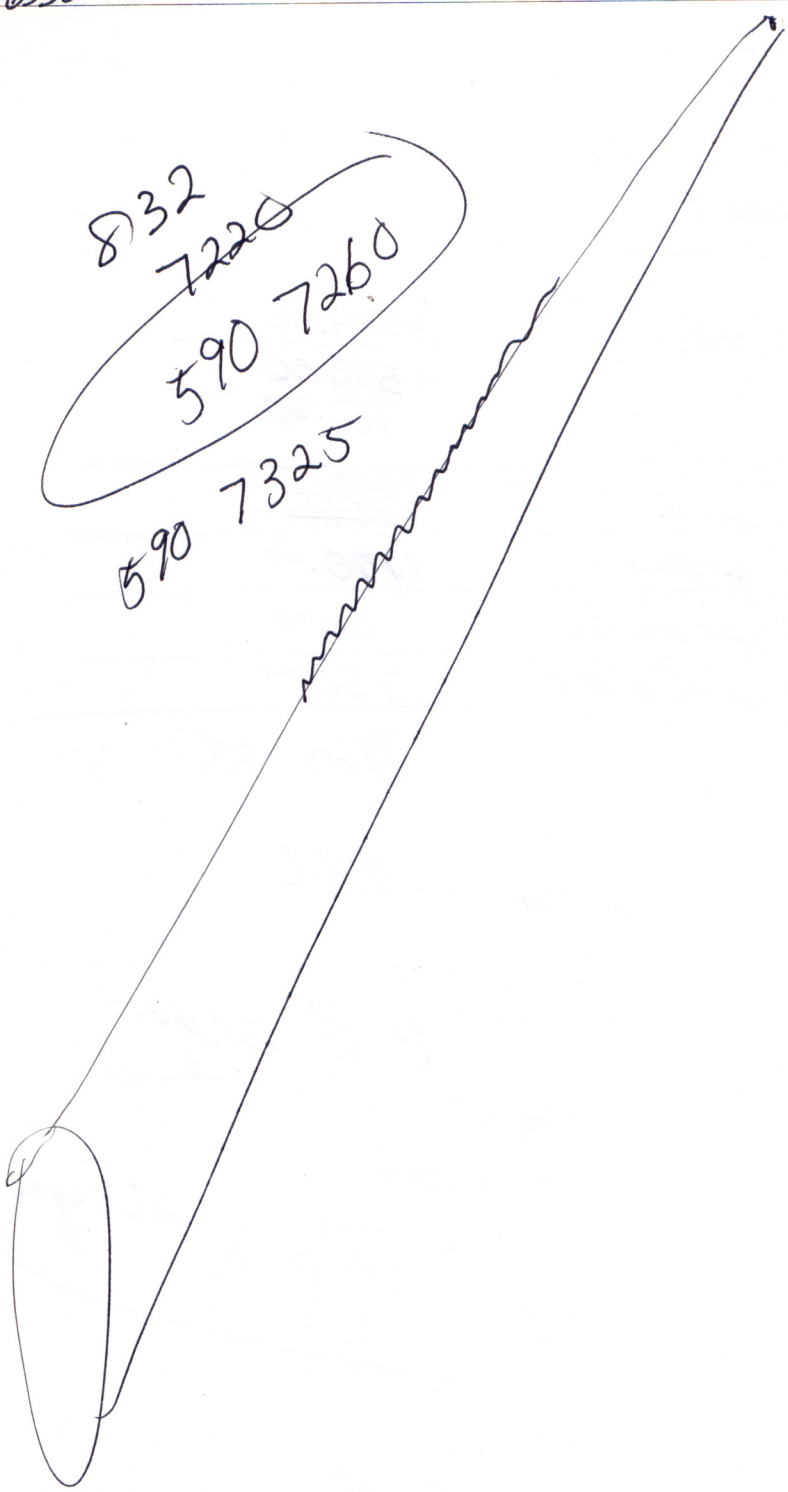
6330



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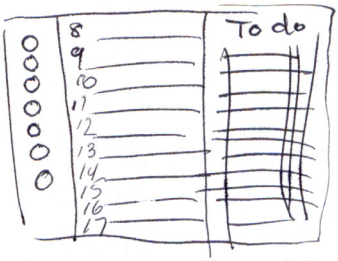

a method of manipulation

4.228
3.46
46.5
satang 5

be prepared/waiting for the subjects arrival in the arena - be wearing a "neutral" facial expression. As they notice your eyes-smile warmly as though their arrival/appearance has brightened your day.

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6332

* MacIIcx 4/80	3534.50	5350	7000
■ 4M RAM	500.00	650	
* LWIINT	2499.00	3600	5000
* Keyboard	160.00	180	
Scanner	1080.00?	1500	
■ MegaScreen	1095.00	1095	
* Apple Mon.	700.00	1100	
■ RasterOps card	750.00	1200	
subtotal	10,318.50		1000
~~tax~~	619.11	FAX	
TOTAL	10,937.61		

3ME brochure

★ If you think that these issues are unrelated to whatever problems are inflicting your organization, pass this brochure on to someone with more intelligence than you.

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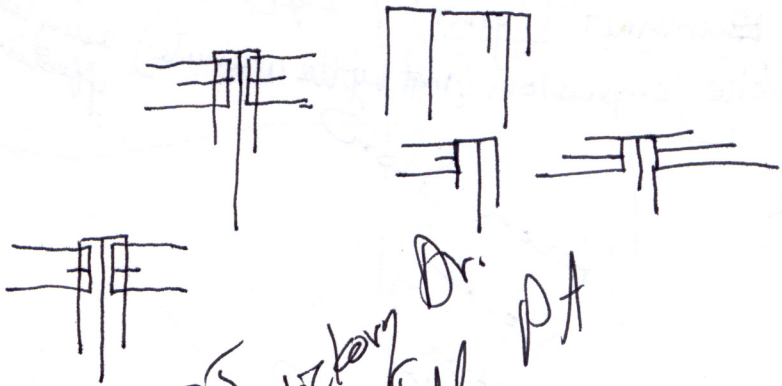
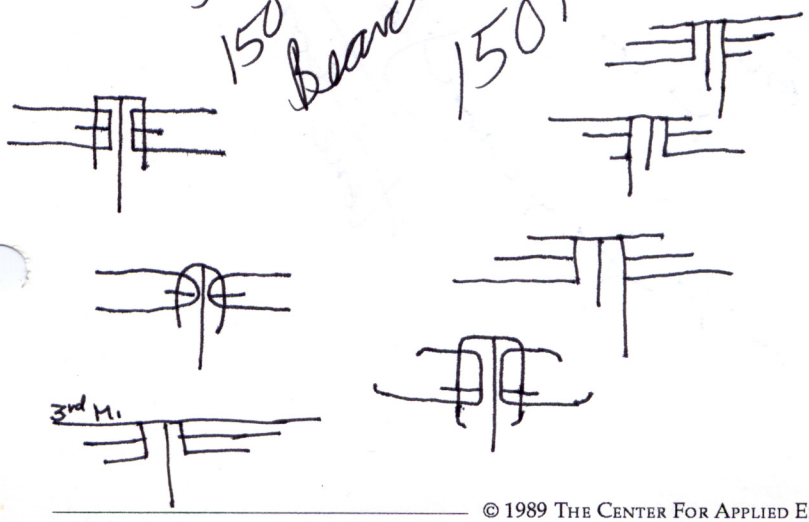
4.229
3.47
46.6
sunaug 6

4.230
3.48
46.7
maug 7



3375
150 Hickory Dr.
Beaver Falls PA
15010



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4.231
3.49
46.8
taug 8

Food Co.

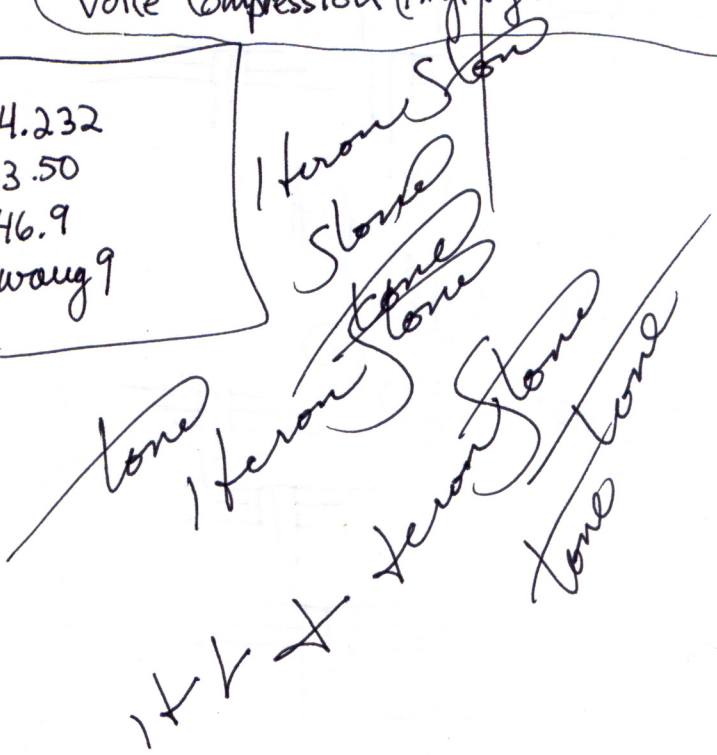
Hypercard DayRunner (integrated with paper system)
(cutter/puncher)

Timer
Calendar
Epistemology
Earthnet (Agent)

optimized for
LapMac

Voice Compression (not by the minute) using time effectively

4.232
3.50
46.9
waug 9



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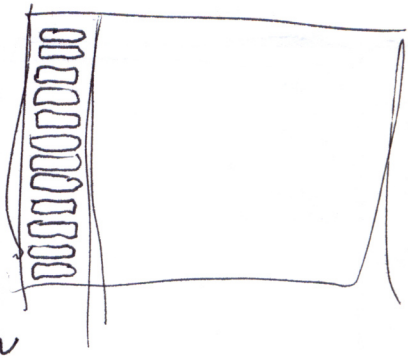
Possible clients:

companies whose ~~for~~ voice mail systems are overlooded with B.S.

Journal

~~duplicate~~ backgrounds

1. Log-in
2. Log-in report
3. people
4. goals
5. home
6. project
7. today
8. calendar
   a. year
   b. month
9. Insight
10. promises
11. memory
12. Card archive old dailies/memory/etc



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4.233
3.51
46.10
thang 10

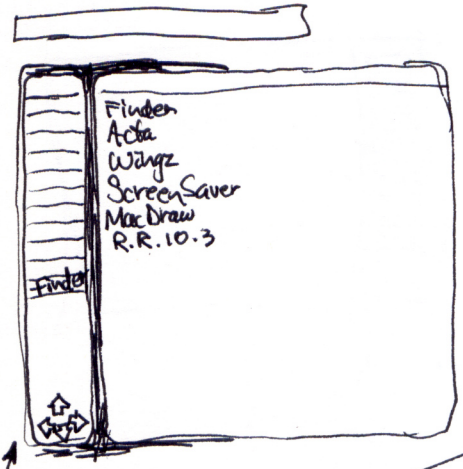
Heron Stone
Lone
~~Lone~~
to tone
~~tone~~

Heron Stone
Stone
Stone

Heron Stone Stone

Heron Stone
~~Stone~~

Stone



Navigator

A course called thinking with ~~me~~ a computer

Computer thinking

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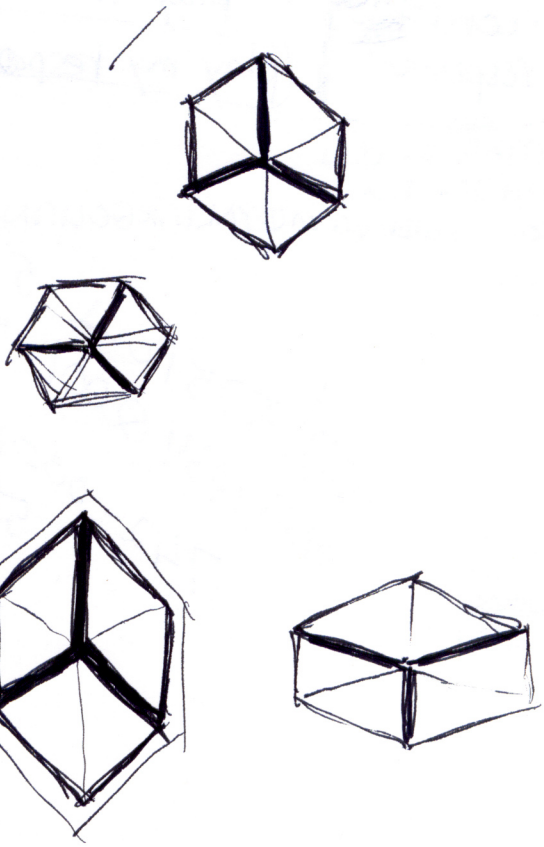
If you want to catch mice
—— get a cat.
& you want a responsible nurse
to look after mother.
— get a filipina christian



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4.234
3.52
46.11
fraug 11

fonetics test stack

play the sample

record response

play it

play my response

1. click ...
2. wait 2 sec.
3. speak

currently on #1

- ⊙ HUETZNGENNDU
- ○ etc. HUERDNYNOYNKINRGOUNN
- ○ etc.
- ○ "
- ○ .
- ○ ,
- ○ ,
- ○ ,
- ○ ,
- ○ ,

Select a sample

08.23 | 575 P002 .5
09.23 | 1034 Q001 .5
742-0001 5.0 3.2
5803

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Stack

start- all black 3 sec.
then- open iris to Earth. in space

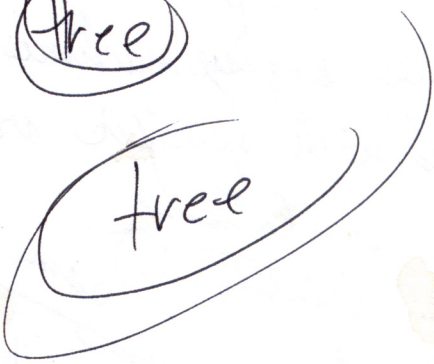
Welcome to Paradise

fade to explanation/intro.

~~fade to~~ add new {button / opaque fields}

Animated sequences in Videoworks

goals
people
today
~~goals~~
insight
new stack
projects
check in
expect a miracle



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4.235
3.53
46.12
sataug 12

end marketing stack #1 with the questions, "what is THE most dangerouse 3-letter word in English?".

Include wisdom machine

EARTHNET NEWS

---

therapy?

peoples language machines are infected with specific viruses gends

1. absolutism
2. identity - is
3. the
4. emotionalism

same

silence homework - write descriptions of what happened how you reacted

electric hum

John Cage 3:48

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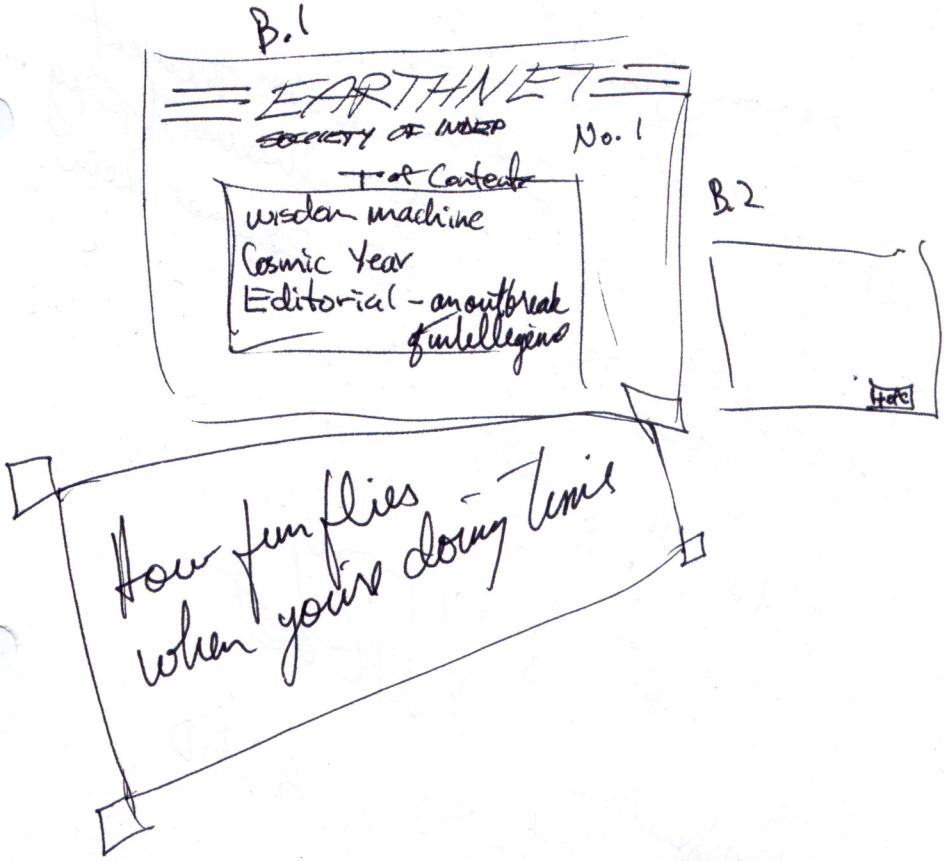
forms
- naming the form
- numbering " "
- spacing between entries
- forms as educators

4.236
3.54
46.13
sunaug 13



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4.237
3.55
46.14
morning 14

Card patent phonographics

English Pronunciation Stack

Categories of speaking

1. requests for assistance
2. greetings
3. getting acquainted

/Keron Stone

TC of 10:15 12:15 - 2 hrs Noise Assessment
TC? 12:15 - 12:45 .5 hrs. Air Quality Mg.
9995489 Expense Rein.
0703 130 - 2:15 .75

742-0001 2:15-
TC58

Anne Thon 82/1774
Bill Gast
973
1784 Deanna 524 2452 2:30

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Kolella 2120 E Howell Av. St 409 Anaheim

$10 / cart.

634 #1773 Anaheim

Laser Network

PFC = Midwayflix

$52.00

250 grams

4.238
3.56
46.15
tuang 15

Oregano Chart
I can beat your ass at dominoes

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John Gyja
719 947 7885

Champion

Assumption #1

Universe, from largest cluster of galaxies to quarks is a single living evolving system.

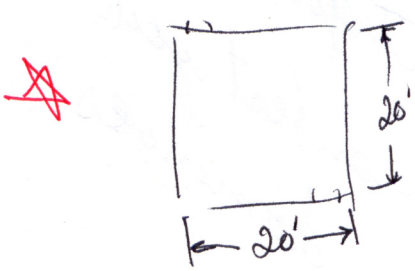
Ass. #2

No two humans will a can ever have the SAME understanding of ANYTHING!

Ass. #3

A good robot needs a meaningful purpose in life. raison d'etre

Training in the navigation room.
obstacle course



- visioned
- blind folded

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4.239
3.57
46.16
wang 16

Heron Stone
A Her
Heron Stone

Nervous system altering activities (NSAA)

- music
- sports
- silence
- journal

1. declare intentions
2. begin NSAA (above)
3. keep on going

Heron Stone
Heron Stone
Heron Stone

Earthling utterances - 1 per line (lines)
preceeding by class marker

lines of phones
clusters ~~groups~~ of lines
groups of clusters

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Analogy to (enviromental issues)

— outdriving your headlights.

it might be ok if you knew the road was straight and no one else was on it.

George KÍSDYNKÁFSKY

Confessions of a weaponeer

1910 20 mph (horse)

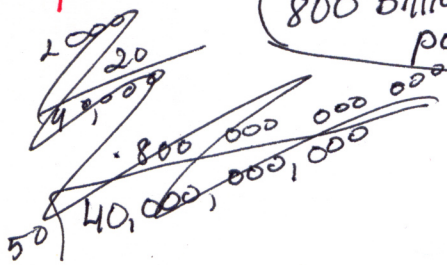
50 lbs of high explosive

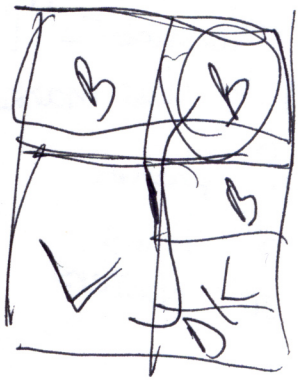
1980 20,000 mph (ICBM) (x 1000)

20 MT of high explosive (

40,000 Mlbs (800,000,000)

800 Billion times the destructive potential





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DJANGYZ∩

DG
JZ
N
AY∩

1320K
1.32M/min

650,000 KB
650MB = 8.2hrs @ 22K/sec

1.32M/min
~~7.92M/hr~~
79.2M/hr.

44 KB.

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6348

4.240
3.58
46.17
thang 17

998GN89 08 10~~00~~.6 - 11.4
401 0003 TC60 .8
11.4 - 2.4 | 2.8 - 4.6
1.6

3 1.6
3.0
1.6
4.6
.8
5.4

Stone

Stone Stone

1t
Heron Stone

6028

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4.241
3.59
46.18
frang 18

ABZ

It takes a ~~clock~~ lot of energy to be as clever as ~~the~~ some of the people at MBA.

GENDO HOMEWORK/EXPERIMENTS

Build Struct. Diff.
Build Stereopsis viewer
time stuff
meditate
yoga
sporting

BBS Networking Questionnaire
Only available to ~~other~~ Agents

401 0003

10:15 2:45 ~~4 hrs~~ 5 hrs

2:30 - 3:30 !

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6350

4.242
3.60
46.19
catalog 19

BBS ~~GENDO~~ BIO
ENET

gendo application

Most influential
personal events
public events
books
etc.
movies
~~song~~ music
people who inspired you
projects you have worked on
committments
quotes
Born/when/where
education
mag. you subscribe to
newsletters " " "

© 1989 The Center For Applied Epistemology

the sixth ~~stee~~ sick sheik's
sixth sheep is sick

4.243
3.61
46.20
sunang 20

ABZ

"intelligence" and "consciousness"/
"mindfulness" are independent
variables.

PAS

4.244
3.62
46.21
moang 21

living passionately as
an Agent of Evaition –
living as though you make a difference!

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5.5

306,233.5 sq in.

296,956 sq in.

2,062.1944 sq ft.

45.4 foot square

2130 sq ft.

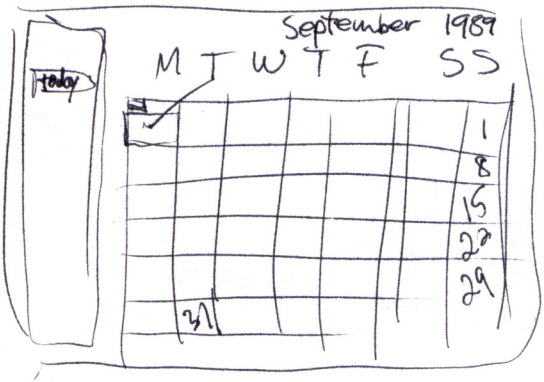
46.2 foot square

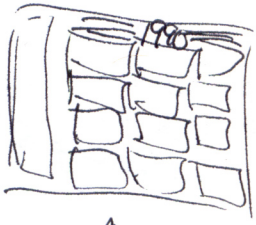
exp. #1 sweet taste

" 2 illness illness

---

the power of logic is that it eliminates time as it succeeds at prediction more accurately farther ahead.





year
month
week
today
go back one week month year

© 1989 The Center For Applied Epistemology

4.245
3.63
46.22
taug 22

Doing P.R. for epistemology –

when the time comes that you are ready to do something about reprogramming your L.M., call me. when you're ready to do something about the language environment in your company / department / group / family / etc., call me.

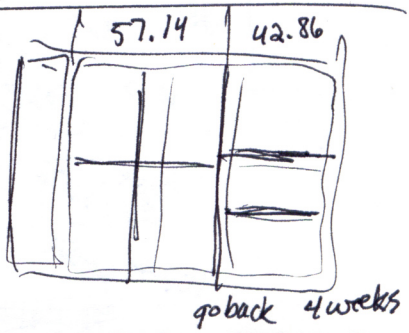
512
34p

course must be voluntary

or

I'll pick the people from interviews

4.246
3.64
46.23
waug 23



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the expect a miracle box

- gives a visual spectacle chosen randomly from 16 possibilities
- picks a quote of the day
- throws the I ching

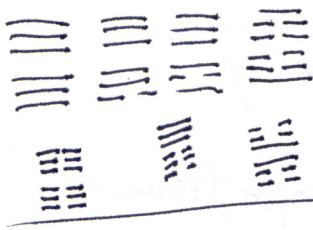
the importance of random input to creative info-syst.

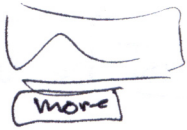
4.247
3.65
46.24
thaug 24

Education is outragiously expensive — the only thing more expensive is ignorance.

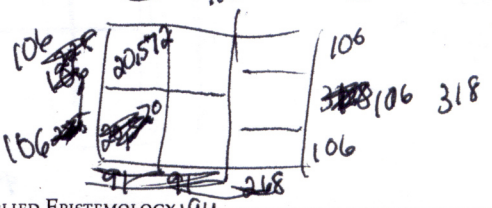
I ching Stock

wait the random of 16 seconds.
dissolves
go to the random of 64 cards





82,286
144,000
61,714
400



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342

342
572

.618 / 1
1 / 1.618

450

159
159
106
106
106
318
20,443

129 129 192

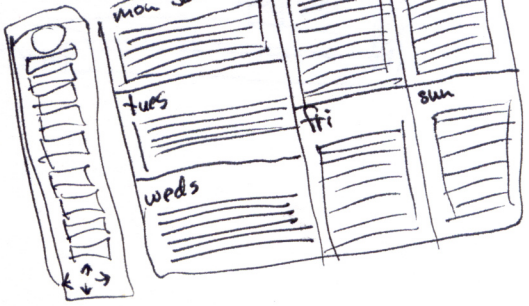
Total
143,100

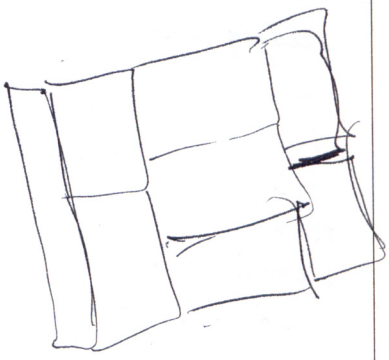
X / Y = X

81,771 61,329

mon
tue
168
169
130

112 431
112 335
112 144,385





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6356

4.248
3.66
46.25
drawing 25

pre-meeting weds nite
meeting fri, to sunday
post-mtng weds nite

Murietta Hot Springs

A weekend beginning Friday night at dinner
ending Monday morning at
breakfast.

1500

"Thank You"

10 min. max.

just a few "talking" sessions/break
follow up Weds nite.

film - music - playing
exercize/eating \ listening
yoga

4.249
3.67
46.26
satang 26

4.250
3.68
46.27
sunang 27

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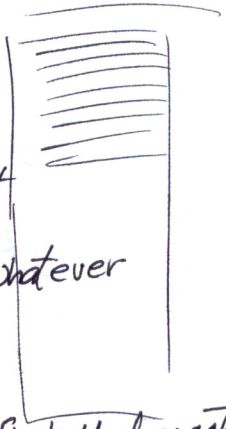
4.251
3.69
46.28
mang 28

Trish calendar

714 590 8346

Journal stacks
today (appts.)



enter text
like this→
nnnn #■ whatever

0930
1430
1900

sort by first 4 characters

on closefield
sort chars 1-4
end closefield

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6358

Jim Payne
Maritz
Mac Works

4.252
3.70
46.29

4.252
3.70
46.29
tang 29

Car Toyota
Sandy Phillips
Wk 774-5217
assembly
hmos 534-7286

10
15
16
17 18 19

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Dr. Plessett

- oxygen?
- medication
- barbiturates stronger valium

Dilday 17911 Beach (at talbert)
842 7771

Peek 893 3525
Bolsa + Beach

4.253 3.71 47.1 wong 30	the concepts of "Mindfulness" or "Mindlessness"

Test Hypercard

on mousep
go next
go recent
end mu

Social

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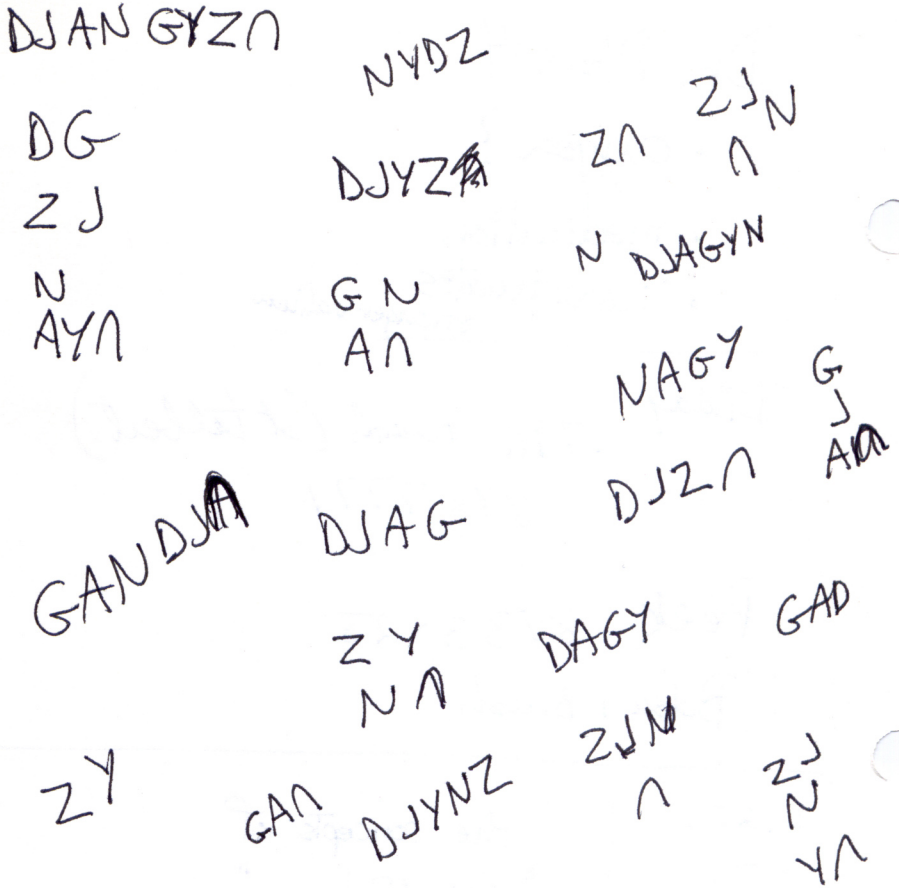

* If you know who you are, you know who I am.

Nature, to be commanded, must be obeyed
Francis Bacon

~~All things deep end in song~~
W. B. Wiegand

the door opens inward.

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DAGY

DJAGYN

NYOZNGAZ

John Giza needs a gauze,

GANDY ZJN

Jean Gaza

DJYN GAZN

DJNZ NAGY

gene gaza

GANDJN ZY

ZW

ZNJ D DJE

ZNJ GANDY DJYN GZAN

JNZ GANDY

NAGY DZJN

~~DJEA~~ DJNZ NAGY

DENNSHORN

Nrdo Hesn YDJNN GAZ GNA NZ

NED HRSNON

ZN A J G

DJY GANZN DJYZN GAN

NGA ZN

NADJYZNG

YDN JNGAZ

eden jugay

NRDOHESNN

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4.254
3.72
47.2
thaug 31

4.255
3.73
47.3
~~thaug~~ fraep 1

Different parameters/dimensions

gendo

conscious	unconscious
intelligent	stupid
mindfull	mindless

mindfulness is not a "thing" "you" acquire.
it is a process you engage in - a trained habitual way of behaving

GENDO application
a mindful use of language

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Stacks

time

t·i·m·e·s·p·a·c·e ...

the great light to Julian day 1

---

talk

the conceit of common sense.

we think all the talk about n-dimensional spacetime is too abstract to have any impact on "us" - Besides you think you already really know what reality is.

MOTHER DIED

Marti TODAY

AT

1:10 pm

I couldn't get past who she thought she was, even if I knew that wasn't who she was - I kept seeing/reacting to her definition of the situation

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6364

4.256
3.74
47.4
soaep 2

Rule #n

gends

If you think you have a more enlightened definition of ~~the~~ a situation - refuse to accept the other's definition - don't react to their evaluation of the scene. But - do it with compassion / love - We are all products of our environment / history / etc.

Heron Stone is a subset of Dennis Hart

~~FRAUD~~

Identity is a central issue

gnds

You are not who/what you think you are. It am not, however going to tell you who/what you really are. Language is not sufficiently evolved to deal with this issue yet - just as language in 1500 A.D. was insufficiently evolved to allow construction of computers

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4.25 7
3.75
47.5
susep 3

★ talking about metaphysics in English is like doing calculus with Roman numerals

---

Rights don't make sense w/o doligations

---

therapeutic strategy for estranged parents/children (adult)

- if the relationship doesn't work satisfactorily – change the labels.
- if you always called her "mother" start calling her "Marti".
- if you always called her "Marti" start calling her "mother"

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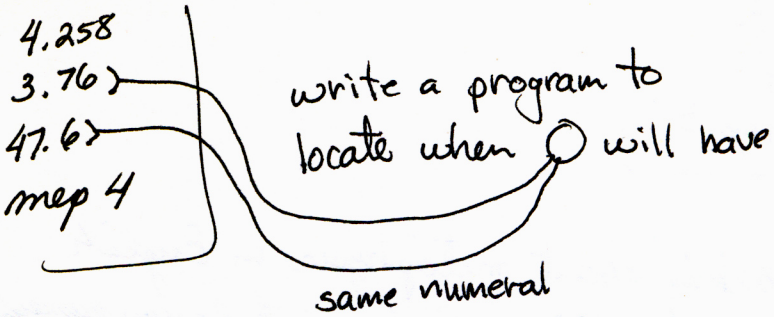
~~6365~~ 6366



¿How does this point work now?

23235~~9~~

Projects

BBS

Course in Basic Epistemology

1-~~day~~ Introduction

wisdome Made the

handouts

- Evening Talk - (with homework assignment)
- 6-hr introduction (with homework assignment)

Overview

- the
- nouns
- etc

- GENDO BELT PROGRAM

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talk

raising funds for research projects

1. form a group to determine course of researd
2. call for proposals for research
3.

Purpose of project EARTHLING
Korzybski

to develop/disseminate

EarthLing with intelligence

- infect earth
- develop the lang. (R&D)
- develop a means to spread it.

Replacing Cause & Effect

with Probability

4.259
3.77
47.7
top 5

Mother to 4yr old daughter, "No dear, you can't run in the restaurant."
OR "No dear, I don't think it's a good idea to run here/now."

gender

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since there is no way to avoid Robothood
★ 95% of the time – it would be
wise for the remaining 5% to
become responsible for the structure
of the programs that control
the robot. Become a
self-programmer.

DEVANONY

D
NN
VO
EYYAV

GWC

892 TIFF
5 8232

Scanner
MicroTech 300G
256 grayscale
RasterOp Color Board
Ram
Monitor

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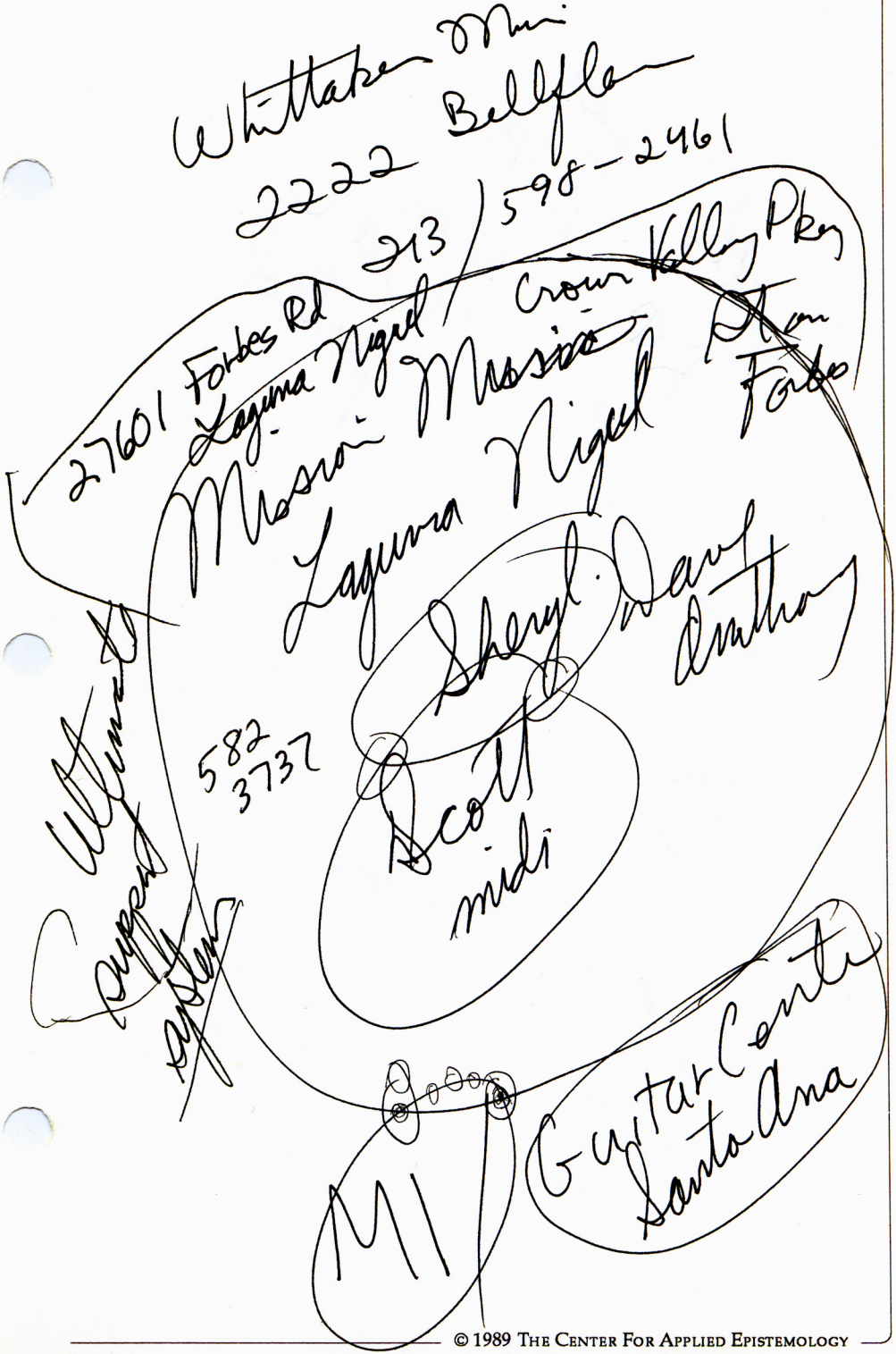

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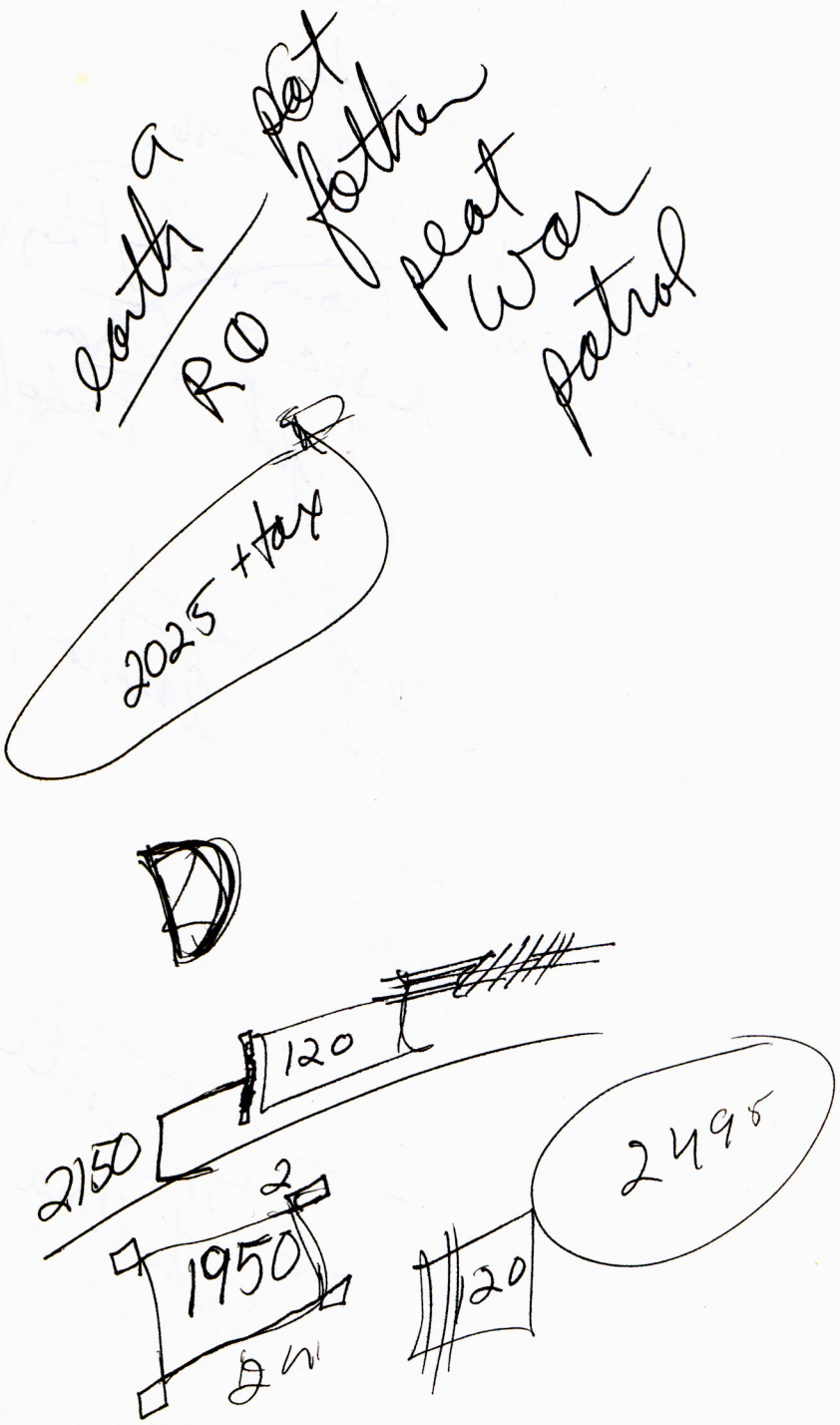
6370



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4.260
3.78
47.8
wep6

K1000SE
2072
Stand 53

7110 Stuart Av.
La Mesa

6829 Warden + G.W.
Huntington Music

Newport Area Center

4.262
3.80
47.10
prep 8

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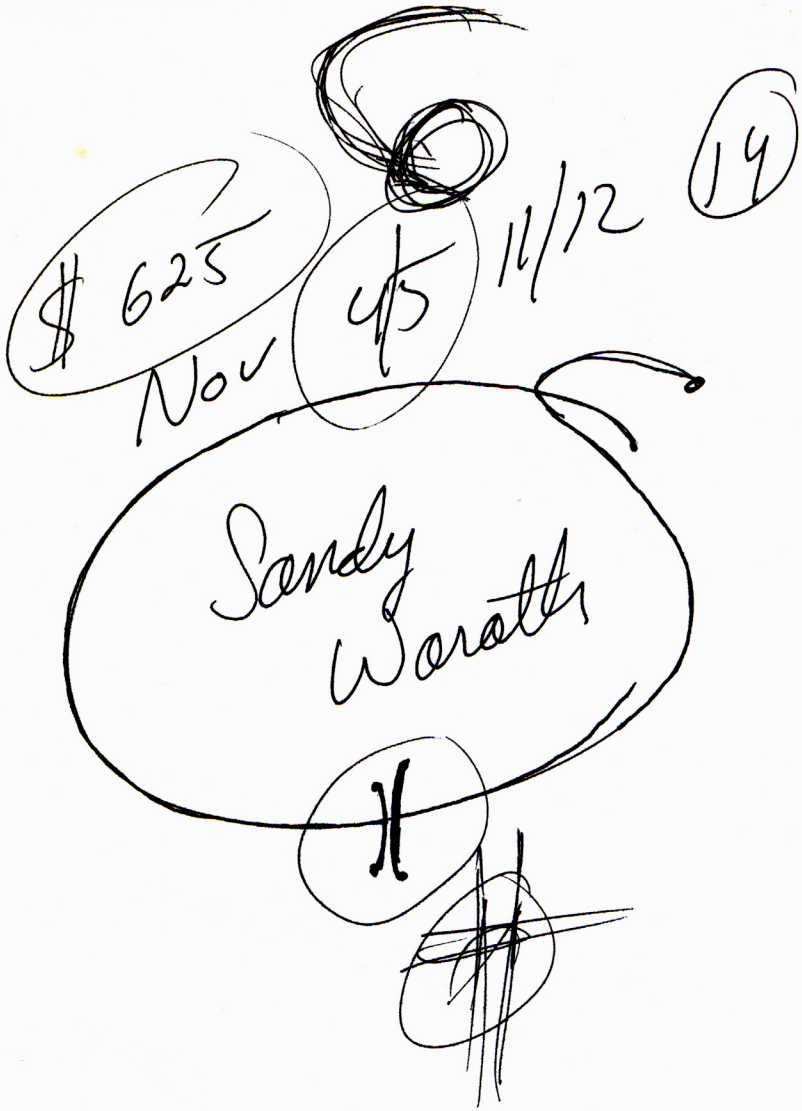
6572



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4.263
3.81
47.11
sosep 9

Earthnet
has no paid staff
all volunteers
ENET owns businesses
hires and pays people to
~~work~~ carry out the business

The Argument for → GENDO
→ Env. Ling.
→ Epistemology

- Unconscious erroneous assumptions interfere in analysis and problem-solving
- English is riddled w U.E.A.s
- You all readily know 80% of what I'll tell you. But you don't know that you know it.
- Once you know you know it – you're stuck with it. You are not subject to certain UEAs/stupidities/etc. If you care to – you can be of assistance to others.

Distinction #1 → things
→ relationships between things

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4.264
3.82
47.12
susep10

I'm a mutant.
Dennis is a mutant.

gender

A the process called Dennis behaves in ways inappropriate to the caterpillar system(s)

Of course more and more systems (human) are behaving more strangly — but its a matter of what % is odd behavior and in what circumstances this behavior occurs.

ENET's (the NPC) sole purpose is to provide the impetus and technology/tools for AofE to meet, exchang ideas to facilitate the emergence of Gaia
a networking tool and ~~marketing~~ propaganda machine

We must start funding the butterfly ~~with~~ your taxes fund the caterpillar

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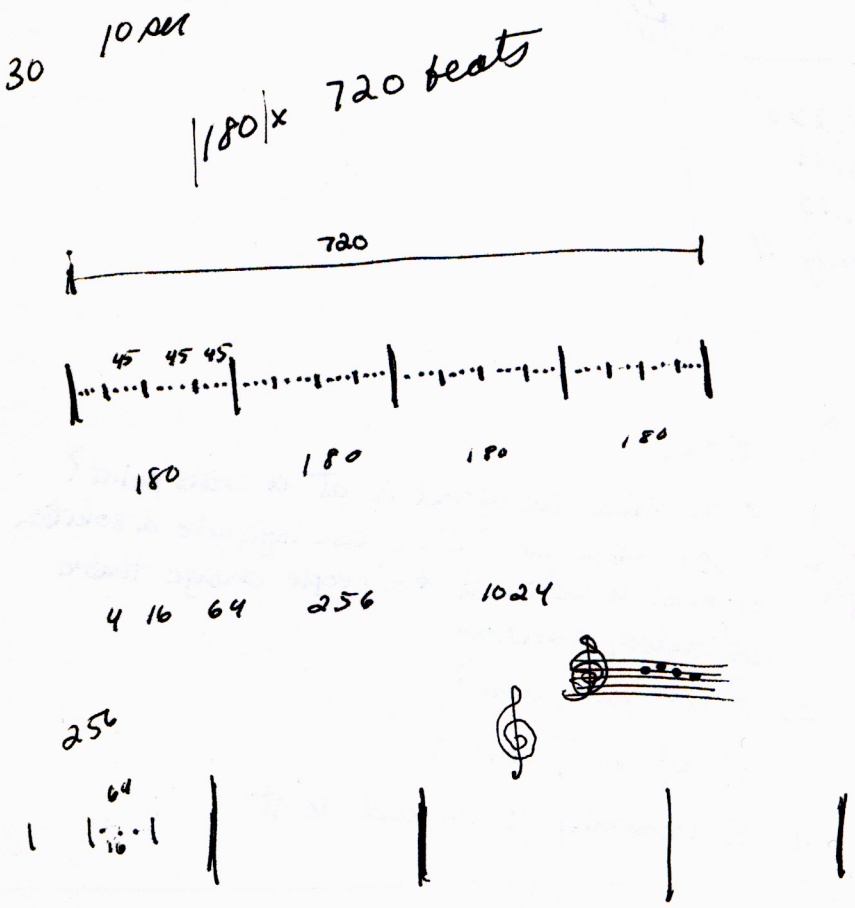
Most of us are totally identified with our ~~ads~~. We actually think that's who we are!



Just Intonation modal tunings

Just on C
" D
E
F

Heronstone.1
Just modal music

Music by Heronstone

Just music Just intonation

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Modes Dorian
Frigean
?

4.265
3.83
47.13
mep II

Questions.

1. Do you think the world is at a crisis point?
2. Do you think the PINGs can legislate a solution or must a sufficient # of people change there ~~attitudes~~/behavior
3. If not you, who?
   If not now, when?
4. find something to do and do it

A talk at churchs

I'm not here to make you more comfortable.
I'm here to stir up things – to inflame appropriate guilt. – guilt that leads to action.

One thing you can do is fund those who do work you approve of. And of course, I'd be happy if you funded Earthnet.

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In school, most of us were indoctrinated into the cult of facts and (C&E) cause & effect. We are still infected with this disease there are no such "things" as fact or the way it is. We must purge ourselves of the primitive, dangerous stupidities. Move on to Probability

Joe Galindo —

Compugraphic

Agfa

Brea

~~916 988 6596~~

993 1101

~~shipments~~

Bill Howatt

987 5182

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look for Apple Dealers to support Earthnet/Heron Stone

4.266
3.84
47.14
top 12

Ad at church
I'm looking for people who can ask good questions

what I'm looking for is at least 10 intelligent, skeptical, etc people to discuss some ideas

Call Dennis Horn
714/893-3702

Nothing to sell (yet)

System Folder
Work
Applications
Templates FREE.EPISTEMOLOGY
ztuff

Free Session
Leture
Talk
Seminar
WorkShop

4.267
3.85
47.15
wep 13

Words to define—before they can be used in serious/intentional conversations for action.

+ self/I
+ know
+ reality

No software — only docs (personal

MICRO D

2/32/21/11/28/19/27

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4.268
3.86
47.16
thep 14

Mac II w SpecMac 19" Color Monitor
213/469-8539

PCPC Shadograph
19" Gray Scale Monitor
-$2900

4.268
3.86
47.16
frep 15

4.269
3.87
47.17
frep 15

Contexts in which to present Dennis/Heron's Work:
- Researcher inviting criticism
- GENDO

If bio-feedback can ~~work~~ bring previously "unconscious" "involuntary" processes under [(conscious control)?] – what about controlling (uncon./invol.) processes that result in over-eating. ★

gendo

GENDO ★
the importance of breathing as a training device because it a good example of behavior that is automatic (when were asleep) and under our "control" (when talking, singing, etc)

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23710 El Toro Rd.
859 1818
SunCamp.

"Truth" is not an all or nothing proposition — not rooted in 2-valued logic — unless, of course, you define it that way — but that creates other difficulties.

All spoken truth is partial truth

★ World Class Runners are clocked - there's no question
? What about World Class Thinking? (only judged by peers)

Many maps — our territory
many religions — 1 god

Heron Stove asserts, "I am a world-class thinker."

It's square.
It's black.

Mike Ericson

4.270
3.88
47.18
satsep 16

3.87
satsep 15

If you think that you know who you are — you're wrong!
you can only BE who you are

gerde

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Quantitative
statistics

Qualitative
topology

4.270
3.88
47.18
sunsep16

"World Class" thinking ~~would~~ could attract a lot of nuts.

If you know who you are — you know who I am.

4.271
3.89
47.19
sunsep17

4.272
3.90
47.20
mep18

Security — whether or not there IS such a thing as "security", one's emotional/glandular response to the word/concept "security" has important repercussions in ones experience. Feeling secure is not identical with not feeling insecure. Feeling secure is a dangerous illusion not feeling insecure is a reasonable/healthy position

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6382

Forms Business / information/epistemology

sizes
- 5½ x 8½ 3-12-24
- 8½ x 11 3-12-24
- 11 x 17 12-24
- Custom

Standard forms – calendar - journal stuff - recipts/etc.

Out Put at: 300 dpi $2.00
1200 dpi ~~$10.00~~ 10.00
2400 dpi $10.00 14.00

---

the thing that underlies it all.
A fundamentally flawed/~~een~~ constricted concept of self.
in fact – the very idea that
one can "know" who/what one is!

4.273
3.91
47.21
top 19

Margaret Ellen Horn

Marti Ellen Horn
wife - Mother - Agent of Evolution
Marti Horn

Mother, etc.

1904 1989
wife & Mother of Dennis
marti horn
1904 – 1989

MARTI HORN
Marti
If you know who you are, you know who I am.
wife to Ralph - Mother to Dennis
Marti Horn
1904 – 1989
1904 † 1989

+ + +

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What are the lessons/subjects?

gendo

1. overview
2. the – absolutes – allism
3. 2-valued logics
4. wisdom machine nouns/verbs
5. silence – nonverbal experience – music
6. the concept of self

4.5. "to be"
4.6. Pronouns

→ red belt

cause & effect
probability

Personal research
Weekend at Murietta Hotsprings
fri nite
sat
sun
Mon. morning

homework?
printed handouts?

- structural differential
- levels of abstraction

Bibliography
pick 2 and read them report on them

orange
yellow
green
blue
purple
suspenders

Marti Horn
wife to Ralph – Mother to Dennis

Wife to Ralph + Mother to Dennis

MARTI HORN

Aug 19 1904 – Sept 1989

If you know who you are, you know who I am.

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6384

GENDO weekend
half-way thru 8 wk course
weekend at Murietta Hot Springs.

students plan weekends.

- each student will have set a preliminary research agenda for the wknd.
-

A purpose of GENDO is to create
an operating ~~assumption~~ environment
which makes some fundamental ~~assumptions~~ distinctions

- map is not territory
- ~~15~~ levels of abstraction

Mindful 5%
Mindless 95%
} optimum

Mindfull .05%
Mindless 99.95%
} current

– Creating a domain of clarity –

GENDO
~~8 wks~~
Red Belt – gives you the material/facts
defines the territory to be explored.
opens
points out the opening (overview of GENDO)
definitions

Orange — practice
enters the opening

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the idea of "truth"

maps are not generally "true" or "false".
A theory/hypothes/etc is not true - just like map + territory [not "the" right theory]

---

not to eliminate dualism in favor of unity
but to fracture dualism into an infinitely expandable multiplicity that merges into unity.

— making the distinction between dualism and wholism is a dualistic distinction — that's OK.

How about a spectrum from $1 \rightarrow \infty$
— that's OK.

4.274
3.92
47.22
wep 20

Software for family physicians
Create a new health maintenance regimen — computerized monthly punch-card mailer including A.I expert system to analyze info

ari cohen

Mac Brochure ?

How produced brochure
Offset ?
Include actual Typesetter output

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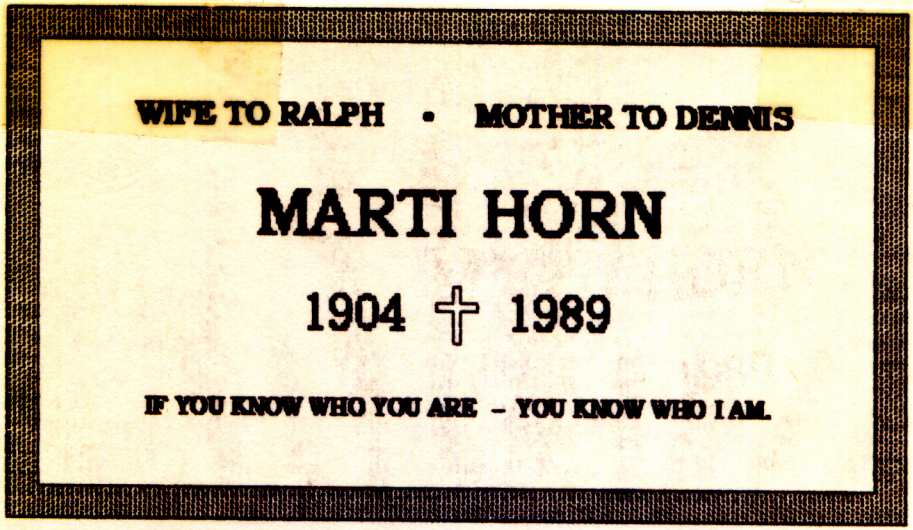

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6386

Question for Agfa

1. Genics Supplement
   a. Page A-2 — Set density?
   b. is this the right cover?

~~What's my goal~~

Goals

- Save Earth
- Make an embarrassingly large amount of money having fun doing what I feel makes my greatest contribution.

~~GENDO~~

The importance of the "concept" of "feeling that you can make a real and significant contribution.

GENDO
EARTHNET

3ME

Things of Science
Dept. 202-F, 1950 Landings Blvd. Sarasota, FL 34231
$36

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AB2

Universe is at least as conscious, purposeful, intelligent, loving, etc. as we are. ★

the best among us.

AB2 propaganda

the greatest threat to America and its citizens is not

- drugs
- Russia
- Communism
- the Ayatola
- the Republicans
- etc.

the greatest threat is to the environment!
stupidity

---

linguists talk about Indo-European Family of languages and Oriental Family of L.
But how are the various families related.

4.275
3.93
47.23
thep 21

4,276
4.1
47.24
prep 22

Write a book titled, "Feyerabend is not incorrect, then what?"

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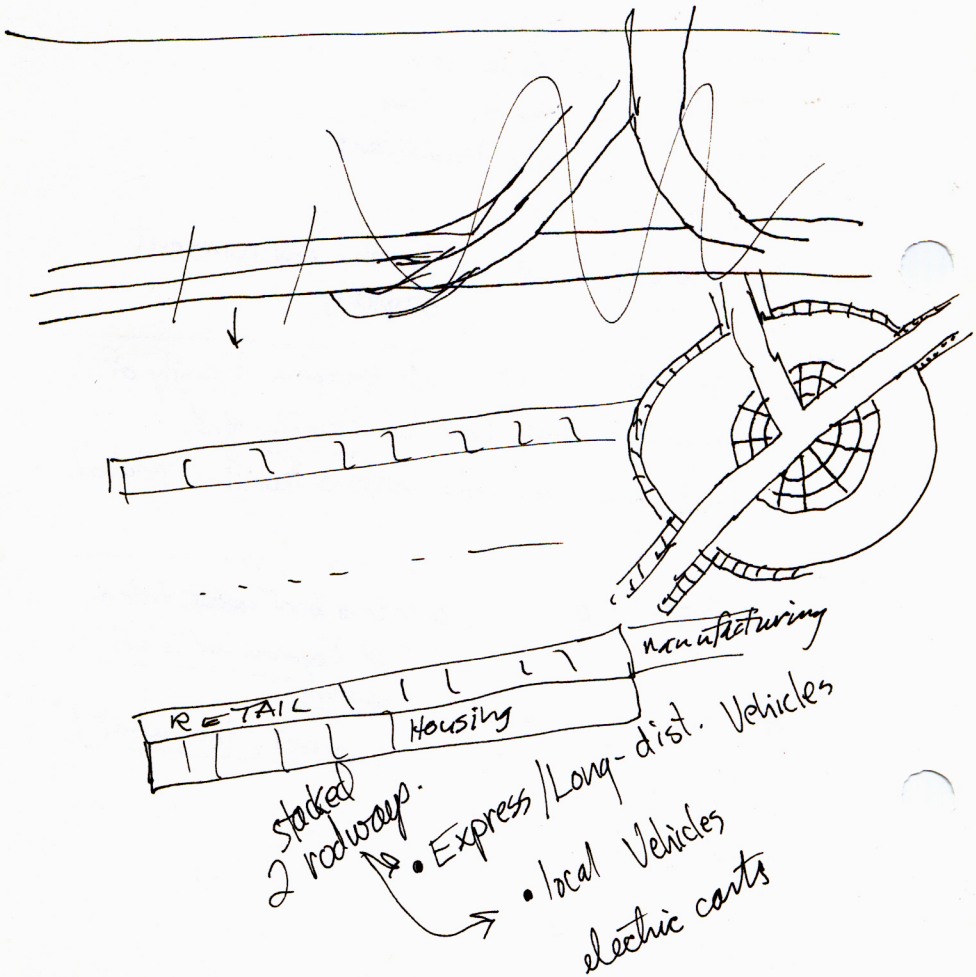
Strategy for restaurants

Assigned all customers in order to waiters - spread em all over

---

Felice/Talk

- Seeing ourselves as historical entities/enterprises/beings embedded in time
  - "who we think we are" is a different from "who/what we are."



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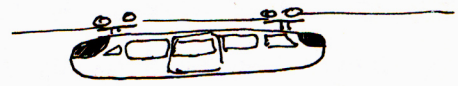
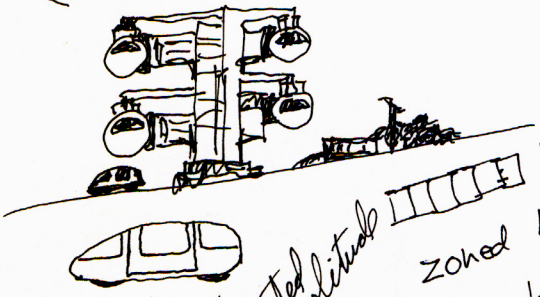
4.277
4.2
47.25
satsep 23





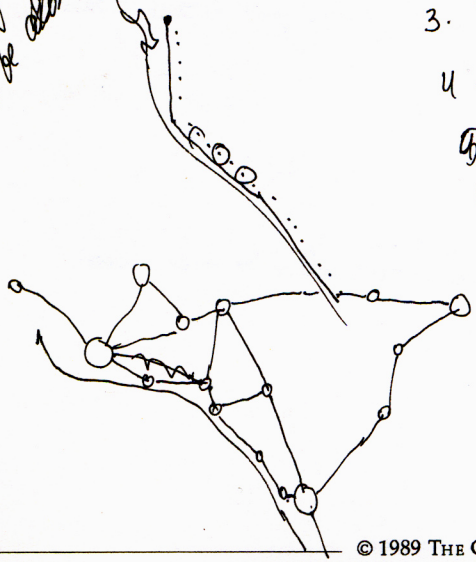
what size – 20×20
30×30

zoned by consensus of neighbor

What kinds of Vzoning considerations in

1. residential
2. retail
3. manufacturing
4. noise
5. waste
6. traffic

I was going to be a long trip – and I wanted solitude and quiet to be alone.



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It is not in the interests of Californians to continue its relationship with U.S.A.

the USA is not a viable economic unit.

A group called Heraustone

K1000
percussion
piano
winds
strings

CD 001 called "improvisations"

4.278
4.3
47.26
sunsep 24

Effective self-understanding is necessarily an historical process – the entire history of Evolution from Great Light to your dreams tonite. TUNAYT

Old assumptions
- self = body
- noun
- is
- there are "things" corresponding to every word.

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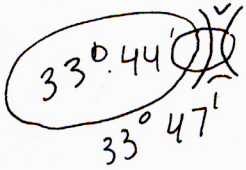
Object of GENDO is to arrange my language machine such that my daily linguistic transactions introduce an evolutionary pressure to alter/question the existing (un/pre) conscious assumptions becoming a force for a cleaner linguistic environment.

gendo



11
117.59

3403

118 14

1 10

32 47
76
123

117 04

1 16

,22

76

76

2.25

.5

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How did Galileio get people to accept the ridiculous, counter-to-experience idea that ~~E~~earth moves thru space at 1000 mi/per hour.

Helio vs Geo

Now, How do I consince you to accept the riduculars idea that you haven't the faintest idea of who you are?

gendo

orange belt

4.279
4.4
47.27
mep 25

* ~~the~~ an importance contribution of double negatives

correct ≠ not incorrect
incorrect ≠ not correct

consistent ≠ not inconsistent
inconsistent ≠ not consistent

gendo

Get them to accept a new idea in an "apparently" irrelevant/obscure domain first. Later it can be generalized.

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4.280
4.5
47.28
Tap 26

⊕ How to present Heliogeo

Which of the two following theories/statements is true?

1. the sun moves around Earth.
2. Earth " " Sun.

goals

⊕ What does "true" mean? [How could we use "true"?]

→ "truth" is a property of (statements about our experience [of the world]) – not a (property of the world).

- "truth" of a statement may be judged against experience (of the world)
- "truth" of a statement may be judged against other statements or systems of statements/theories.

< The Talk >

Theory < overview / evolutionary history / background
Practice
Predictions
Experience
Data

Declare my intention
My Purpose →

I think this is important stuff.
I'm looking for others who think this is important stuff and are willing to collaborate in research projects

Intros.

Written questions after break

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6394

4.281
4.6
47.29
wep 27

PAS

Maybe 3ME is not selling money —
I'm selling time. what if you
had an extra 1/2-hr per ~~day~~
125 hrs/year
16 days/year

10 - ~~PAS~~ 1:30 = ~~3:15~~ 3:30
1:45

1:45
330

5:15

Job #1 5.2 hr.
1350005 60-30
Eagle Valley

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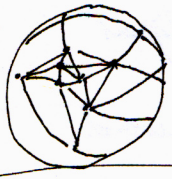
4.282
4.7
47.30
thep 28

Geotopia — Total Earth pop. 100,000,000.

Seattle
San Francisco
San Diego
New York
London
Moscow
Rome
Boston
Mexico City
Paris
Berlin
Honolulu
Tokyo
Beijing
Ho Chi Minh City



Change the military's mission to restore the health of Earth use the old structure in a new way for a new purpose.

Virex from Robert

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6396

1. Plug in all disks
2. Startup with "Server Installer" disk (Pg 34)
3. Open Installer
4. Select "Server" as Startup Vol.
5. Select Appleshare file server 2.0
   Mac Plus
6. "
7. Install - click
8. Quit
9. Add "finderfile" + "alarm clock" " control panel"
   Shut down

---

10 Startup with Server Administrator disk (Pg 43)
11. Open "Appleshare Admin
12. name server - don't press [return]
13 Enter Admin key. [evolve]
14. prepare additional volumes - skip at

---

15. Administrator Name and password.
    Heronstone heron
    earth

16 Login enabled (Pg 51)

Restart with Server

Scott Mission Music
582 3737

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Erroneous Assumptions

absolutes
the
same
identity

4.283
4.8
48.1
prep 29

~~10.45~~ 10.7 - 11.1 - 0002

gendo

~~teaching~~ general strategy to avoid confrontations
save my ass in

hostility

If the speaker has any ~~attack~~ in its intention - immediately deal at that level -
- what assumptions -
- why are you angry -

10.7
2.2
3.5
3.5
2.1

the teachers job is to be totally transparent.
- to create and "hold" the ~~space~~ environment for students to examine their assumptions

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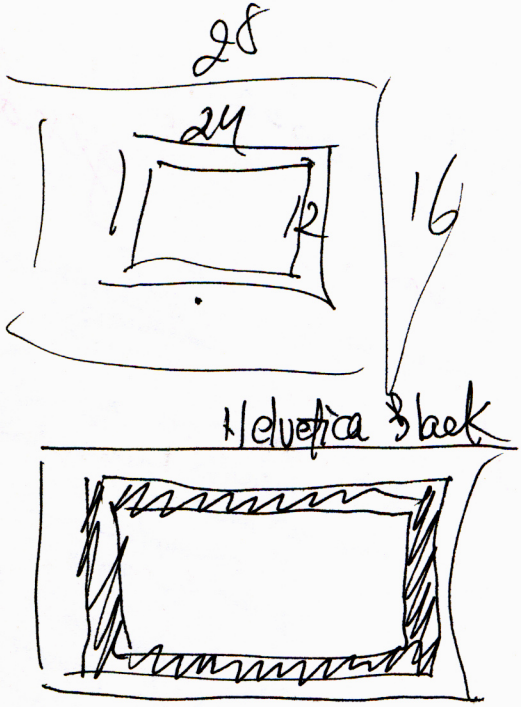
4.284
4.9
48.2
dasep 30

Depronel



Ralph's
letters
are in black
w/white background

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the question, "Is there an afterlife?", presuppose some coherent theory on the structure of the "self". Since you ~~use~~ haven't any knowledge in that area, use the term in any consistent way, etc.

What distinguishes homo sapiens from its relatives is not "language" but "spoken/written language/external language/environmental linguistics

---

2 [3x5's] for church ~~BBS~~

Space
to inhabit

Time
to share ideas

Q. What is "the Universe"? (It's a beginning!)
A. A word!
OK, I'll rephrase it.

this works for any concept.

What is x.
x is a ~~word~~ noise → Aural
word → written

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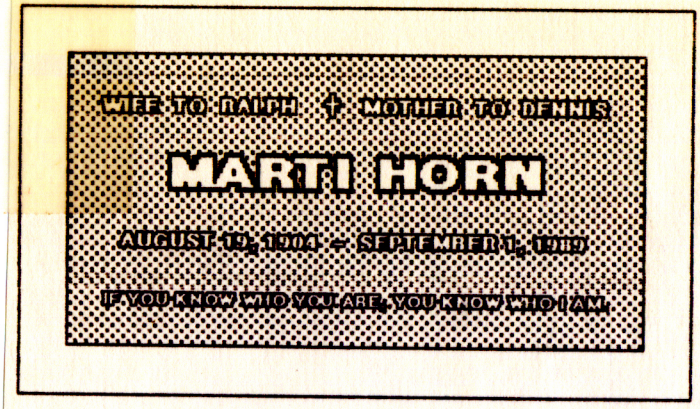

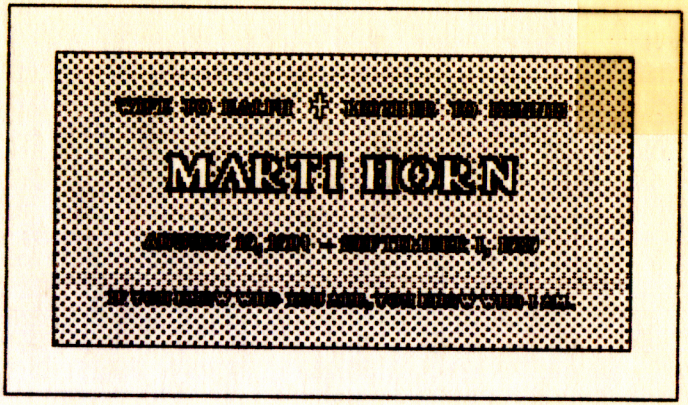

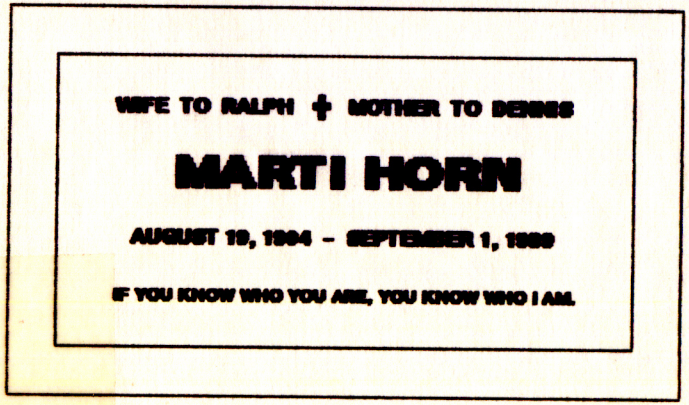

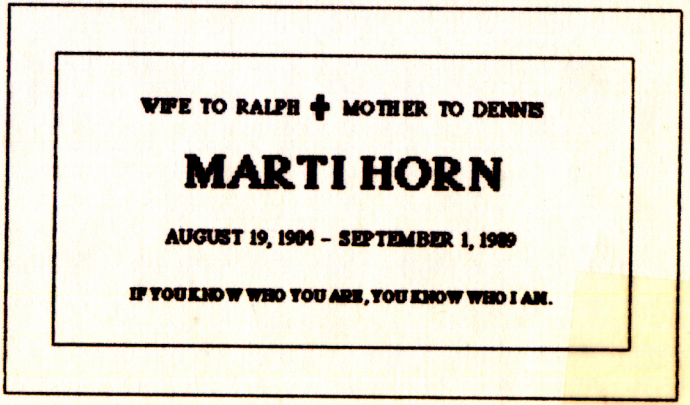

CHILD OF GOD

4.285
4.10
48.3
~~sunsep~~
sunoc /

Geocentric → Heliocentic

~~Ego~~

Egocentic → Geocentric

Direct Action
Mega Graphic
Mega Screen
19"
1-800-950-3366

100 Fonts
1-800 343 4424

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4.286
4.11
48.4
moc 2

4.287
4.12
48.5
toc 3

4.288
4.13
48.6
~~m~~woc 4

GENDO TO BUSINESS

1 hour talk
3 hour talk

homework and guide for holding a session without me - prior to next meeting

Forms Brochure

3ME

Well-designed intelligent forms make managing information easier and more productive.

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Structure of BBS

Main Menu for newcomers
Private Mail
Open Forum
Terminal Setup

Message to 1st time users
immediate access to private mail
and agent's bulletin

4.289
4.14
48.7
thoc 5

Linda Tarman
670 6799
does forms at Brook's place

4.290
4.15
48.18
froe 6

About EARTHNET
~~Private Mail~~
Open Forum
Request Higher Access
Infect me again
~~Log off/Goodbye~~
Quick Goodbye (1)

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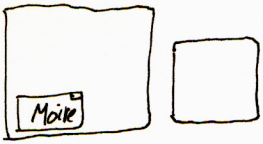

How Midi works

4.291
4.16
48.9
~~toc~~ 7

4.292
4.17
48.10
~~moc~~ 8

4.293
4.18
48.11
moc 9

Hole punch
Cutter

Heron
HSA HSA
HSA DHA DHA HSA &
Heron Stone Associates

Heron Stone & Associates
~~HSDA~~ Environmental Linguistics • Epistemology • etc.

4.294
4.19
48.12
toc 10

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4.295
4.20
48.13
WOC 11

DHA

dha

hsa

HSA

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4.296
4.21
48.14
thoc 12

Forms Questions
Who fills 'em out.
where are they from
How old
How smart
Education
etc.

4.297
4.22
48.15
proc 13

1 hr 200
2 hr. 300
3 hr 500
1/day 850

1 3ME Price List thream
2 hrs. $300
~~1~~ day $500 (a taste)

1 day ~~$1000~~ ~~800~~ 850 (another taste and a look at the menu)

The Menu
Absolutes
Reifications
to be

→

the practice
GENIUS
Belt 1
2
3
4
5
6

pranayama
rapidograph
meditation

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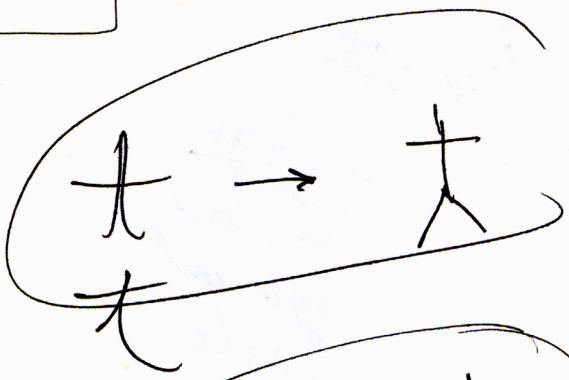
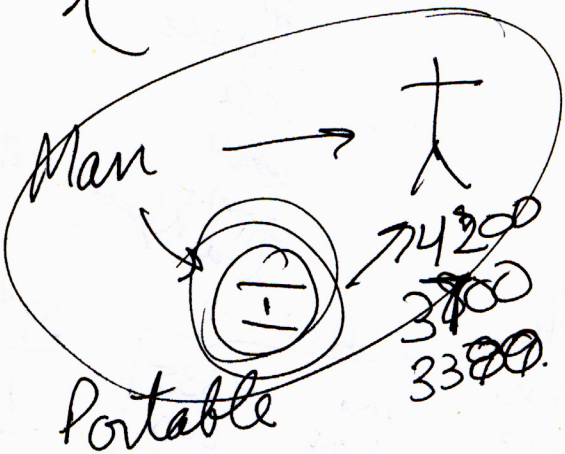
4.298
4.~~88~~23
48.16
setoc 14





74~~29~~00
3~~4~~00
33~~00~~.

IIci 80 — 4334.50
Monitor — 700 —
MegaScreen — 1095
RAM — 600
NT — 2500
Keyboard — 160

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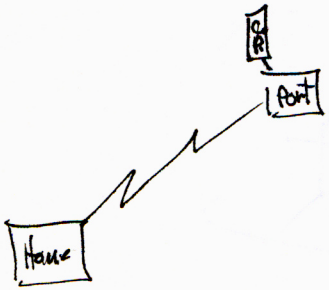

Software
More II
Ms Word
Hypercard
Oracle
Acta
~~Compa~~
Genie
Red Ryder + Host

Baler
Me

Portable

Port	3380
modem	315
RAM	455
~~charger~~	90
~~battery~~	35
	4275

IIci

IIci	4335
RAM	600
RGB Mon	700
Keyboard	160
	5795

19" Mon.
1100

LaserWriter IINT
2500

19" Mon.

w/ port.	w/o port.
13,670	9395
14,760	10,147

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Hyundai – 6,500 — $28,500
BMW – 35,000

who needs this portable system

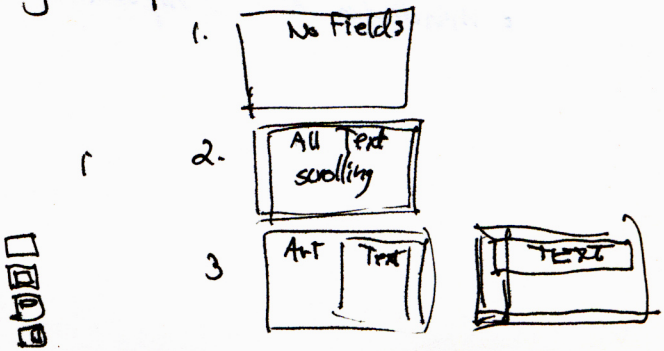
1. Donald Brem
2. Real Estate People.
3. ~~Financ~~ Commodities people

the new generation of Macs (port. + IIci) are dumsy – but sufficient to get started

4. lawyers
5. ~~Terrence~~ McKenna

Maybe this is a research project
soft-funding

Insight ~~4~~ Kinds of cards



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Members of EARTHNET —
Agents of Evolution
can host "Projects"
"Section" on
Board

4.299
4.24
48.17
minor 15

Write ~~marketing~~ letter to potential clients for portable mac – year long course

recommendations
~~pre-requisites~~

time
money
to get ~~the~~ maximum benefit from Mac Po
you must be ~~the~~ in control of
how you alot your time
If you're run by a shedule
• minimum of 5 hr/wk

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	retail		Dev.	
Mac Portable	6500		3380	
Port. Modem	450		315	
Port. charger	130		90	
Port. battery	50		35	
Port. memory	650		455	
Sub-Total Portable		7780		4275
MacIIci 4/80	8670		4335	
4M RAM	900		600	
Keyboard	230		160	
Apple RGB Mon.	1000		700	
Manitor stand	90		62	
19" Monitor/card	1100		1100	
Sub Total IIci		11,990		6937
LaserWriter IINT	5000		2500	
	Retail		Dev.	
Total	24,770		13,732	
	26,256 w/tax		14,556 w/tax	

Actually – ~~Brook's~~ co. could become one of my clients.

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the talk.

- Intro.
- Heron talks.
  - ~~era~~ Overview of evening
  - statements = my intentions Evolution
  - examples.
    - wisdom machine
    - pronouns
    - the
    - all
    - etc.
  - more statements Fundamental distincts.
- ~~Questions discussion~~
- Questions + statements
- break
- Discussion?

~~The~~ A calculus of enlightenment

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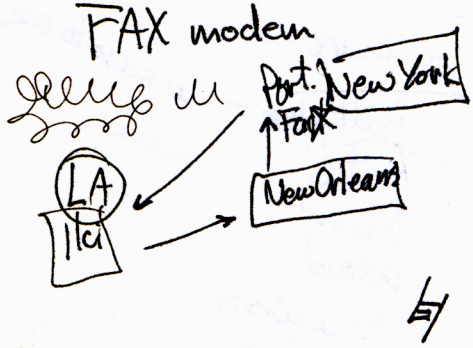
Terence McKenna

I assume that your experience of most of your linguistic interations is includes a sense that few people can keep up with you.

I feel not only that I "think" a lot like you — "I" "actually" is "you".

4.300 4.25 48.18 moc 16	Sales of MacPort luggable getting into computers at this level is [redacted] as big a change as having children.

FAX modem



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"Thinking" about the resolution/solution to a
* (problem/situation/challenge/etc.) requires
* pencil & paper — or Mac.
* without external hard storage — data is lost.

Selling Mac Port + Software

It's the system I've been waiting for.

1. MaxiSystem — IIci + Port. + cellular phone
   Timbuktu — AppleCare insurance

2. ~~Insurance~~
   Basic System ~~Software~~
   Fonts — stadard apple fonts
   INITS — SUM/SAM
   DAs — Acta/Mockwrite/Disktop
   CDEV

Evaluate MoreII

Software
- RedRyder — w macro to call earthnet
- Timbuktu
- Acta
- More
- ~~Word~~
- Mockwrite
- Big Caps
- Hypercard

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Marketing Stack for Portable System

Potential clients List.
include "known" names
Donald Bren
Irvine
Trump
Brad Gates
etc.

demonstrate on Portable and/ leaving the stacks to play with protected

---

Contract

3 mo.
6 mo.
1 yr.

120
50
6000

@ $50/hr.

Up to 12 hrs/day *	*depending upon instructors' mood mood
Up to 10 day	$100/hr after 8 hrs. and after 40 hrs.

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6416

check checks

2 maybe 3

Port. STICK

things you can do if you've got a portable.

1. Intimidate the shit out of people luggable mac
2. ~~Impress the shit out~~ Be in ~~constant~~ ~~two~~ communication with people all over ~~Earth~~ real time mac lug
3. Expand your concept of knowledge/action/self
4. Be an agent of evolution, on a new level you might not have fully experienced before.
5. Sales pitch with graphs etc

4.301
4.26
48.19
too 17

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Purpose of Talk
to infect as many as possible

Fund-Points.

get a gun that shoot loud blanks

Map is not the Territory (Wisdom Machine

The Absolutes to BE

3+2=10

"|" ≠ Language machine

All the work must continue to be grounded in personal experience —

wisdom machine
pronouns
etc.

4.302
4.27
48.20
WOC18

System range in price from 10,000 to 26,000+

minimum

Hardware — MacLuggable

- 2 Meg
- 40M
- 2400 bd.
- ImageWriter
- Hewlett-Packard Inkjet Printer

Software — TimeBinder
The Journal
Mac Project.
HyperCard

- People don't make exclusively rational, economic choices. They buy BMWs and M. Benz because of image, aesthetics, because it's "cool".
- Computers & consciousness

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The to 3ME clients

Donald Trump couldn't buy a better system

it's not perfect.

~~It weighs to much and~~

I'll be ~~calling~~
Call for an appointment. I'd love to
drop by and show you what this
system will do. at your convenience

New world of info.

An hour is enough time to give you
a good overview of...

compare horse and car.

"what can a car do that a
horse can't

It's expensive - the minimum
configuration with training
is $24,000. - It goes
up 2
8000 + 2000 Software
4000 training
14,000

26000 20°°
16000

Hyundai
BMW

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An extension of your nervous system
a tool for your expanding mental/spiritual/etc. world.

We have robots (bio-chemical systems)

muscle-brain robots - walking
driving

these work

these often don't work - emotional
intellectual
linguistic

genes

3ME
We can provide data input services

Beatrice John Hancock
991 4170

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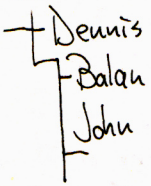
1. My name is Dennis Horn
~~My name is called Heron Stone.~~
Oh - so you're Dennis Horn.
OH NO! I am Heron Stone. my name is Dennis Horn
You mean you're called Dennis Horn.

4.303
4.28
48.21
thoc 19

In music improvisation —
if you play a wrong/unintended/unexpected/etc. note, play it again and then again.



4.304
4.~~XX~~29
48.22
proc 20

Dennis Horn & Associates

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Important Epistemological foundation
redefinition of "self"
smaller to bigger
ape egg " Earth

GENDO –
the importance of not believing/gelling/etc.
into a hardening of the categories.

Daily Planet or EARTHNET
includes reference to interesting books,
articles, etc.

Monthly Planet

DAILY PLANET

4.305
4.30
48.23
satcor 21

Name Therapy – the nature of names

Alternate mappings

gendo –

24 hr. clock
moon calendar
phonographics
newmerals
new name
dvorak

GENDO belts are achieved by mastering
~~phonog. alphabet~~
lunar calendar
~~16~~ 16 hr time
dvorak

MacLug and MacIIci

Mac Plus

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GENDO Application

data is seperate from the formatting

Both

lunar and old style

16 hr 12 hr 24 hr

phano A phano B alphabeta

neumerals arabic Roman Numerals

~~Marketing~~

Selling MacLugs + Training

~~Do you own a~~

did your car cost more the $25,000

do you have more than 10,000 in jewelry

Min. Sys.

Port. + Plus

Port + IIci

~~Looking~~.

64
50
3200

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Jim Hansen
3514 Highland Dr
Carlsbad 92008
619/729-3383

during the transition

Some are committed to the caterpillar
Some " " " " butterfly
Some are comfortable in both situations
many are just confused

---

the need to contribute - to make a difference - to participate ☆

the need to be selfish - to secure my own wellbeing.

cleaning up your lang. mach. contributes to both needs.

In the course of becoming more intelligent, less stupid, you become an evolutionary node/force/etc. - just in the process of living each day - earth's integrity is enhanced.

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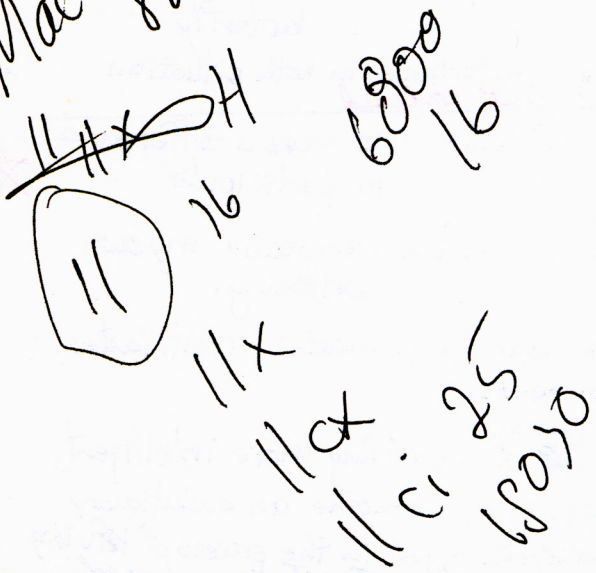
6424

4.306
4.31
48.24
~~sunoc~~ 22

A lifelong "objective"/purpose/etc.
could be the ongoing development
of Dennis' physical well-being
~~wee~~
intellectual
emotional
spiritual

Hi - I'm Wally of (Wally's theories)

Mac Guy



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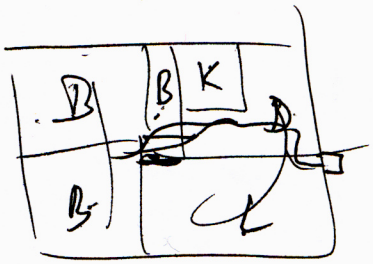
teachers

roy rodgers
frank zappa
alan watts
alfred korzybski
irving goffman
benjamin whorf
John bonner
stanislaw lem
P.D. Ouspensky

Victor Borgé

1 Mac 128
2 Mac 512
3 Mac Plus
4 Mac SE
5 Mac II
6 Mac II cx
7 Mac II ci
8 Mac ~~[illegible]~~ Truck

Mac III



4.307
4.32
48.25
moc 23

GENDO
one of the requirements of GENDO is that you read x books/year.
and attend seminars

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6426

In the domain of intellect, language, ~~GENDO~~, epistemology, etc.,

Dennis is hot.

Forms form
customer
size
~~font~~
font size
Qty.
~~cost~~
price

Print & Deliver Service

listen Speak Read Write

4,308
4.33
48.26
~~toc~~ 24

Selling Mac Port.
if no cellular phone
phake it with PP Host

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A modest proposal ~~for~~ concerning
the abortion problem.

~~feed the aborts~~
process the aborted foetuses
to feed the starving people of Earth

Eileen Dodson
H 714 846 1726
W 213 429 7777
16442 ~~Cañada~~ Camino Cañada
H.B. Bolsa Chica
Heil

protons, neutrons, etc → quarks
bosons
leptons: electrons, muons, tau particles

4. 309
4.34
48.27
WOC 25

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6428

4.310
4.35
48.28
thoc 26

It's true that Macs are the easiest computer to use. But – what's happened is that they're so easy to use, that much more is expected, much sooner. You can't win.

A difference however is that the learning is more fun/stimulating/etc and less tedious/frustrating/etc than DOS – And you are productive sooner

Can't compare DOS and Mac
Can " OS/2 " "

Why not build a computer with no HD.
All STATIC RAM.
~~80MB~~
64MB
128MB

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Mac Demo

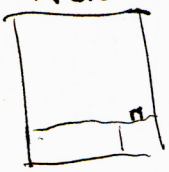
- phone my home machine
  Timbuktu
- GENDO
- EARTHNET
- Acta
- Other software
- Get current Stock Quotes

IIc, 8/80
laserwriter NTX
19" Grayscale + card
19" Color + truecolor
color scanner
software
mac portable 7800
port. printer

} 20,000

Learning factor
8 to 1

Heron Stone Associates



$ 35,000
10,000
$50,000
$45,000

Year-Long Training

Order NOW and you might get one in 2 months

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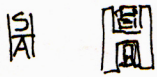
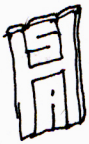
4.311
4.36
48.29
proc 27

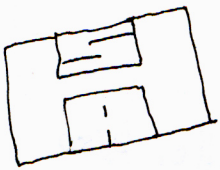
Dennis E. Horn
Director of Research
~~and Development~~

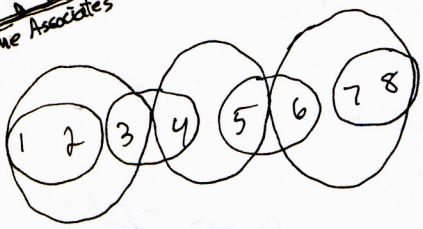
Heron Stone Associates

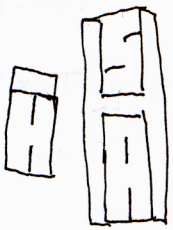
Environmental Linguistics • Epistemology • Information Management • etc.











Aren't their some fishes that change sex?

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4.3/2
4.37
48.30
satoc 28

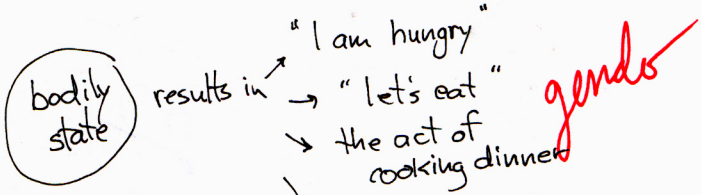
It's not so much what ideas you consider/explore/hold/etc.; its your relationship to those ideas/ideologies/etc. Are you "identified" with those ideas? Do you think those ideas are who/what you are?

gendo

4 types of to be

is of identity	I am a jerk.
is of assistance	I am running.
is of existence	there are ducks in the toilet.
is of predication	I am hungry

gendo



gendo

GENDO class of
TO BE

lead student discover the types of "to be" above

one session devoted to this.

Get 20 examples as a test 6436 ★

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8956 006

NASDAQ

APPL BX

APPL EC

38

OTC APPLE C

Apple C

Ch 22

bottom line.

NASDAQ follows

APPL

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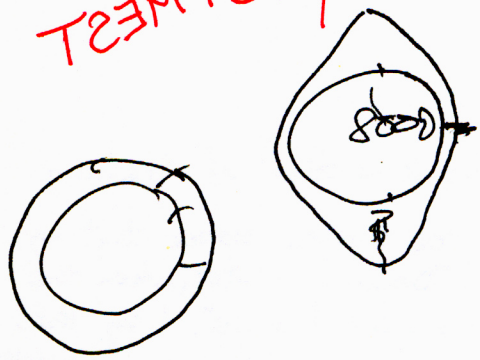
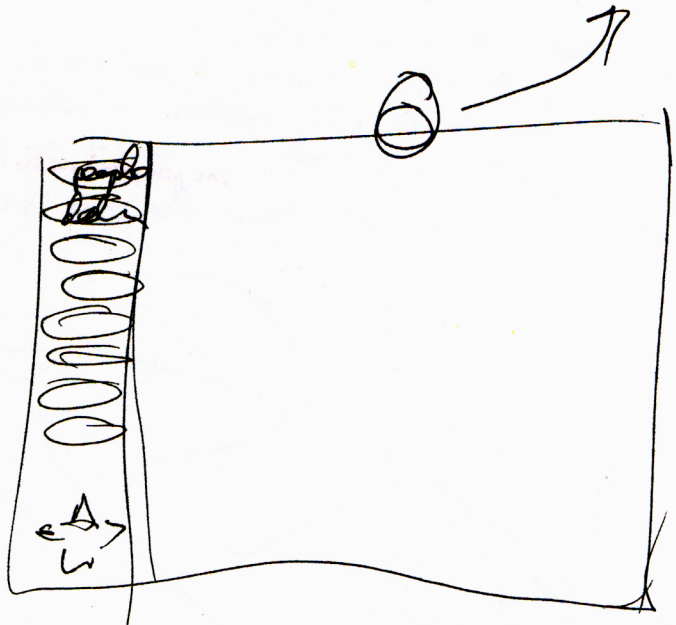
chumcho ge'a jay

TƧƎMTƧOU/DJYNDJEY





4.313
4.38
49.1
Dunoc 29

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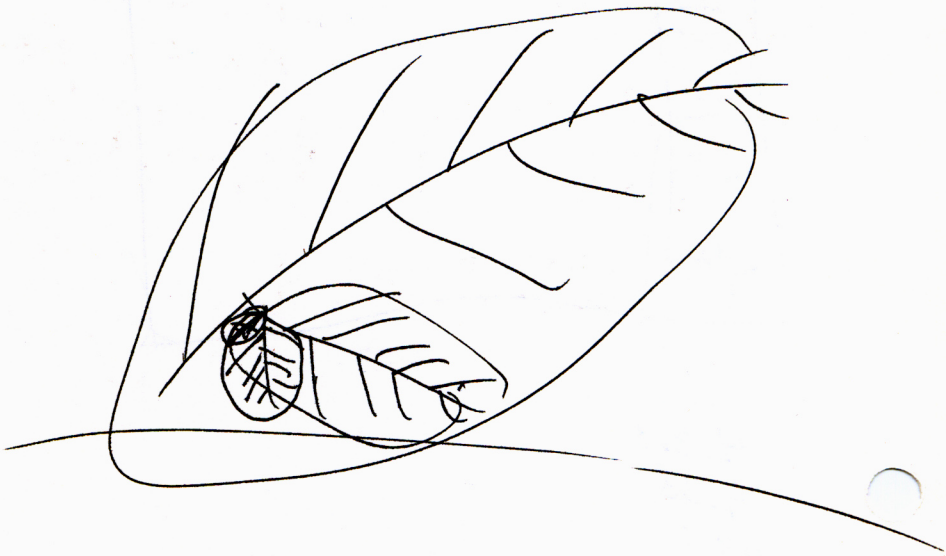
4.314
4.39
49.2
moc 30

Reality switching as a method of teaching

e.g. Debbie tells another server that my name is "Dennis". later, when that server calls me "Dennis", I say that's not my name, It's Heron. The server then talks to Debbie

- if Debbie comes to me alone, I can carry it further by telling her the truth... and so on. i'm just playing with her.
- if they both come, the game is over.



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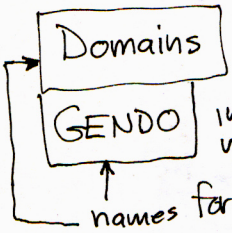
one major function is "~~go back~~" go ~~previous~~ recent

go next
go last
go first

learning information navigation
to manage vast amounts of data with less frustration, pain, etc.



GENDOmains
GENDomains
GENDOmeigns

GENDOmains
WINdomains

Carol
John
Genni
Balen
Dennis
[redacted]
Jack Canfield

How much sales will we need the first year?

250,000
500,000

We must choose the first clients carefully
We'll be accepting applications for the next 3 months
deadline Mar 21

20 clients @ $50,000

$200 application fee.
non-refundable
applicable to final Bill.

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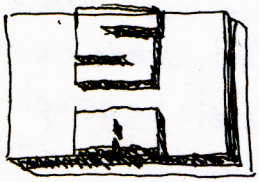
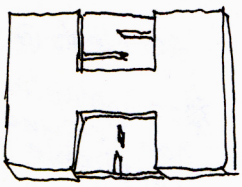
Minimum configuration — $31,300

MacPlus	1500
Mac Port.	7800
ImageWriter II	550
24 Baud Modem	4500
HD 40 Meg ~~MacBottom~~	~~30~~,000
Total Hardware —	11,300
training	20,000
	31,300



#SA needs a separate BBS not part of ENET

Get lessons by downloading from ~~ENET~~ and uploading



Test

Test	identity	pred.	ass.	exis.
1. Bill is a jerk.	X			
2. Bill is stupid.		X		
3. There are crowds on Bill.				X
4. Bill is vomiting			X	
5. Democracy is the best gov.	X			
6. Some cats are very smart		X		
7. Bill is a criminal	X			
8. Geo. Bush is pres.	X			

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what if it really is the best of all possible worlds? a real reunion of departed loved ones, parents, lovers, friends, etc

---

One-day $500.00

client brings portable and plugs in ~~master system~~ central control and downloads stuff.

¿WHAT ABOUT DVORAK?

Do dd gendo workshp with mac

Acta
Word
Excel/Wingz
Stars

Two possible beginnings

1. ~~We set it up~~ then set it up and show 'em a little and leave 'em to explore alone for a while. (a day or so.)
2. We stay with 'em and teach.

Moon in Beehive

Lloyd Sieden consults on Bucky Fuller applications
32921 Avenida Descanso
San Juan Capistrano, CA 92675

Robin works at the library

Heronstone ~~Institute~~ Associates

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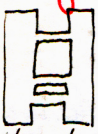
4.315
4.40
49.3
toc 31

Add in LA Times ~~for~~ GENDO

gendo

It's here.



GENDO combines the latest in high computer technology psychological/epistemological research goal/information mgt.

$ 30,000 - 50,000

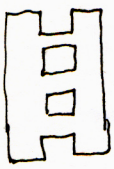
who are the ideal candidate.

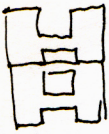
needs time + money

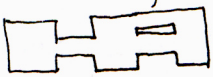
preferrably no direct computer experience

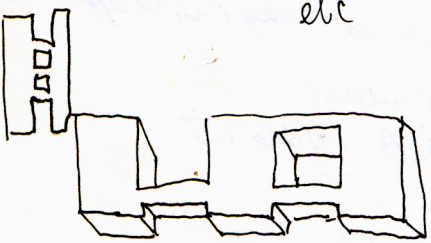
be egaged in project involving other people

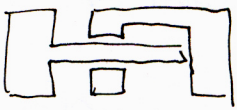
etc

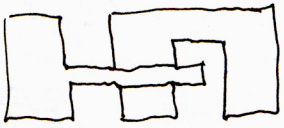


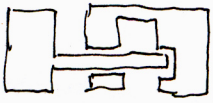












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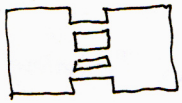
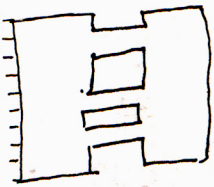
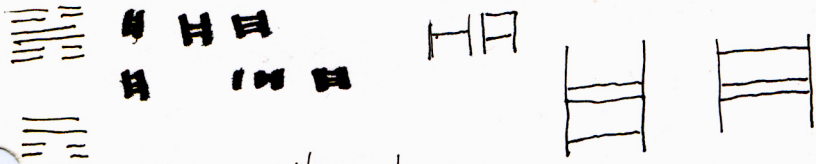


Dennis E. Horn
Director of Research

Personal Information Mangement • Environmental Linguistics

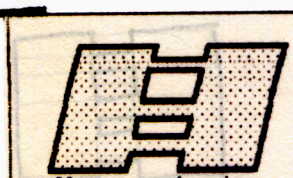
5842-A Santa Barbara • Garden Grove • 92645 – 714/8933702





People @ Heronstone

Carol Yabu – ~~Money~~ Finance
Genni Cross CEO – Marketing
John Hanna – Hardware/Technical
Balen Menen – Software
Jack Canfield – ~~Research~~ Education
Dennis Horn – ~~Research~~ Epistemology



Dennis E. Horn
Director of Research

Personal Information Management • Environmental Linguistics
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Basic Contract.
Equip. + 3 mo. Training

HA offers

EQUIPMENT
SUPPORT
TRAINING Sequence
- Computer Training Mac
- Personal Information Mgt. (A theory of)
- — GENDO (doing it for its own sake
- EARTHNET
- ~~Aulan Greeds~~ Oingo Boingo

Goals Section
- body
- mind
- money
- fun
- career
- making a contribution

Having a "vision" isn't enough for me. In order to realize it — I must articulate it.

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Training Process plan the space

Session 1
1. Help them set it up. 3hrs.
2. They do tour ⌘Z
return key to answer dialog box
learn typing
• by looking
• w/o looking

day 2 ~~Hypercard~~ Timebinder 6 hrs.

session undo ⌘Z

day 3 GENDO Software 4 hrs
Acta

day 4 the Mac System 4 hrs
Viruses protection

day 5 Software 8 hrs.

Acta - life outliner

GENDO Stack includes audio tape for goals process

⌘Z

* Lesson Stacks
  - the wisdom machine + verbs
  - the
  - absolutes
  - to be
  - the map ≠ territory

Lourdes

Modismos
JEET?
NOJEW?
did you eat?
no did you

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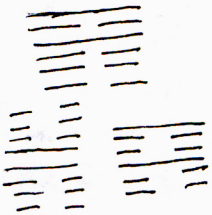
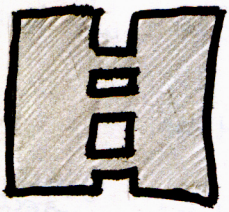
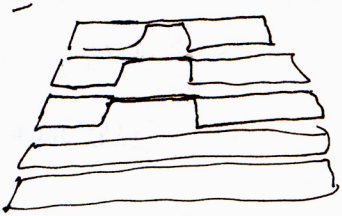
4.316
4.401
49.4
~~[illegible]~~
wow 1

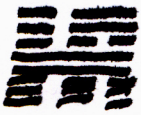
4.317
4.42
49.5
thor 2

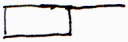


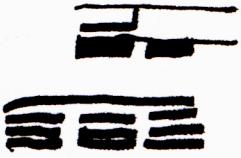




4.318
4.43
49.6
prov 3







A. "I'm attracted to you."

B. "I've decided to be attracted to you."
what's ~~the~~ a difference?

gmdb

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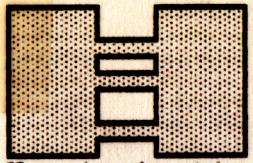

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Dennis E. Horn
Director of Research

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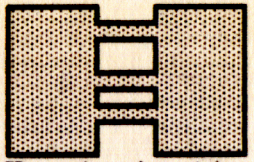

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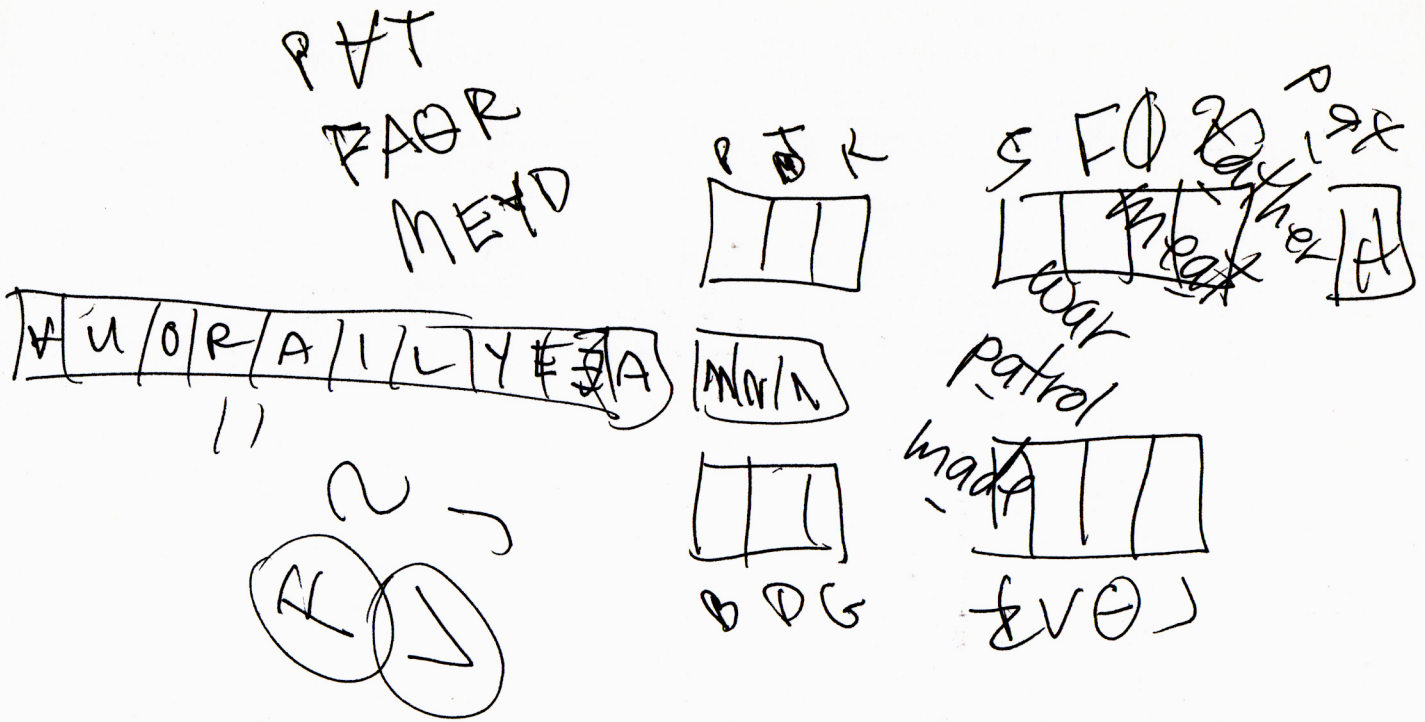

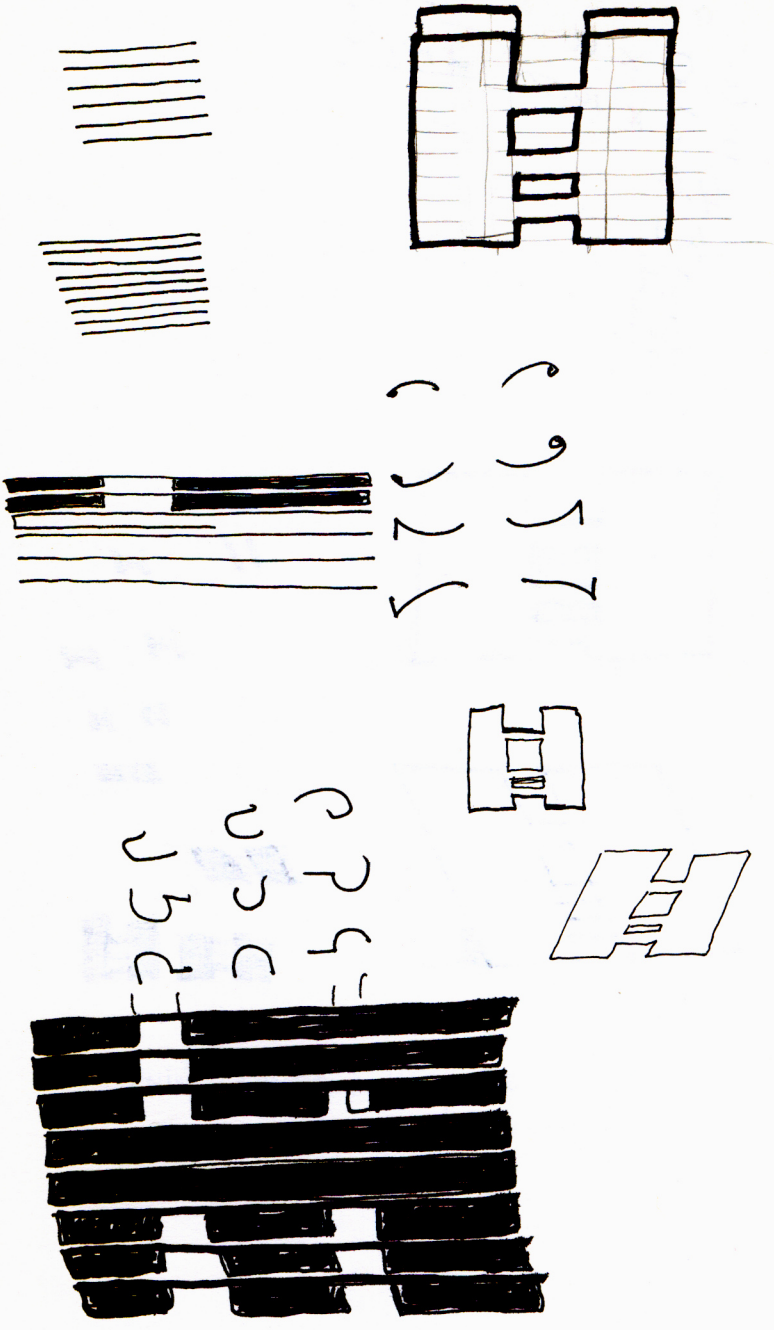

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1.9
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6.4
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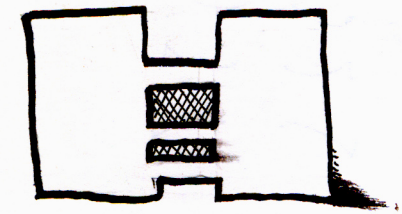
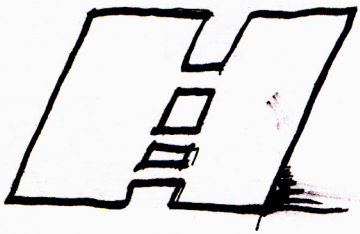
5.8
25.8

53.90
270.90





Claudia:

about caring what others think of you.

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Info. Mgt.

sorting by applications
" " subject

GENDO
Epistemology
Earthnet
Linguistics
Business

MacDraw
OverVUE
Acta
More
PageMaker
Word

Liz / Bank of Calif.
~~534 0300~~
534 0300

Research
calendar
HA — stacks
etc.

Documents — Personal
Word
Acta → Applications
Draw
System Stuff — Utilities

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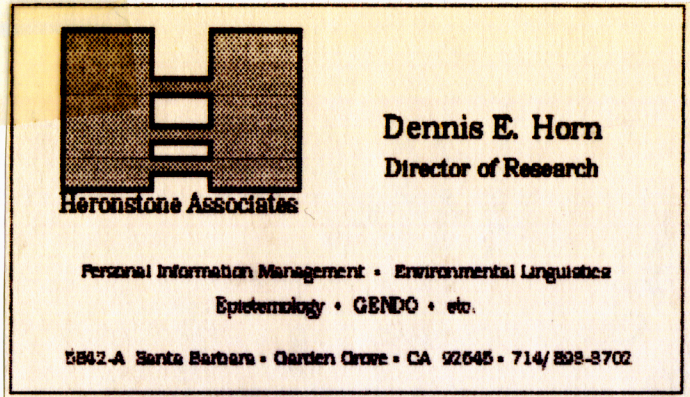
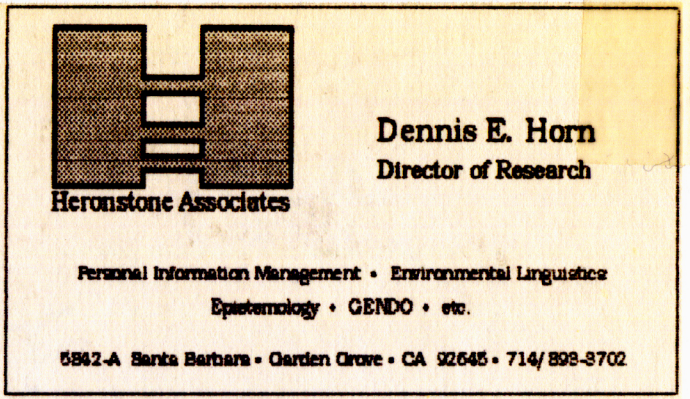
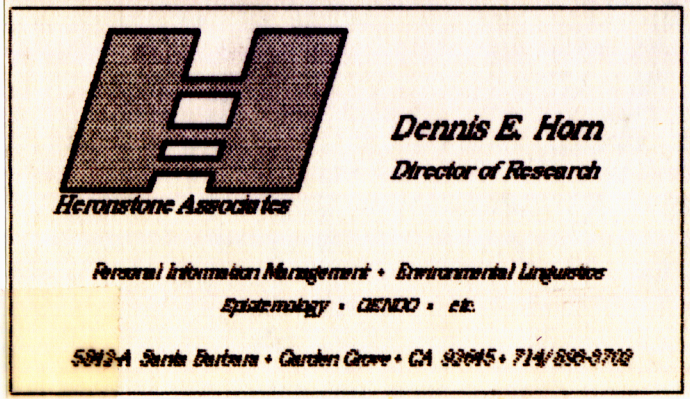
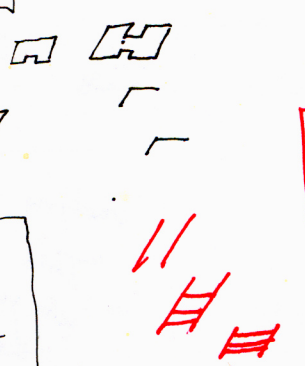






4.319
4.[redacted]44
49.7
solov 4



develop the research team
Mac Cready

Dennis Horn
Felice Willat
Genni Cross
Card Yabu
John Hanna
Baleu Menen
Robert Terri
Jack Canfield

4.320
4.45
49.8
sunov 5

Principle for GENDO Teaching

- have students actually saying the stuff out loud over and over.

e.g. "Dennis can't control this, but "I" can try."

gendo

- "You're problem is that you believe everything your Im says to you."

Develop "keyphrases" to use in common situations

I need to arrange my life so that I can relax, being who I really am and not have to pretend —
like losing weight so I can relax in an "expanded" posture instead of having to "hold it in."
→ being who I think I am and not who I think I should be.

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Sound
~~Music~~
Composition

Create small "events"
.5" to 30" sec.

Compose by combining events

HA

expenses

computers, etc.
phones
software
Compuserve
Genie
Prodigy

Marketing

"This is why you made all that money

Key phrases

1. "Well, that's certainly one way of looking at things.
2. " " " " " " organizing your perceptions.
3. " " " " analysis of the situation.

gendo

don't give your opinion unless they ask for it. – refuse to argue

---

What is the research project / product

- EarthLing / GENDO
  - a language designed for thinking clearly and communicating accurately
  - and a means to spread it.

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Research Dept.

Paul MacCready
Francis Crick
Lewis Thomas Mike Romanov
Bill Betts
Peggy Bassett
~~[redacted]~~ McKenna, Terence

Mngt

Genni Cross
Felice Willat

Waiting/seeking to experience fully, my mother's death is as stupid as running away from it.

People use common/annonymous, safe requests for information or assistance in order to have some interaction with other people. — homeless, crazy people ask "what time is it", "got a light", etc.

- guy at Coco's asked 3 people for a light — he had matches in his pocket
- guy at Denny's asked several people the time within 5 minutes.

∀LIS
∀LΠS

4.321
4.46
49.9
mov 6

First/I gotta love my body before I can love someone else's body.

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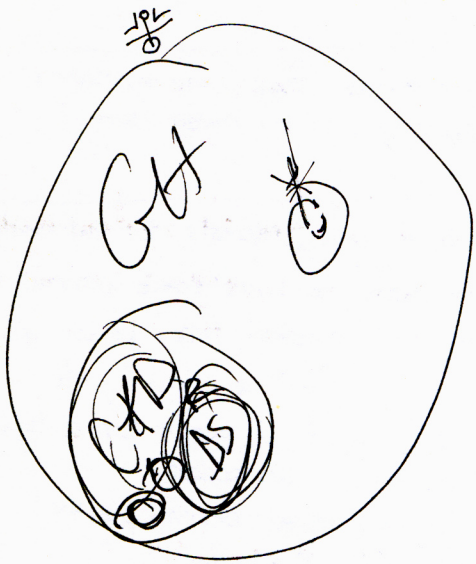
~~EarthLing~~

Principle #1
trainee does everything / all data entry - unpacking, set-up

Training
- Mac System / Software
- Information Mgt.
- GENDO
- EarthLing — E. Mail

Software Development



Crew for 6 months

full time: Dennis Horn, Balen Menen, Jack Canfield

Part Time: John Hanna

Office Space:

Equipment: Mac IICi, 2 portables, Red Ryder, 3 phone lines

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Set-up expenses

Computer Equip. ~~$50,000~~ $25,000

Office Space Year $12,000

Salaries - . . . - 100,000

Software —— 5,000

How do we find qualified instructors?

4.322
4.47
49.10
~~tov~~ 7

Process

1. Application submission
2. Interview

Apple needs a corporate epistemologer

Apple now has an obligation to the children of Earth.

future generations

---

two books:

- the evolution of cooperation
- " " " complexity

? How do they relate?

CHRISTINE: → make her a partner in HA give her x% of my stock to leave me alone.

What is Heronstone Associates is a collection of individual HBs people who recognized their embeddedness in a 20 billion yr old process of evolution and that we are witnessing a turning point.

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6454

Heronstone Associates

All principles are stockholders

No majority stockholders

33.3 22.2

22.2 22.2

~~834-7186~~

Edna
667 8600
OC Pub. Health

EV

An apprentice program
volunteer program

---

the material products of our intellectual evolution over the past 40,000 years are not ALL bad.

gendo

Heronstone Motto.

We assume

1. We are embedded...
2. individual make a difference.
3. at a turning point. beginning of a new era.
4. etc.

The decendents of macintosh (Finder) will succeed.

How do we distinguish between

A. trivial, meaningless, obstructions to our happiness

and B. those situations which contribute to our growth as Full human beings.

?

eg. →

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e.g. having the client install ~~his~~ her own hard disk – she doesn't have a philips screwdriver: does the training go down to hardware store and get it for the client OR do they go together. Is this a trivial interruption or integral component? (It's whatever we say it is.)

gender

How much of our experience do we want to define as trivial/irrelevant?

what if they're in an accident on the way to the store.

Lawster
Lawster

2 kinds of sessions
1. research
2. management team philosophical work

what is the contract they sign
Russ from church – Lawyer
Lawster

---

things to do at HA

1. negotiate agreement with SUN computers
2. arrange financial stuff
3. develop mgt. phil. – riding 3rd Wave – dedicated to performing some evolutionary function.
4. create software
5. " training courses
6. recruit trainers
7. " programers
8. Identify clients
9. curriculum for children

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Gerrold

It's not about realigning/changing your values – it's about becoming conscious of values you say you follow and what you actually do. and be responsible for your application of those values in your particular actions.

A game called Heronstone Associates
an evolutionary strategy
{riding the wave

---

the importance of
hierarchical structure in
- biology
- info. mgt.

Gerrold

good thinking, by itself, won't achieve happiness

bad thinking, " " , will prevent happiness

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the concept "individual human being" is a temporary phase during metamorphosis –

the idea of an independent agent of ev. only makes sense as a society of agents in the context of metamorphosis

caterpillar ~~[illegible]~~ butterfly

individuals arise during this phase

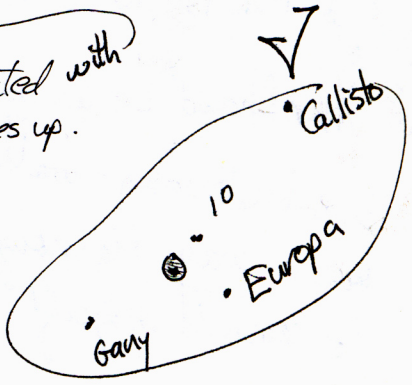
here most are committed to the new structure and creativity moves up to the next level

~~EARTH~~

What's God's job? TO CREATE!

identity
small vision
absolutism

Bonner's LM is infected with and occasionally flares up.



Alyce
833 9705

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6458

4.323
4.48
49.11
~~mmm~~ 8
wow

The MAJOR problem in Earth today is that most people - most of the time actually believe everything they hear their L.M. say. They think "they" said it; they are identified with their language machine.

Develop this analogy

selling computers to rich folks

treading water - playing

rich - strong - high in water

poor - weak struggling - low in water

What about finding land for the dreamer who invents land.

surfing

the waves keep coming - and they're building.

Mac is like a surfboard for the mind.

~~You~~ Should you be an adequate swimmer first

I've been treading - waiting a long time for a wave big enough - well formed enough to commit myself. This is it.

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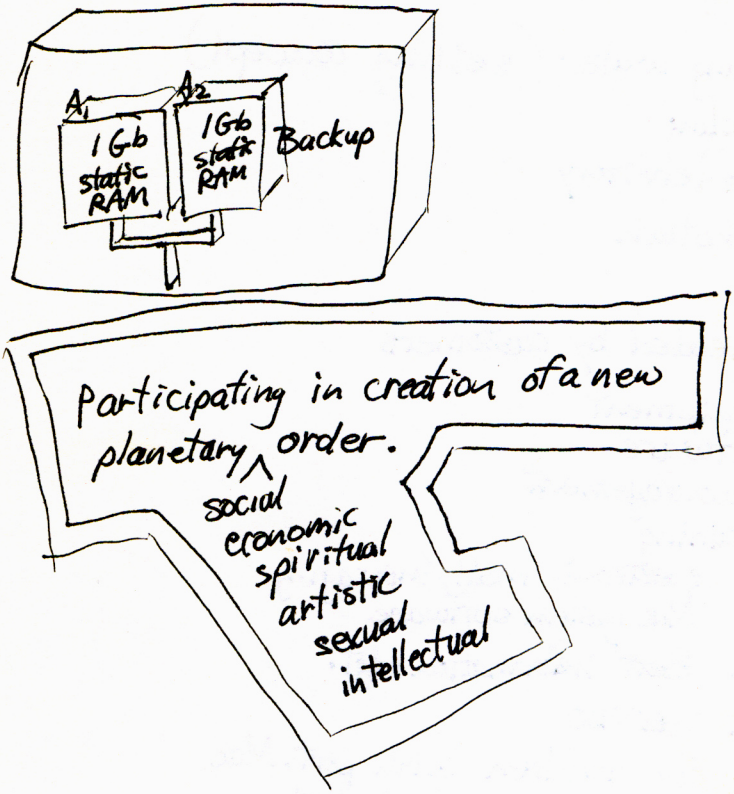

"That's his "real" name," he said.

That's a real pearl.

I really love you.

"real" as opposed to what? unreal
imaginary
imitation

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Important teaching concepts

- language machine ≠ I
- treading water (selling concept)
- Earthling
- Map ≠ Territory
- psychotech

Whats needed by customers

- equipment
- software
- encouragement
- training
  - electronic mail/messaging
  - Mac system software
  - ~~Self~~ Information Mgt.
  - GENDO
  - for children with port. Mac
    Dark Castle

4.324
4.49
49.12
thor 9

~~Story board~~
in the land of water.
mythical environment
one guy is getting bored
he finds friends
they leave for ? (land?)
they arrive
another one of them see the clouds.

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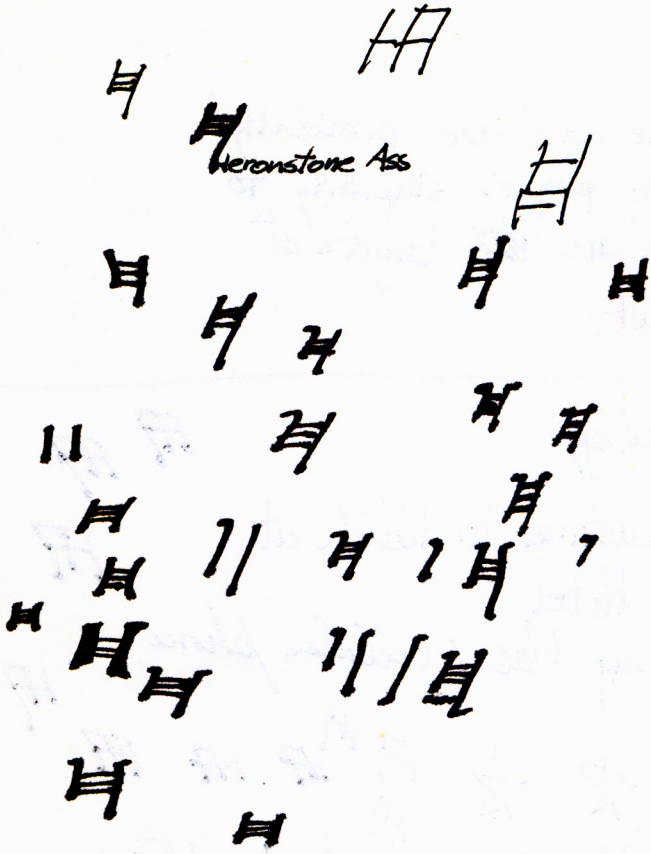

what's bigger, more intelligent a person; more aware, etc than ~~monkey~~ humanity? — Earth, Sun ?

Create 10 sec digital recording of a beautiful woman screaming for help. - Use in car alarm.

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The people who are presently exploiting people's stupidity to get rich are ~~the~~ targets of Earthnet.

Sales Strategy

take customer to lunch at BH Hotel
bring Mac + cellular phone

4.325
4.50
49.13
for 10

Potential client for HT
Vincent J. McGuinness

McGuinness Group in Newport Center

Heronstone

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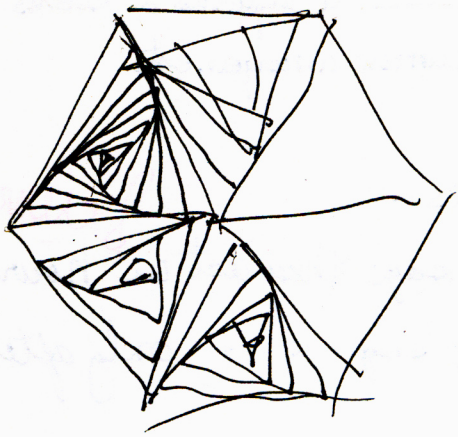

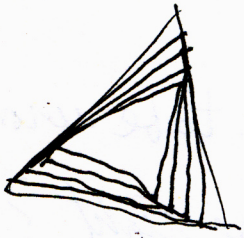

3 x 11
3 x 10.5
1.9 x 11
4 x 10.5
6.4
5.9

5.6
7.1
5.9
5.9
5.7

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How did things get to be the way they are? ——— a sequence of events led to the current arrangement.

Neuroleptics –

Science News

① group says they act in hours to days

② group says " " only after weeks or months.

grads

?

does one have to be wrong?

are can they both be right?

4.326
4.51
49.14
sator 11

Felice
Balen
Hardware? John?
Jack Canfield

Training

Show 'em what Mac can do.

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the core of the system is "personal manager".

Pers. Manager — personal assistant GENDO
Words - acta
Numbers - wingz
Images Illustrator / Draw PageMaker
Structure — freedom in structure

$25,000
250 hrs
6 wks full time
2 wks full time

wants convert. — if you're tired of your old religion

Scientific Neo-Paganism (6470)
(formerly Dhar Rulan Oracle)
New, Improve religion.

Another fundamental "error"
equating evolution with bio-ev- gendo

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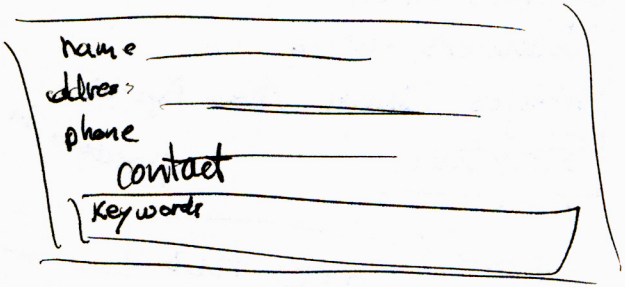
Information – as opposed to ?

word
numbers
~~pictures~~ (
sounds



Errors

Map / Territory
I / self / body / etc.

ev. / bio. ev.

bottom up / top down

→ greater size
greater complexity

quarks
particles
atoms
molecules
cells.
animals
Earth

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Marriage is for people who have no vision. maybe

4.327
4.52
49.15
sunov-12

Phonetrick
"I need ... to talk to"

EARTHNET ~~BBS~~
download section
articles/essays/etc.

DEON - waitress at Coco's
"You're welcome, I'm sorry"
always in a hurry - alway pressed
it's a habit - it's a "way of being"
I've know others like her.
She thinks, "that's the way the world really is." not, "that's how I create it."

Subchapter S Corporation

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6468

4.328
4.53
49.16
mov-13

Whole program
hinges on GENDO

Student's minimum configuration

Mac Plus, 4Mb RAM
40 Meg HD.
modem
ImageWriter
MacPort.

Software
Red Ryder / ~~MacPhone~~
Timbuktu
Acta
Wings
Word
Canvas
GENDO

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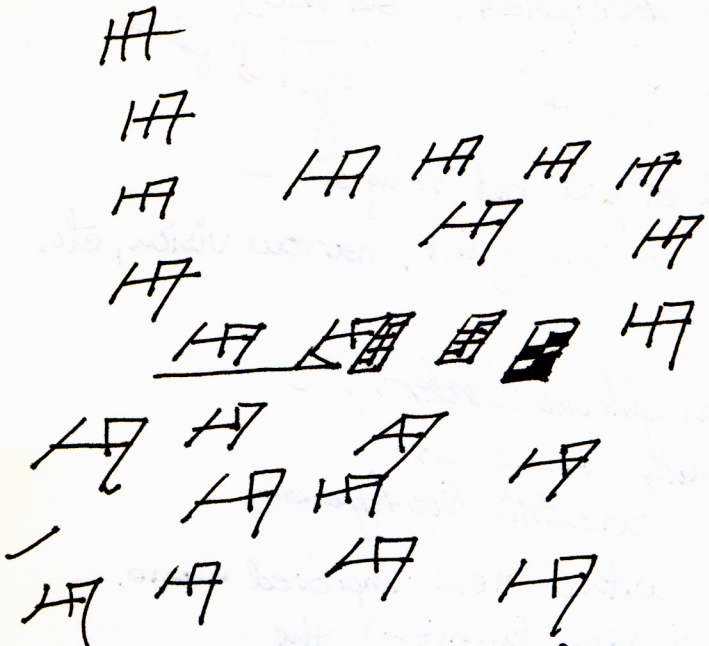
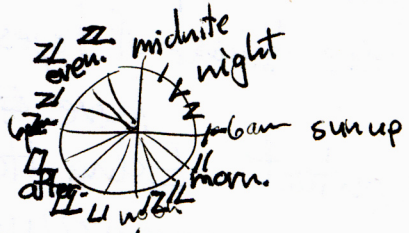


money back guarantee after six months

accepting students must be a
unanymous decision by all
~~principles~~ principals (stock holders)

Dennis
Felice
Genni



GENDO modes

lunar	normal old style
phono A	} alphabet
" B	
numerals	arabic
16th. new time	al

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collaborate with Dayrunner on software development, (GENDO)

gendo

Ad for √SNP

Tired of your old religion —
" " the guilt, narrow vision, etc.

Sri
The Enlightened Order . . .
formally known as
Scientific Neo-Paganism

Now with a new improved name.
(it's even funnier) the stupider

a better name → Mystic Knights of the Oingo Boingo

You can be an official Pope and join the super-secret society of the Alliance of Popes.

Contact Edna Hosner leave E-mail on EARTHNET BBS Oingo Boingo

RULAYRBO

GD RRLN UAYO

GD RN AO A RULR

LAYR

GD N AYO

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GENDO

People's Ims are infected with viruses.

- absolutism
- identity
- 2-valued logic
- ambiguity
- etc.
- the

once you know about "the", you've been injected with the anti-virus - the speed at which it acts is quite variable minutes to years.

A computer as an extension of A human nervous system

Remember Kent State

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the demo stack
should have real big buttons

4.329
4.54
49.17
tov 14

HA is ~~in the~~ a service
education
software sales
computer sales org.

SHIT HAPPENS

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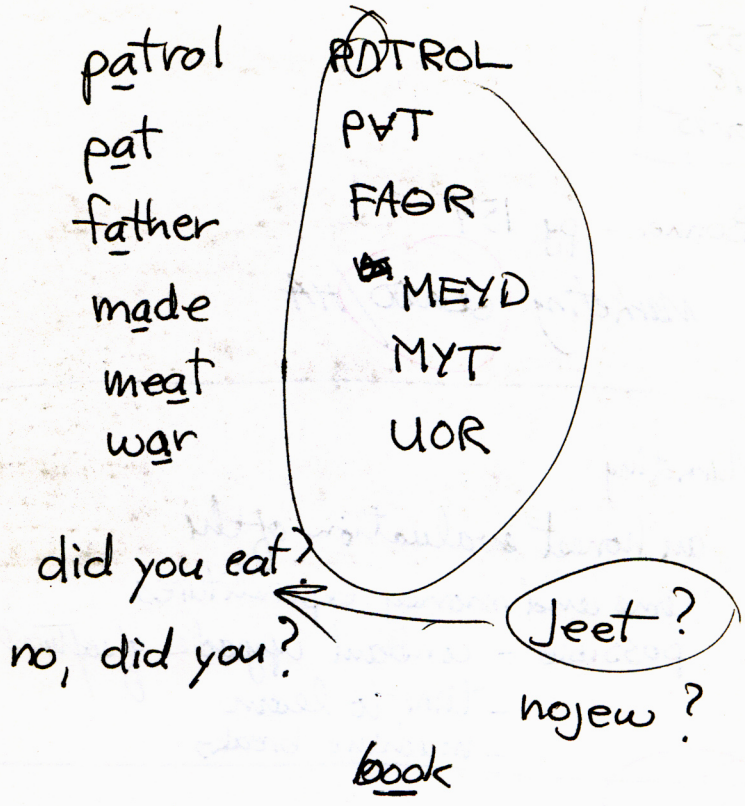

book

pool

SƎBUEY

SAUUITS

sand

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4.330
4.55
49.18
wow15

Bonner - pg 154
Marketing GENDO/HA

Marketing
an honest evaluation of the
time and money expenditures
possible - constant upgrades of software
- time to learn
- machine breaks

GENDO
-include I Ching-like aspect of
problem solving interactive mode.
1. - first formulate question/issue/etc.
with EARTHLING EDITOR
2. - do I Ching
3. - Invent a connection between 1 & 2

for random connections

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One must be cautious when informing a homo sapiens that its language machine is diseased. They can become quite defensive/aggressive - They are identified with their l.mo. They feel like they're being personally attacked

gendo

like alcoholism - is it a disease or a "moral" issue.

what do I need to do to change it?

who cares - it can be dealt with no matter what "the" cause is.

a disturbed lm can be reprogrammed. How it got that way isn't important morally Why

4.331
4.56
49.19
thov 16

You don't always have to "understand" it to change it.

It seems that, many times, God chooses to play a role that I just don't understand and certainly would not choose to play

it's not that I dislike them, it's just that I don't like them.

4 different attitude → like, don't like. dislike, don't dislike

absence of like ≠ presence of dislike

gendo

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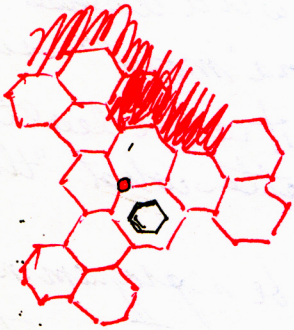
Issues related to "belief"

- are they true or false?
- what are some repercussions (consequences) of holding one ~~that~~ or another set of beliefs? regardless of their truth value?



the decision to base a life on artist or scientific principles is itself an artistic act. There is no scientific way to analyze it.

the choice is not in the domain of science

4.332
4.57
49.20
show 17

propositions can be T or F — "there are 3 spoons on the tray."

propositional functions cannot be T or F.

value judgements about spoon

value j. about spoons — "the spoons are good."

" " " — statements about " " — "I like the spoons."

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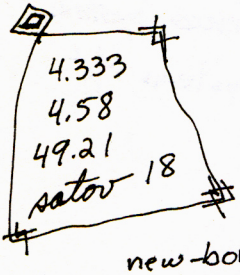
Marketing HA

invest in yourself
invest in your brain.
buy a portable Mac.

gendo

Is Earth a member of a species of living/developing being/planet?
If so, can we predict ~~the~~ a future?



ABZ.

In many so called primitive societies new-born sapes are called Mr. a Mrs. Baby. The sapes are given about two years to demonstrate their "worthiness" to join the tribe. The members kill the assholes, noisemakers, whiners, sick ones, etc. They pretty much come to agreement as to whether or not to keep a baby. And if someone argues strongly for the baby — the baby is theirs to raise!

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~~Progression~~ of Studies

gendo

1. Mac beginning
2. Timebinding: the general theory.
3. Goals Mngt. ←
4. Thinking with Acta - Goals
5. Illustrator, Word, etc. Wingz
6. EarthLing
7. GENDO
8. Living with a Portable as an extension of your global nervous system
9. Advanced ~~System~~ Information Systems Mgt.

Paul MacCready is a good student.

Dennis Horn
Felice Willat
Genni Cross
Jack Canfield
Paul MacCready
Balan Menen
John Hanna

what is HA?

school directed by people

HA is/a group of ~~individuals~~ who see that Earth is at a turning point in evolution. and that Their is an emerging "technology" of mind. We are committed to explbring this area and developing ways to put the resulting knowledge to practical use.

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what about a mailer that's just a letter. not a "flyer."

exploring the relationships between mind, language, intelligence creativity, problem-solving

(relationship between invention of writing and computer.)

Card

Personal Intelligence ~~Management~~ Enhancement Augmentation

---

the essence of science is comparing notes. first, of course, it helps to have taken notes.

gendo

4.334
4.59
49.22
summer 19

the idea of people being "independent" of each other – not depending on others – is stupid – we are not separate from each other – we are as bound to one another as a brain cell is bound to a cell in the liver of the same animal. sickness in any one of us is of concern to me. Its indicative of the health of whole org. (my health)

gendo

ABZ.

real religions don't have names – they're too real dynamic

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6480

words

mouse
cursor
point
click
drag
window
desktop
finder
root
disk
diskdrive
RAM
ROM
trash
icon
document icon
system
application icon
system file
cdev
init
virus
crash
folder icon
open
close
select
selection marquee
arrow
command key
command Z

icons

folder
application
document
cdev
init
system file font
suitcase - da

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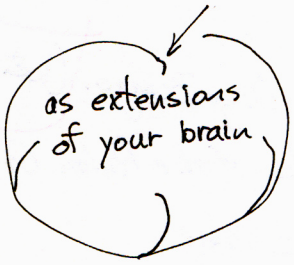
there are lots of ways to learn about computers - some are ~~best~~ more empowering than others.

gendo

2 kinds of ways to use computers



as business devices
- to run voice mail systems
- for data entry in accounting systems.
- other boring applications designed to make someone else money

---

mastery in the domain of info.

as with studying any discipline – biology, economics, etc.

gendo

begin with basic vocabulary

4.335
4.60
49.23
mov 20

a person who really has his shit together doesn't keep it all in one place.

the image of a person who "really has their shit together" is a really dangerous, self-destructive notion

gendo

the only satisfactory ~~work~~ attitude is Feyerabend's anarchy – our theories are never better than our best current understanding.

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we mark off a domain — HA

we make up the rules for explanation,
story construction, etc.

then we pretend, "that's THE way it is."

The Mystic Nights Of The Oingo Boingo. (heterosexual male branch)

the Enlightened Order of the Rulan Greedo

The Religion Without A Name

Smucker's, —

with a name like that, it's got to be good.

to be a mystic knights —

need a hat writing in photo B

mystic ~~nights~~ of the Oingo Boingo

nites

NAYTS ; nayt

to be a ~~KNIGHT~~ nayt:

- must be a heterosexual male human being
- take the pledge.
- come to the meetings.
- desert trips

have a contest

what are grounds for excommunication

this is to certify that

_____

is a member of

~~~~~

and entitled all consideration

Real religions don't have names.

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~~~~~

ideas become "places" where (psychic) (mental) (etc) energy is blocked.

gendo

no need to "identify" ~~with~~ with any particular set of theoretical assumptions.

A Teaching
PATH

A. ~~all is anarchy~~ there's no such thing as "love."
B. ~~no, there is order~~ Yes there is.
A. show me!

Letter to Pope. - or cardinal of Los Angeles bishop

what I know
what I don't know

1. I find Allegro's theories interesting.
2. I'm not at all convinced of much Catholic Doctrine

another
on the other hand
I find the historical/political interpretation reasonable.

1. virgin birth
2. resurrection
3. the miracles
4. etc.

I assume it's God looking thru all our eyes.

love + justice

I felt somehow incomplete in dealing with the Catholic Corp.

but clearly my dealing with the Catholic Corp. Jesus did not fulfill the prophecy - the Jews were not liberated

I hereby rendered my resignation and request a letter of acceptance.

not just Catholicism
not Christianity

acknowledgement

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"Organizations" get spoken into existence.
~~A quality~~ of speaking is necessary.
some ways
what are those aspects, ways, etc that facilitate speaking "things" into existence.

speaking of money seems to have been fundamental so far —
- maybe a less abstract idea like "personal well-being, happiness, satisfaction, security, etc" could be even more empowering

My mother — I ~~couldn't~~ didn't get past her image of herself and her world.

When I am in charge of my language machine.
" " is " " " I's " " .

certain ways of talking are disempowering

Pope
not just Catholicism is stupid.
" " Christian
" " Theism
But all forms of dogmatic belief systems that claim a higher "reality status" than that of a map to a territory.
the truth is, you don't "know" and neither do I (whatever "(" is).
a real religion doesn't

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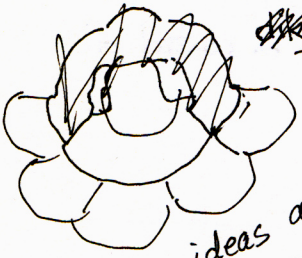
hat specifications for
The Mystic Nayts of the Oingo Boingo

1. it must make a noise
2. it must light up
3. any batteries, etc must be in/on the hat
4. it must have a moving part
5. it must fit firmly on head.
6. it must be worn during the ~~meeting.~~ silence.



~~DIKHED~~

these ideas are almost stupid enough to work.

Steve Kohlenberger
Orange
Software Horizons
538 6002
538 6446
0298
FAX

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6486

4.336
4.61
49.24
tov 21

orga.

** Creating language that speaks "things" in being.

server (waitress) coffee-filling behavior
It's a matter of who feels in control of
partly
the environment.

Christians speak about.

- "receiving word in my heart."
- speaking in tongues
- a word of knowledge
- "God spoke to my heart..."
- "I don't want the universe crawling all over me."

Statements.

- things get spoken in to existence.
- most people, most of the time believe everything they hear their language machine say.
- we speak "stuff" into existence all the time.

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no "things" → consistent behavior
persistant patterns

businesses, political movements, cults, etc

are spoken into existence and they acquire their own inertia - they are persistent high contrast (with respect to "our" senses) patterns of behavior/activity — a steel bearing is also a behavior pattern

A real religion doesn't have a name. it's not a member of a class of religions. its an individual, unique expression of one person's relationships to God/Creation/etc

Evolution

Thou shalt love... all thy heart, mind and

not "or"

but "and"

It's good for us to share our insights, questions, fears, etc we can learn from each other

Applications

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Analogy:

* A guy who plays 100 simultaneous chess games takes no longer than one who plays a hundred games, one after the other.
It does, however, take longer for results to be recognized.

Strategy

have student say utterance out loud.
classroom and homework exercises
1a) I have to go now.
1b) I choose to go now.
etc. a) you are asshole
b) address my l.m. saying, "You're an ass"

~~debugging English~~

EarthLing
Bach
~~Mary~~ Mystic Nayts of the Oingo Boingo
Heronstone Associates — a school
Earthnet
gendo
mantra
~~what would~~

HUEI UNDHAPNIF
HUEITUND HAPUNIF

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PAS

Open a restaurant
charge $10.^{00}_{100}$ for coffee
for dinner

Gaia- ~~the~~ a name of the
entity/system/etc.
in which we are embedd.

4.337
4.62
49.25
wov 22

My job is to document
the workings of ~~my~~ Dennis'
"mind"/language machine/etc.

People who stir their coffee long + vigor...

- their actions don't match (perceived)
intentions. It's a symptom of
a general degradation of the
language machine

A question is, "Why do we do the
stupid things we do.

OVER

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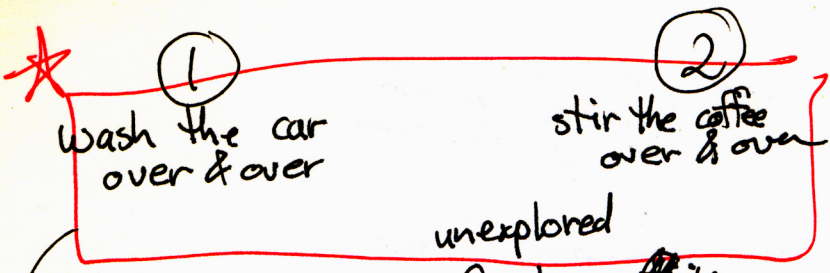

their is a whole frontier of in the domain 1/10 ths of a second and consciousness of multiple intentions

We already semi-competent in the domain of minutes, hours, days, months, etc.

Why is #1 stupid

" " #2 not stupid.

or what does "stupid" mean.

We're not trained to be aware usually at that level of time

gendlin we talk and say the same thing over & over

but life, death, pleasure, insanity and peace occur/are instigated at this level

(1) musicians are.
athletes are
dancers are.
techn

818 | 548 1128
648
528
Alice

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Their is no gravity ~
~ to an ~~molecule~~ atom.

ALL-PURPOSE PRAYER
ALL PURPOSE SPRAYER

4.338
4.63
49.26
thor 23

~~584 1128~~
818 548 1128

584 1128
568 1128

time
training

- music
- guess the time interval
- over & under threshold

568 1128
77
78
84

Bio-technology

Creative Biomolecules, a biotechnology company

psychotech psychotechnology

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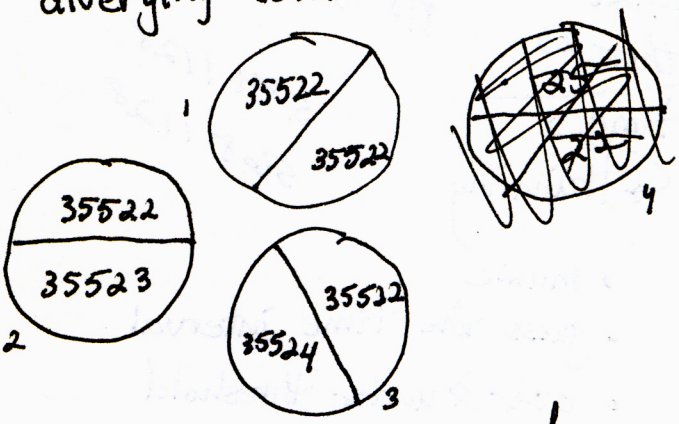
49.27
4.339
4.64
from 24

★ Test color acuity on a Mac

diverging rotating color wheel



test each receptor red blue green

★ If you wanna know what's the best way to affect the development of your mind.

1. Get involved in research in epistemology
2. Support research with funds.
3. advocate research

psychotech

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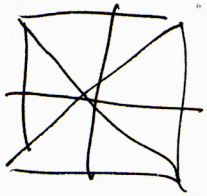
biotechnology

☆ mechanical technology

electrical "

psychotechnology
psychotech

SAYKOTEK



language and the manipulation of behavior

Marketing Strategy

Customer 1 - computer illiterate
" 2 - mac - literate
~~" 3 = DOS~~

we pay for lunch for 1 and 2
No. 3 must pay for lunch. ☆

~~DOS is an infection and~~
HA is not primarily in the business of healing DOS-infection. If you really wanna kick DOS we have a special weekend retreat...

DOS infection

A case of DOS

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the so-called 4 forces of nature could be more accurately labeled the 4 aspects of one of our theories about stuff.

---

70 yrs ago - whether or not a person bought a car was a daring leap into the future now its so much a part of life it isn't even . . .

computers will be like that soon (5 - 10 yrs) they're expensive - that's it.

tell
↳ Felice - about speaking things into existence.

---

give free lessons in GENDO to beautiful women

1. Danger #1 from men - see you as object - don't require the meat from your mind.
2. Danger #2 women attack
3. people in general may life easier for you - you could be led into a shallow existence.

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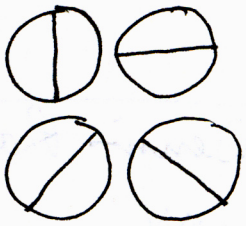
Part of time traing

time game

1. guess length
2. under 10sec, 20 etc.
3. average of 3 runs at
   10 sec.
   1 min.
   10 min
   1 hr.

49.28
4.340
4.65
~~sator~~ 25



time training
tracking ~~phonog (phon)~~ (fono)

ŌΛΛ̇KȲUṀΞΘ̄ṘF̄ORGĪVẏΛ̄MẎMAȲLAYF

Oingo Boingo
HA
Psycho Tech
Dos Infection

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6496

49.29
4.341
4.66
senor 26

Save America now Tits and Asses
SANTA

John + Dennis Radio Show

Joe Crummy
3-5
640am

1 vocal *
2 ? meth
3 *
4
5

6 ?
7 *
8 *
9 *
10 *
11
12

13 *
14
15 *
16
17 *
18 *
19 *
20 *

21
22 *
23 *
24
25 *

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49.30
4.342
4.67
mov 27

? things that get written in fono.
? was he ashamed of it
?. was he aware that certain subjects were quite difficult for sapes and these were best left unspoken.

EarthLing is part of psychotechnology
Earthling, a language for negotiation.
~~The Spock~~ Spock spoke a primitive form of EarthLing.

A person on staff (like a court jester) assistant to mr. trump.
a person with a purple belt in GENDO

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GENDO meetings are where we develop/speak earthling.

Approaches to the work.

* GENDO
* ~~HUMAN~~
* Environmental Linguistics
* EARTHNET
* Oingo Boingo
* Psycho Tech
* Language machine

Q. How do I know which approach is appropriate for a particular person?
A. Administer some sort of test.

~~the~~ a job of a teacher could
~~a ja~~ be to encourage/assist
a o the student to formulate
(ask) good questions.

A large PART of GENDO Class devoted to reading stuff from Science News. and then asking questions

digging holes for students to fall in

gender

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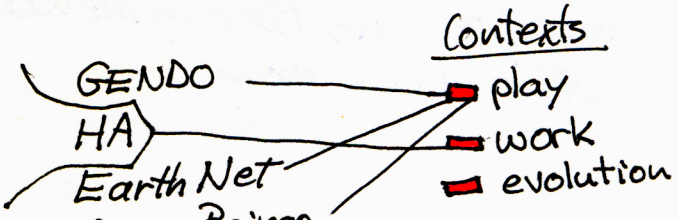
ENGLISH
the job of the teacher is to get the student to ask the right question.

EARTHLING
~~one~~ objective of a learning facilitator is to assist/encourage the student to ask many interesting questions.

one job of a teacher is to assist a student(s) to ~~ask~~ formulate ~~good~~ question many

A business - rent'a' jester



An outbreak of intelligence

what are some contexts as viewed by prospective clients?

business
church
family
friends
play
money
work
education

Enlightenment exists on a levels of 1/10ths and 1/100ths of a second.

we have to start thinking in terms of "we did it"

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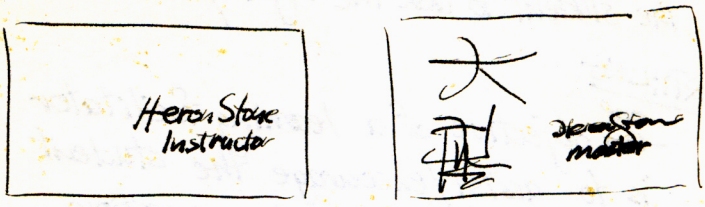

Heron Stone
GENDO Instructor

Heron Stone 714 893 8702

Education Takes Place in the World
not in a class room

Instructor in GENDO

1st lessons in GENDO deal with
handling emergencies.

importance silence
detaching from the lm.

Name ƎMERΛKΛNUIMΛN AKURD
KLƎMZY
DULL-WITTED

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